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# 1916

# Fall Catalogue

# John A. Salzer Seed Co.

## La Crosse Wisconsin

SEP 27 1916

**ESTEEMED FRIEND:—**

**It is with pleasure that we hand you our list of Fall and Winter blooming bulbs and plants, of small fruits and trees, of rare vegetables and farm seeds for Fall planting and Fall sowing.**

**The sorts enumerated in this Fall catalogue are the cream of all sorts and we know that they will give you great satisfaction if you will plant same.**

## SPECIAL PRICES.

We are the largest growers of bulbs, vegetables, nursery stock, and farm seeds, such as Winter Wheat, Clovers, Grasses, Potatoes, etc., etc., in America and we are always ready to give you the very lowest prices.

If you will make out a list giving us your exact wants, we will send you our lowest wholesale price by return mail.

Our great plant and seed catalogue for 1907 will be mailed to all who send us an order out of this catalogue. Our Spring catalogue will be ready January first for distribution and is printed in both German and English.

**Unser Deutscher Katalog wird jedem der uns eine Bestellung aus diesem Katalog einsendet unentgeldlich zugesandt werden. Derselbe wird am ersten Januar zum Versandt bereit sein.**

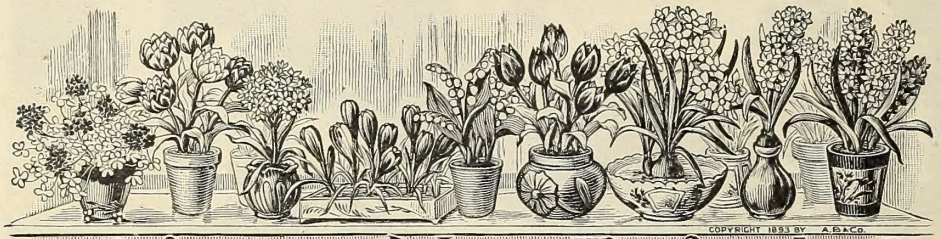
## PREMIUMS.

On pages 33 and 34 of our catalogue you will find a fine list of premiums, which we will give you free with your orders this fall amounting to $2.00 or over. Send all remittances per money order or bank draft on Chicago or New York to the John A. Salzer Seed Co., La Crosse, Wis.

☞ Please do not send Personal Bank checks. ☜

## BULB COLLECTIONS.

We present here three magnificent bulb collections, the one of **25 bulbs, which we sell for 50c; the Parlor Collection for 60c, and the Elite Collection for 75c.** They are composed of magnificent bulbs, such as will give you a tremendous amount of pleasure in growing.




### BULBS FOR WINTER FLOWERING

**25 WINTER BLOOMING BULBS. Postpaid, Only 50c.**

We arrange this wonderful winter flowering Bulb Collection of such sorts and kinds as we have largely on hand, and usually this great collection contains: Anemone, Brodiæa Laxa, Camassia, Esculenta, Chionodoxa, Hyacinth, Crocus, Calochortus, Freesia, Ixias, Iris, Muscaria, Ornithogalum, Oxalis, Scilla, Snowdrops, Tulip, etc. We know that they will please you, and we also know that you have never purchased as many bulbs and as choice bulbs for 50c before. We are sure you will be delighted with the results, and we earnestly urge a trial order. See outside rear cover.

The 25 bulbs for only **50c**, postpaid or 3 collections of 75 bulbs for **$1.40**, postpaid.

**THE PARLOR COLLECTION. 60c, postpaid.**

This splendid collection is composed of the following:

4 Giant Blooming Freesia Bulbs.
4 Brilliant Forcing Tulip Bulbs.
3 Magnificent Blooming Narcissus.
4 Giant Blooming Hyacinth Bulbs, one pink, one white, one blue and one red.

In all 15 rare, rich, free blooming, gorgeously brilliant winter house blooming bulbs.

Special price **60c**, postpaid; 2 collections for **$1.15**; 3 for **$1.50.**

**THE ELITE WINTER FLOWERING BULB COLLECTION. Postpaid, 75c.**

This collection is peerless. It is without an equal and is composed of the following:

2 Free Flowering Winter Gladioli.
2 Beautiful Roman Hyacinths.
3 Gorgeous Named Forcing Hyacinth.
2 Royal Forcing Tulips.
1 Chinese Sacred Lily.
1 Everblooming Calla Lily.
1 Harrisii Lily.
4 Giant Quick Forcing Lilies of the Valley.

This wonderful winter house blooming collection, with full culture directions accompanying each, we sell, postpaid, for but **75c**; 3 collections for **$2.00.**

## CROCUS.

We sell this flower with much pleasure, because it is always sure to please on account of its extreme earliness, its great freedom of bloom, its hardiness and beauty of design. Will also do well in the house.

| | Per 6 | Per 12. | Per 25. | Per 100. |
|---|---|---|---|---|
| Striped and variegated | 10c | 15c | 30c | $1.00 |
| Mixed Blue | 10c | 15c | 30c | 1.00 |
| Mixed White | 10c | 15c | 30c | 1.00 |
| Mixed Yellow | 12c | 18c | 35c | 1.00 |

**SALZER'S EXTRA CROCUS MIXTURE.**—This mixture contains every fine sort known. It is simply unapproachable. Postpaid, per 3, 10c; per 12, 15c; per 50, 60c; per 100, $1.00; per 250, $2.35.

**CHEAP MIXED CROCUSES** as are offered by florists and seedsmen generally. All are fine. Per 3, 5c; per 12, 10c; per 50, 35c; per 100, 75c; per 250, $1.75.

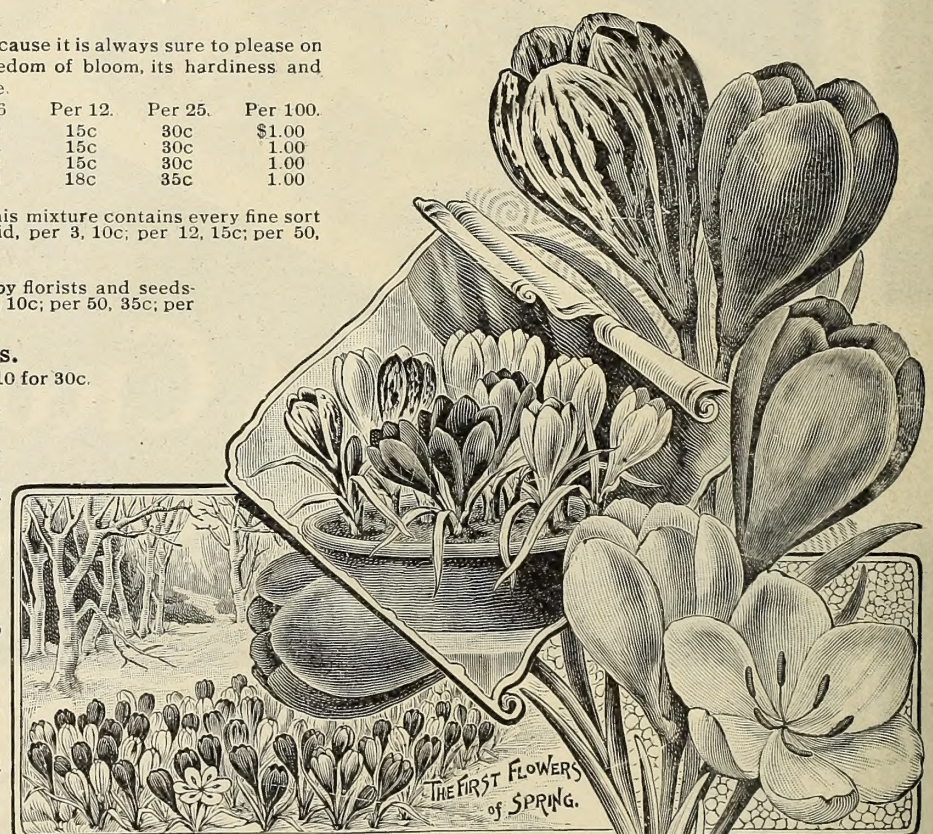
### Winter Blooming Bulbs.

Price of the following: Each, 4c; 3 for 10c; 10 for 30c.

**Allium.**—A beautiful white, winter blooming bulb.
**Anemone.**—Hardy; do splendidly, either out or indoors.
**Brodiæa.**—A pale blue, violet colored winter bloomer.
**Bloomeria.**—Lemon yellow; free winter flowering.
**Babiana.**—A magnificent star-shaped winter bloomer.
**Calochortus.**—The great Butterfly Tulip; grand.
**Chinodoxa.**—Splendid for indoor or outdoor; blue.
**Camassia.**—Does well in or out of doors.
**Colchicum.**—The fall blooming Crocus.
**Erythronium.**—Beautiful winter house bloomer.
**Freesia.**—The sweetest house-blooming bulb known.
**Ixias.**—Indescribably brilliant and grand.
**Oxalis.**—A great winter-blooming bulb.
**Jonquils.**—Splendid for in or outdoor planting.
**Scilla.**—Blooming continuously; blue, bell-shaped.
**Ranunculus.**—A bulb of brilliant hues.
**Sparaxis.**—Great beauties; for house or garden.
**Daffodils.**—Closely related to Narcissus, very fragrant.

### Snow Drops.

They are the first flowers that greet us in Spring. Their pretty snow-white blossoms appear in March, a few days ahead of the Scilla, and form a charming contrast. They are magnificent for winter blooming. Blossom indoors usually about Christmas. Each, 3c; 4 for 10c; 10 for 20c; 25 for 45c; 100 for $1 50, postpaid.




A bed of Salzer's Show Crocus in the very early spring—nothing quite so pretty and showy.

CROCUS.

### Salzer's Show Crocus.

Famous for large blossoms. Known to thousands as the Giants among Crocuses. — We have them only in mixture. **Per 6, 15c; per 12, 25c; per 25, 40; per 100, $1.50; per 250, $3.50, postpaid.**

# BULBS FOR GARDEN AND HOUSE BLOOM.

**For Garden.**—Prepare soil carefully, by spading deeply, and have it thoroughly enriched. Plant the bulbs in October or November, and cover with a coarse litter of leaves or manure, which should be removed in early spring. After the bulbs are through flowering in the spring, they can either be left in the bed the whole year, or removed and kept in a dry place and replanted in the fall.

**For House.**—Plant the bulb in a pot, from September to December, in a rich garden loam, slightly mixed with leaf mold if obtainable. After planting, place the bulb in a cool, dark cellar or room, watering thoroughly every third day. It ought to be kept here until the jar is well filled with roots which usually takes from four to six weeks. When brought from the cellar or room it should then be placed in a light, sunny window and frequently watered. When in bloom it will keep much longer in a cool atmosphere than in too hot a room. The sooner the bulb is planted, the sooner it will reward you with blossoms. When through blooming, remove from jar and store in a dry place. It can then be planted next fall in the ground for spring bloom the following season.

## HYACINTHS.

The peer of all bulb flowers for house bloom is the Hyacinth. Nothing is quite so serviceable, so beautiful, so showy as the Hyacinth. We present herewith a list of Salzer's Show Hyacinths. They are perfect in bloom, growth and color. If you want something really superfine, a little bit brighter than your neighbors, plant Salzer's Show Hyacinths. They do equally well for pot or water culture. This selection of named sorts is the cream of over 500 varieties, and they are especially grown for us by one of the best expert growers in Holland. On our repeated visits to Holland, we have inspected many bulb farms, but none producing finer, larger, more solid bulbs than those grown for us under special contract.

## SALZER'S FAMOUS SHOW HYACINTHS.

**Price, each 15c; 6 for 80c; 12 for $1.50; 25 for $3.00; 100 for $10.00 postpaid.**

### SINGLE PINK, RED AND ROSE SORTS.

Robert Stieger, Deep Crimson, noble truss.
Fabiola, bright pink striped.
Gertrude, rosy pink, splendid spike.
Norma, blush pink, large bells.
Prince of Orange, rose, fine truss, splendid.
Prince Pelissier, crimson, magnificent spikes.

### SINGLE WHITE TO TINTED.

Grand Blanche, white suffused blush.
Grandeur, blush white, noble truss.
Voltaire, pale blush, fine.
Baroness Van Tuyll, pure white, large.
La Franchise, large white, noble truss.
Alba Maxima, pure white noble.

### LIGHT BLUE, LAVENDER AND BLUE SORTS.

Chas. Dickens, porcelain, noble blue.
La Peyrouse, light blue, fine spike.
Argus, fine blue, white eye.
King of the Blues, dark blue, noble.
Clio, pale porcelain, noble spike.
Marie, deep purple blue.

### SINGLE YELLOW AND ORANGE.

Fleur d'Or, fine deep yellow.
La Pluie d'Or, light yellow, noble.
Duc de Malakoff, striped orange, extra.
Ida, pure bright yellow, large spike.

### DOUBLE ROSE AND PINK.

Grootvorst, rosy blush, noble bell.
Bouquet Royal, rose red center, fine.
Waterloo, carmine rose, noble.
Princess Royal, red with purple center.
Princess Alexandra, pink, large bells.
Prince of Orange, blush-rose, fine.

### DOUBLE WHITE AND TINTED WHITE.

Bouquet Royal, yellow center.
Couronne Blanche, pure white, good.
Prince of Waterloo, pure white.
Duchesse de Bedford, a noble white.
La Virginite, blush-white, extra fine.
Flevo, pure white, fine truss.

### DOUBLE BLUE SHADES.

Garrick, bright lavender blue.
Crown Prince of Sweden, violet.
General Antink, magnificent truss.
Prince of Saxe Weimar, dark, large.
Bride of Lammermoor, dark blue.
Rembrandt, dark porcelain blue, fine.

### DOUBLE YELLOW AND ORANGE.

Goethe, light yellow, fine truss.
La Favorite, orange, fine.
Ophir d'Or, yellow, dark red center.
Louis d'Or, fine yellow, rose center.

**Above Salzer's Show Hyacinths. Each, 15c; 3 for 45c; per 6, 80c; per 12, $1.50; per 25, $3.00; per 100, $10.00 postpaid.**

### SIX QUEEN OF HOLLAND FAVORITES.

The beautiful Queen of the Netherlands is passionately fond of Hyacinths, and the royal gardens present one mass of bloom during the Hyacinth season.

Here are the favorite six varieties, each blossom perfectly formed, gorgeous in coloring, giant in size.

The Royal Snow White, Peerlessly beautiful.....Each, 30c
The Royal Lavender, unrivaled..... " 30c
The Royal Deep Blue, a Giant Spike..... " 30c
The Royal Blush-rose, very rich..... " 30c
The Royal Dark Deep Red..... " 30c
The Royal Intense yellow, wondrous..... " 30c

Any 3 of above Royal Favorites, 75c, postpaid. The above six Royal Hyacinths, $1.25, postpaid. Two sets for $2.00.

### SALZER'S EXTRA MIXTURE.

This **EXTRA** mixture is grown for us, and is equal to many dealers' named sorts. We have made the price so low that every home can enjoy a few. They will bloom splendidly in the house and grandly for garden use.

| SALZER'S EXTRA SINGLE HYACINTHS. | Prices, Delivered Free in the U. S. | | | SALZER'S EXTRA DOUBLE HYACINTHS. | Prices, Delivered Free in the U. S. | | |
|---|---|---|---|---|---|---|---|
| | Each. | Doz. | 100 | | Each. | Doz. | 100 |
| Single Crimson | 7c. | 75c. | $5 50 | Double Crimson | 8c. | 80c. | $6 00 |
| " Deep Rose. | 7c. | 75c. | 5 50 | " Deep Rose. | 8c. | 80c. | 6 00 |
| " Light Pink. | 7c. | 75c. | 5 50 | " Light Pink. | 8c. | 80c. | 6 00 |
| " Snow-white | 7c. | 75c. | 5 50 | " Snow-white | 8c. | 80c. | 6 00 |
| " Lavender Blue..... | 7c. | 75c. | 5 50 | " Lavender Blue..... | 8c. | 80c. | 6 00 |
| " Purple Blue | 7c. | 75c. | 5 50 | " Purple Blue | 8c. | 80c. | 6 00 |
| " Yellow..... | 7c. | 75c. | 5 50 | " Yellow..... | 8c. | 80c. | 6 00 |
| " All of above mixed..... | 7c. | 70c. | 5 00 | " All of above mixed..... | 8c. | 75c. | 5 50 |

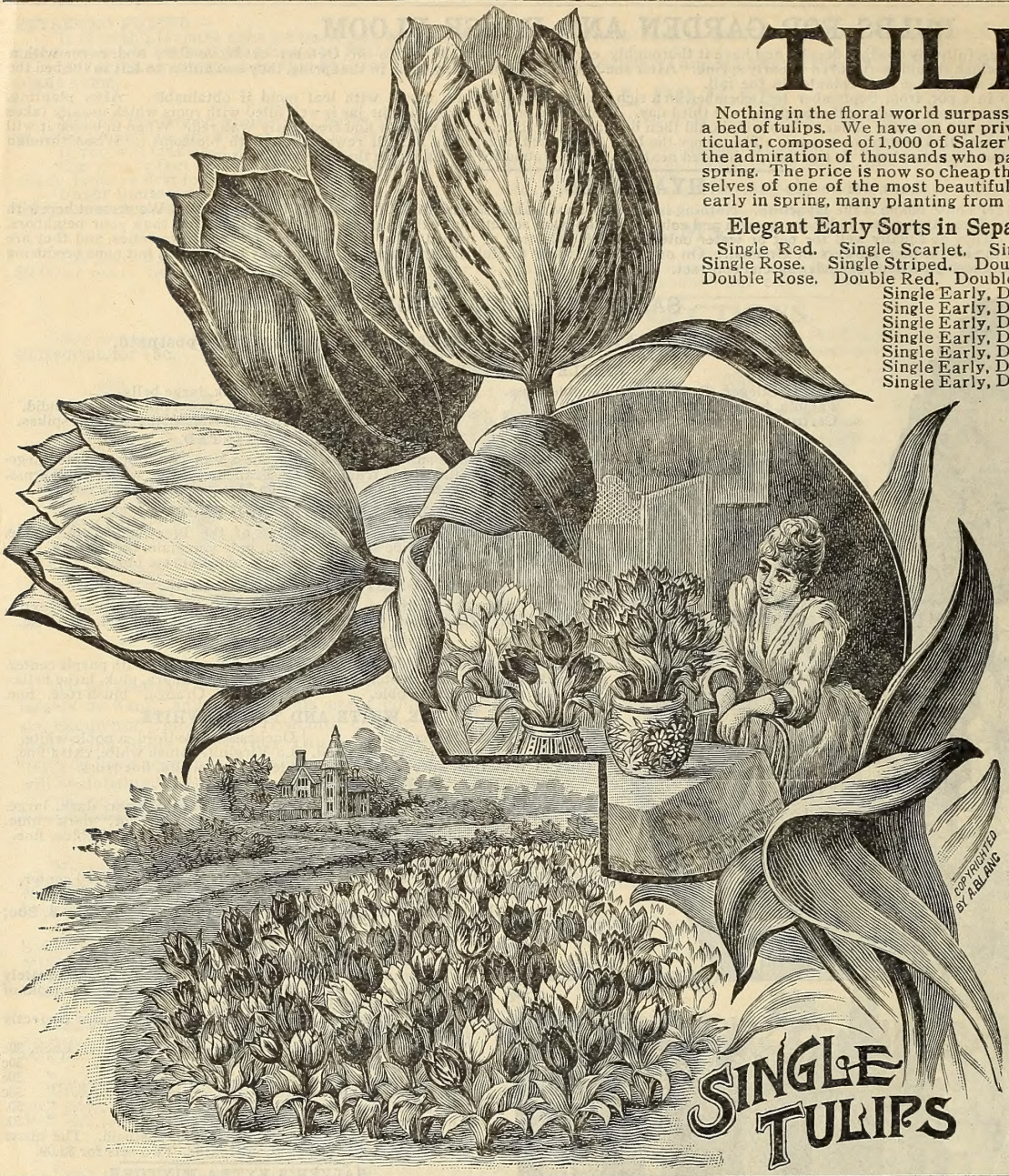
## CHEAP HYACINTHS.

We have a Consignment of Cheap Hyacinths, such as are sold in department stores and by some seedsmen. We do not recommend them, yet they are finer than nine-tenths sold in department stores. **Price, each 5c; 6 for 28c; 12 for 50c postpaid.**

## ROMAN HYACINTHS.

The earliness and profusion of bloom have made this variety exceedingly popular. We sell annually nearly half a million bulbs of this variety. Each bulb will throw up 2 to 4 spikes of bloom, and they are so easily grown and so early that if potted in August and September they can be brought into flower in November and December, and by a succession of plantings can be had in bloom throughout the winter. Not hardy. Price, first size bulbs, 8c each; 5 for 35c; per 10, 65c postpaid.

# TULIPS.




Nothing in the floral world surpasses the dazzling brilliancy of a bed of tulips. We have on our private grounds one bed in particular, composed of 1,000 of Salzer's Single Show Tulips, that is the admiration of thousands who pass our grounds very early in spring. The price is now so cheap that everybody can avail themselves of one of the most beautiful floral displays in his garden early in spring, many planting from 250 to 1,000 tulips.

## Elegant Early Sorts in Separate Brilliant Colors.

Single Red. Single Scarlet. Single White. Single Yellow. Single Rose. Single Striped. Double White. Double Yellow. Double Rose. Double Red. Double Striped.

Single Early, Duc von Thol, scarlet.
Single Early, Duc von Thol, red and yellow.
Single Early, Duc von Thol, crimson.
Single Early, Duc von Thol, white.
Single Early, Duc von Thol, yellow.
Single Early, Duc von Thol, rose.
Single Early, Duc von Thol, gold striped.

Price, each, 4c; 12 for 45c; 25 for 90c; 100 for $3.25, postpaid. By express: 25 for 70c; 100 for $2.80.

## Separate Colored Sorts Mixed.

Above brilliant sorts mixed. Per 12, 50c; per 25, 90c; per 100, $3.50. By express: 12, 40c; 25, 75c; 100, $3.00.

## Salzer's Show Tulips.

This mixture contains upward of 100 different brilliantly beautiful sorts and colors, and for freedom of bloom and variety of colors stands unrivaled. They are carefully grown and selected for us in Holland, and are unequaled in America.

1. Single Show Early Tulip.
2. Double Show Early Tulip.
3. Single Show Late Tulip.
4. Double Show Late Tulip.
5. Double and Single Early and Late Mixed.

Price of above 5 Show Mixtures. Postpaid: Price per 12, 40c; per 25, 80c; per 50, $1.50; per 100, $2.00; per 250, $4.00; per 1,000, $15.00.

By express: Price per 12, 30c; per 25, 60c; per 50, $1.20; per 100, $1.75; per 250, $3.40; per 1,000, $12.50.

## Fine Mixed Tulips.

Very fine collection of sorts and colors.

Either Single Mixed.
Either Double Mixed.
Either Single and Double Mixed.

By mail: Per 10, 25c; per 50, $1.25; per 100, $2.00; per 250, $3.50. By express: Per 10, 20c; per 50, 75c; per 100, $1.25; per 250, $3.00.

## NARCISSUS.

SINGLE WHITE (HARDY).

There is no flower that gives better general satisfaction than the Narcissus, either for house culture or for outdoors. They are grand in every respect. The trumpet varieties are especially prized for pot culture

**Paper White.**—The great winter-blooming white Narcissus; absolutely sure to blossom, of exquisite fragrance Each, 4c; 4 for 15c; 12 for 40c; 25 for 75c, postpaid

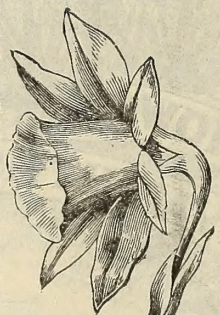
**Yellow Trumpet.**—Large, perfect, beautiful flowers Each, 6c; 4 for 20c; 12 for 60c; 25 for $1.10, postpaid

**White Trumpet.**—Mammoth sized flowers; very fragrant Each 6c; 4 for 20c; 12 for 60c; 25 for $1.10, postpaid.

**POLYANTHUS NARCISSUS.**

(Hardy Narcissus).—Splendid for house or garden bloom Perfectly hardy

**Double White.**—Enormous size, delicious fragrance and great freedom of bloom Each, 4c; 4 for 15c; 12 for 35c; 25 for 65c, postpaid



YELLOW TRUMPET.

**Double Von Sion.**—Grandly beautiful. Ea. 6c; 4 for 20c; 12 for 60c; 25 for $1.00, postpaid.

**Double Yellow.**—Rich yellow color; very fragrant blossom; large. Each, 4c; 4 for 15c; 12 for 35c; 25 for 65c, postpaid,

**Single White.**—Of great freedom of growth, especially in winter. Each, 4c; 4 for 15c; 12 for 35c; 25 for 65c; postpaid

**Single Yellow.**—Splendid for house culture; very sweet. Each, 4c; 4 for 15c; 12 for 35c; 25 for 65c, postpaid.

**MIXED POLYANTHUS NARCISSUS.**

Many rare varieties. Each, 4c; 4 for 15c; 12 for 35c; 25 for 65c, postpaid.

**DAFFODILS** (Narcissus).—Charming in form and color, delicate and powerful in perfume; desirable for planting among shrubs and grass, and very graceful for cut flowers or for vases and bouquets. Also does well in winter. Each, 4c; 4 for 15; 12 for 35c; 25 for 65c, postpaid.

**JONQUILS** (Narcissus).—Much prized on account of their hardiness and freedom of bloom Each, 4c; 4 for 15c; 12 for 35c; 25 for 65c, postpaid.

**NARCISSUS MIXTURE.**—Salzer's splendid mixture of many sorts, colors and varieties for house and garden bloom. Each, 4c; 4 for 15c; 12 for 30c; 25 for 60c; 50 for $1.15; 100 for $2.25, postpaid.

THE FREE-BLOOMING FREESIA.

## Freesia.

We know of no pure white blooming bulb that is more justly sought by florists and gives greater satisfaction as a winter bloomer than the Freesia. They force readily in the house and will bloom by Christmas and give a great quantity of blossoms. The price is so low that we hope everyone will avail themselves of a dozen of these rare beauties. Each, 3c; 4 for 10c; 12 for 20c; 50 for 75c, postpaid

**Write for Wholesale Prices on anything you need—giving itemized list.**

## Chinese Sacred Lily.

This is the sacred flower of China. Nearly every home has a bulb growing in a saucer of water and pebbles. It blossoms with absolute certainty in the early winter, and remains open a long while. The blossoms are deliciously fragrant and of unusual beauty. Each, 20c; 3 for 40c; 6, 75c.

Monster Bulbs, each, 35c; 3 for $1.00.

## Forcing Lilies.

The four best Lilies to force are Lilium Harrisii, Lilium Candidum, Lilium Longiflorum and the Chinese Sacred Lily.

**Lilium Candidum**—Also known as the Annunciation Lily; a beautiful, pure white, fragrant Lily.

Price, each, 15c; 5 for 60c.

**Lilium Longiflorum**—A magnificent pure-white early Lily from Japan.

Price, each, large bulbs, 15c; 5 for 60c. Monster bulbs, each, 25c; 5 for $1.00.

LILIUM HARRISII.

## Lilium Harrisii.

This peerless Lily is the greatest acquisition to floriculture made in many years. The remarkably short time required to bring them into flower, and the certainty to produce a profusion of bloom, and also the ease with which they can be made to flower at any desired period, such as Christmas, Easter and other special occasions, render them invaluable.

The flowers are delightfully fragrant, pure waxy-white, of great substance, and if cut as soon as they are open, or partially open, they can be kept for two weeks.

A short time only is required to bring them into bloom. Bulbs potted in August can be had in flower in November, if desired.

Price, large bulbs, each, 15c; 5 for 60c. Monster bulbs, each, 25c; 5 for $1.00.

Hardy Lilies usually arrive from Japan about October 15th.

Forcing Lilies, as early as September 25th.

LILY OF THE VALLEY

**The Lily-of-the-Valley** is the sweetest, most delicate flower. Spreads rapidly, being perfectly hardy, and each succeeding year rewards the grower with a greater abundance of deliciously fragrant, snow-white blossoms. Each, 5c; 10 for 40c; imported, each, 10c; 10 for 50c; 100 for $4.00.

## Hardy Lilies.

The three best garden Lilies for this northern country are Tenufolium, Auratum and Tigrenium Flora Plena.

These are as hardy as oak and are about the only Lilies that prove satisfactory in the extreme north. In the Southern States, of course, many of the other Lilies will do splendidly and live over.

**LILIUM AURATUM.**

This is one of the grandest Lilies on earth, known the world over as the Golden-Rayed Lily of Japan. It is perfectly hardy and it is not unusual to see a three-year-old plant bear 50 great, gorgeous blossoms.

Price, each, 25c; 5 for $1.00. Monster bulbs, each, 40c; 5 for $2.00.

**LILIUM TENUFOLIUM.**

Small fiery-scarlet flowers. Very beautiful.

Price, each, 20c; 5 for 90c.

**TIGRENIUM FLORA PLENA.**

This is the double Tiger Lily. Orange red, spotted, fine.

Price, each, 15c; 5 for 60c.

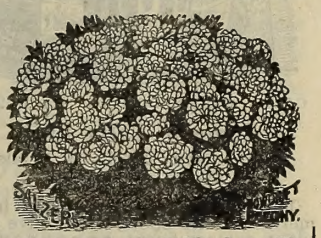
**One each of above three Lilies for 50c.**

## PÆONIES.

The Pæony is with right the noblest and at the same time the most popular and beautiful and serviceable hardy outdoor flower. We have frequently seen the La Crosse and Goethe and other varieties bearing flowers from 14 to 20 inches in circumference. Plant same up to November 1.

1. **La Crosse**—A glorious, fragrant, very double pink Pæony of giant, colossal, magnificent size. Each, 30c; 3 for 85c.
2. **Goethe**—Magnificent dark red variety; blossoms intense in coloring and large in size. Each, 30c; 3 for 80c.
3. **Snowdrift**—Pure white, very large and finely formed blossom. Each, 25c; 3 for 70c.
4. **Givalet**—A rich deep pink of great beauty. Each, 25c; 3 for 70c.

**One each of the above four for 75c, postpaid.**
**Any two of above for 45c.**
**Pæony Seed, pkg., 15c.**



SNOWDRIFT—EACH 25c; 3 FOR 70c

BLEEDING HEART—EACH 15c; 2 FOR 25c.

## HARDY PHLOX.

Fifteen different varieties in all possible shades. Two year old plants, each, 15c; 2 for 25c; 5 for 60c.

## FIVE GIANT COLOSSAL PHLOX.

Take a silver dollar, place it over any floret of the following five, and the dollar in most cases fails to cover the blossom!

1. **Purity**—Gorgeous white. Each, 20c; Two year old, 40c.
2. **Eclaireur**—Crimson and rosy eye. Each, 20c. Two year old, 40c.
3. **Matador**—Orange vermilion. Each, 20c. Two year old, 40c.
4. **Multiflora**—White, violet, purple. Each, 20c. Two year old, 40c.
5. **Pantheon**—Salmon, rose, enormous. Each, 20c. Two year old, 40c.

**Above five, this fall, 60c. Above five, two year old, this fall, 90c.**

## BLEEDING HEART.

Well known; each, 15c; 2 for 25c; 10, 75c.

**Achillea**—Hardy white blooming, perennial. Each, 15c; 2 for 25c; 10 for 75c.

**Rudbeckia, or Golden Glow**—Perfectly hardy, magnificent yellow bloomer. Each, 20c; 4 for 50c.

A BED OF SALZER'S RADIANT HARDY PHLOX.

**Write for Wholesale Prices on anything you wish. Give itemized lists.**

# WINTER-DECORATING PLANTS.

**Ageratum.** — A continuous winter bloomer. Color of flowers, blue and white. Each variety, 10c.

## Magnificent Winter-Blooming Begonias.

**10 for $1.00.**

This collection of blooming Begonias is strictly our selection, all different in style, growth and colors. They are free winter bloomers and splendid throughout, and are sure to please the eye. Strictly **our selection.** Please? We should say they will. Thousands of pleased ladies write us of the genuine pleasure derived from growing this collection. They are so pretty and so sure to give satisfaction that we send them out with great confidence.

**10 Splendid Sorts, Postpaid $1.00.**
**5 Splendid Sorts, Postpaid 60c.**

## Rex Begonia Collection.

We have made a collection of 6 Begonia Rex, all beautiful, elegant sorts, healthy varieties, **strictly our selection,** which we will sell for $1.00, or three rare Rex Begonias, postpaid, for 60c; 1 rare Rex Begonia, postpaid, 25c.

TYPE OF REX BEGONIA.

## CALLAS.

### Salzer's Ever-Blooming Ethiopia Calla.

It resembles in bloom the common sort, only that it bears many more blossoms during the season. With careful attention it is in bloom all the time. It, however, craves, like all other Callas, a short season of rest, and then rewards you with a superabundance of flowers. Each, 20c; large bulbs, 60c.

CALLA, EVER-BLOOMING. EACH, 20c.

### Common Calla Lily.

Well known. Each, 15c to 30c.

### Spotted Calla.

The foliage is deep green, with innumerable white spots, which give this plant a magnificent appearance. Each, 20c.

OLD MAN CACTUS AND HIS FAMILY.

## OLD MAN CACTUS COLLECTION.

Now, then, do you want a lot of pleasure for a little money? Then you will want our "Old Man Cactus and His Family" collection. They are fine for summer; fine for winter; indeed, they seem to come into best use in winter, when their curious growth and magnificent blossoms come into full play.

**12 Cacti Beauties for Only $1.00.**

These will all be different, curious shapes and will be strictly our selection of 12 fine varieties.

Our selection of 12 sorts, $1.00; including Old Man, $1.35.
Our selection of 6 sorts, 60c; including Old Man, 95c.
Our selection of 3 sorts, 35c; including Old Man, 70c.

## MIKADO FERN BALL.

These balls consist of Fern roots about the size of a pencil, woven outside and around a ball of moss. These roots produce beautiful sprays of Ferns from eyes or buds at nearly every inch of their length. Thus the whole surface of the ball soon becomes covered with Fern sprays. They may be suspended in any part of the room or grown on a stand or table. Price: Dormant Balls, each, 75c; 3 for $2.00; 1 doz., $7.00, all prepaid.

## THE BOSTON FERN.

**Each, 20c.**

BOSTON FERN. EACH, 20c.

In it we have the most satisfactory of all Ferns. It does exceedingly well everywhere. Its charming, graceful, magnificent, healthy fronds are inimitable. No picture, no illustration, no description can do justice to this most magnificent of all graceful, hardy, easily kept Ferns.

Mrs. Salzer would not part with her Boston Fern Jardiniere for $25.00. Its great fronds are often 6 feet long, and the very essence of beauty and grace—"spending constant gladness."

Price: 20c each; large Fern plants, each, 40c; still larger, noble specimens from 75c to $2.50 each.

## Asparagus (Climbing).

**The finest of all plants for floral decorations.** The foliage is so fine, so fairy like, so graceful, so much like a soft vapory fern, that as a climbing decorative vine it cannot be compared with anything we know of. Each, 20c; large plants (noble specimens), 50c each.

## Asparagus Sprengeri.

Grandest, bright glistening green, drooping pot plant grown. Its grace and beauty are indescribable. Each, 20c; large, noble specimens, 50c each. Pkg. seed of Sprengeri, 15c.

## Acalypha Sanderi.

Also advertised as Chenille Plant. It is a handsome thing for the window. Growth erect, with long fluffy drooping spikes of glowing crimson, resembling chenille cords, from between the leaves. 20c each.

## Large Azaleas.

Ready for immediate bloom; that is, ready by Christmas. We have these in white, pink, variegated and red. Price, each, according to size, 75c, $1.00, $1.50 and $2.00, by express.

## Large Chrysanthemums.

For fall bloom. Large plants in white, yellow and pink Colors. Each, 50c, 75c and $1.00.

## Large Carnations.

For winter bloom. We have these in red, white and pink colors. Each, 30c; 3 for 50c, by express.

Splendid for vases or in water, where a magnificent effect is desired. Each, 15c.

**Write for special prices, giving quantity of each desired. We can save you money on Bulbs, Plants and Seeds.**

## CYCAS REVOLUTA, THE TRUE SAGO PALM.

TRUE CYCAS PALM.

Noblest, grandest most gorgeous of all palms. Anyone having seen this most magnificent Cycas will admit that no other plant can equal it in grandeur.

1st size, 40c; 2nd size, 65c; 3rd size, $1.50

## PANDANUS VETCHII.

P. VETCHII.

The handsomest of all variegated plants. In every respect like P. Utilis, only handsomer. It's a stately plant (See cut.) Each, 60c; large plants $1.00 to $2.00.

**Pandanus Utilis**—Called Screw Pine from arrangement of leaves on stem. A stately plant similar to P. Vetchii, well adapted for centers of vases or baskets. Easy to keep. 1st size, 40c each; 2nd size, $1.00 each; 5 kernels of seed, 10c

## 3 RARE PALMS FOR 60c, POSTPAID.

Many persons have an idea that Palms are hard to grow. This is entirely wrong. There is no decorative plant that will stand such varied and rough usage as the Palm. Ordinary moisture, partial shade and moderate warmth are its requisites.

THE GRACEFUL PHOENIX.

**1. Phœnix**—Graceful and charming in the extreme. Each, 25c; large plant, 50c. to $1.50; seed, per 5 kernels, 10c.

**2. Latania**—The most popular Palm known. Each, 25c; large plant, 50c to $1.50; seed, per 5 kernels, 10c.

**3. Kentia**—A charming Palm, graceful, hardy, popular. Each, 25c; large plant, 50c. to $1.50; seed, per 5 kernels, 10c

Above 3 for 60c, postpaid.
Above, second size, each, 50c; 3 for $1.40. } By express
Above, third size, each, $1.00; 3 for $2.50. }

☞ The second and third sizes are noble specimens for the price.

**DRACAENA**—An elegant decorative plant

Splendid grown alone or as the center of vases, jardinieres, etc. Each, 20c; seed, 5 kernels, 10c

## ARAUCARIA EXCELSA.

The grandest of all evergreen house plants; a regular beauty; very graceful, fine and rare.

Easily taken care of. The joy and delight of everyone. It's a continuous joy to have the Araucaria in your collection.

Nothing will please you more "It's a chaste plant."

Small plants, 60c each; larger $1.20.

FICUS ELASTICA.

## BEAUTIFUL STEVIA.

A fine growing plant with handsome white flowers. Very graceful.

Small 20c; large plants 50c each.

## FICUS ELASTICA.

A noble plant, very decorative, especially for house use, each 25c.

Large plants, 75c to $1.50 each.

## EVERBLOOMING ROSES.

**Four Perpetual Bloomers, 35c.**

Of these four extremely free flowering Roses we sold the past four years upward of 100,000 plants, and no Roses on earth bloom more freely than these four perpetual bloomers.

**1. Bella**—The sweetest, freest bloomer, of pure snowy white. Each, 15c

**2. Louis Philip**—The grandest freest blooming crimson red Rose known, 15c.

**3. Isabella Sprunt**—No breed so fine, no yellow Rose so free of bloom. 15c

**4. Sofrano**—Grand saffron or coffee colored; exquisite buds; free bloomer. 15c.

**Price of the four, mailing size 35c, postpaid.**

**Above 4 large plants ready to bloom, 75c., by express.**

☞ **Hardy Garden Roses, See Page 7.**

## Two New Magnificent Everbloomers.

**Agrippina**—A magnificent Rose, blooming almost continuously; color intense dark red. Makes a magnificent bud for buttonhole purposes. Each, 20c; 3 for 50c.

**Hermosa**—The freest blooming, glorious pink Rose in cultivation: an ever bloomer; magnificent in every respect. Each, 20c; 3 for 50c.

**One each of the above two, mailing size, postpaid, 25c.**

**Above 2, large plants ready to bloom, 50c.**

## HAPPY HOME COLLECTION OF 21 PLANTS.

**This great plant collection, composed of the best the greenhouses of America or Europe can furnish, a rainbow of colors, we offer at a price so completely within the reach of everybody, whether rich or poor, that we predict it will take**

**1,000,000 PLANTS**

**to fill our orders for this season. Well, no matter; we have them. To meet the demand of our large plant trade we are obliged to grow enormous stocks of all kinds of roses, plants and bulbs—often more than necessary—to make sure that we have enough. After the heavy fall business is about over, in September, we take this stock of various, rare and good things and make it into a Happy Home Collection and offer them to our customers at 21 plants for $1.00, giving them 3 to 4 times the value of their money. They will be sent free by mail. All collection orders are booked and will be shipped as early in the season as our stock permits.**

☞ **This collection is immensely popular among our customers, and we append hereto a letter from Mrs. Jane Russell Ayres, of Ohio, who obtained a collection from us:**

*"JOHN A. SALZER SEED CO.—Gentlemen: I have purchased plants for twenty years. It's safe to say that I have spent over $200 during this time, but never before have I really felt that I got more than my money's worth until I bought of you. All the plants I obtained from you were A No. 1. Yes, I got five times more than my money's worth. These twenty-two plants (you threw in one extra) contain Caladiums, Cannas, Achanias and Begonias, Palms, Roses, Azaleas and Geraniums, Carnations and Chrysanthemums, Gloxinias and Salvias, Oranges and Callas; yes, all of them choice well grown, rare plants. It is the greatest surprise I ever had.* **You are postively too generous.** *My neighbors, Mrs. Wilson, also Mrs. Medary and Murray, each when they saw my plants, ordered a collection."*

**What is the Happy Home Surprise Collection?**

It is composed of everything we have a surplus of, our collection consisting of rich, rare, beautiful plants and bulbs. We send such fine plants that you are sure to be pleased with them. The price is.

**11 plants postpaid, for 60c. 21 plants, postpaid, for $1.00.**

## HARDY ROSES.

Ulrich Brunner, Cherry Red. Each 30c, 3 for 85c.
Gen. Jacqueminot, Crimson. Each 30c, 3 for 85c.
Clio, Pink. Each 30c, 3 for 85c.
Wilder, Crimson. Each 30c, 3 for 85c.
Chestnut, Soft Pink. Each 30c, 3 for 85c.
Mad Plantier. Each 30c, 3 for 85c.
Paul Neyron, Pink. Each 30c, 3 for 85c.
Gruss aus Teplitz. Each 30c, 3 for 85c.
Above eight hardy roses, two-year-old, each 30c, 3 for 85c, 5 for $1.35, and the 8 for $2.00.

Crimson Rambler, two-year-old. Each 35c, 3 for $1.00.
Crimson Rambler, three-year-old. Each 75c, 3 for $2.00.
Yellow Rambler, two-year-old. Each 35c, 3 for $1.00.
Pink Rambler, two-year-old. Each 35c, 3 for $1.00.
Baby Rambler, a fine pot rose. Large plants. Each 35c.

Prairie Belle, two-year-old. Each 30c, 3 for 75c.
Baltimore Belle, two-year-old. Each 30c, 3 for 75c.
Tennessee Belle, two-year-old. Each 30c, 3 for 75c.
Martha Washington, two-year-old. Each 30c, 3 for 75c.

## HARDY CLIMBERS.

**Ampelopsis Veitchii.** Each 20c, 3 for 50c, 7 for $1.00
**Honeysuckles,** Royal Scarlet. Each 20c, 3 for 50c.
Pure White. Each 20c, 3 for 50c.
Golden Yellow. Each 20c, 3 for 50c.
**Clematis Jackmannii.** First size, $1.00; second size, 50c.
Claret, Wine color. First size, $1.00; second size, 40c.
Snowflake, White. First size, $1.00; second size, 40c.
Sky Blue, Beautiful. First size, $1.00; second size, 40c.
**Above four Clematis. First size, $3.00; and second size, $1.50.**
**Clematis Paniculata,** small hardy, white. Each 25c, 3 for 60c.

## HARDY SHRUBS.

Hydrangea Paniculata. First size, 25c; 3 for 60c; 10 for $1.75.
Hydrangea Paniculata. Second size, 50c; 3 for $1.00; 10 for $2.50.
Hydrangea Paniculata. Third size, 75c; 3 for $1.50; 10 for $4.00.
Hydrangea Paniculata. Fourth size, $1.00; 3 for $2.00; 10 for $6.00.
Japanese Snowball. Each 30c, 2 for 50c.
Chinese Wisteria. Each 25c, 3 for 60c.
California Privet. Each 20c, 3 for 50c, 100 for $6.00.
Persian Lilac. Each 20c.
Spirea Bumalda. Each 25c, 10 for $1.50.
Spirea Van Houttei. Each 20c, 10 for $1.50, 100 for $12.00.
Weigelia Rosea. Each 25c, 3 for 50c.
Philadelphus. Each 20c, 3 for 50c.
Calycanthus. Each 15c, 3 for 40c.
Forsythia. Each 20c, 3 for 50c.

## ORNAMENTAL TREES.

**Tulip Tree.** By mail each 25c, 3 for 60c, 10 for $1.25.
Large Trees 5 feet and up each 50c, 3 for $1.00.
**Catalpa.** By mail each 15c, 10 for $1.00, 25 for $2.00.
Large Trees. By express each 50c, 3 for $1.25.
**Russian Mulberry.** By mail each 15c, 10 for 75c.
Large Trees. By express each 50c, 3 for $1.25.
**Ailantus.** By mail each 15c, 8 for $1.00.
Large Trees. By express each 50c, 3 for $1.25.

**HOW TO TREAT ROSES, SHRUBS, APPLES, SMALL FRUITS, ETC., received in Fall, sent with each Fall Order. This tells you how to care for Bulbs, Nursery Stock, etc., etc.—Where Shrubs, Roses, etc., are wanted in dozen or larger lots, write for special prices.**

## SMALL FRUITS—Ironclad.

A small bed of Strawberries, a patch of Raspberries, a row of Currants, a few hills of Blackberries, a half dozen Grapes, will keep a family in fruit almost all summer. These are as easily cared for as the cabbage, as sure of yield as the potato, and as hardy as the oak. Strawberry plants, early planted, will frequently give a good crop of berries same season.

☞ **Our prices may seem high, but they are cheap for hardy, ironclad stock**—stock that laughs at 40 degrees below zero, appeared last spring early, fresh and green, and has borne enormous crops the past season.

### BLACKBERRIES.

| | Each | Per 10 | Per 100 | Per 1000 |
|---|---|---|---|---|
| COLOSSAL | $0.15 | $0 90 | $5 00 | $30.00 |
| THE GOVERNOR | .15 | 90 | 5 00 | 30.00 |
| The Snyder | .07 | .40 | 1.75 | 10.00 |
| Early Wilson | .07 | .50 | 2.00 | 10.00 |
| Minnesota King | .15 | .90 | 3.00 | 17 50 |
| ELDORADO | .15 | 1 00 | 3.00 | 17.50 |
| SALZER'S EARLY | .20 | 1.00 | 3.00 | 17.50 |
| Ancient Briton | .07 | .45 | 1.75 | 10.00 |
| White Blackberry | .10 | .60 | ..... | ..... |
| New Logan | .20 | .90 | ..... | ..... |
| Large Wisconsin | .07 | .40 | 1.75 | 10.00 |

### DEWBERRIES.

| | Each | Per 10 | Per 100 | Per 1000 |
|---|---|---|---|---|
| SALZER'S MAMMOTH | $0.10 | $0.60 | $3.00 | $20.00 |
| Lucretia | .07 | .50 | 2.00 | 18.00 |

LARGE WISCONSIN.

### CURRANTS.

| | Each | Per 10 | Per 100 | Per 1000 |
|---|---|---|---|---|
| SALZER'S RED WINE | $0.15 | $1.40 | $6.00 | $40.00 |
| Salzer's Red Cherry | .07 | .55 | 2.75 | 20.00 |
| White Cherry or Grape | .07 | .55 | 2.75 | 20.00 |
| Black Cherry | .07 | .55 | 2.75 | 20.00 |
| Fay's Prolific | .10 | .85 | 5.00 | 35.00 |
| Crandall Tree | .20 | ..... | ..... | ..... |

### GOOSEBERRIES.

| | Each | Per 10 | Per 100 | Per 1000 |
|---|---|---|---|---|
| ERFURT GIANT | $0.20 | $1.30 | $12.50 | ..... |
| Industry | .15 | 1.25 | 10.00 | ..... |
| The Houghton | .10 | .50 | 3.50 | ..... |
| Downing | .10 | .50 | 3.50 | ..... |
| Triumph | .15 | 1.40 | ..... | ..... |

### GRAPES.

| | Each | Per 10 | Per 100 |
|---|---|---|---|
| SALZER'S EARLIEST | $0.15 | $1.00 | $6.00 |
| SALZER'S SUNBEAM | .15 | 1.00 | 6.00 |
| Salzer's Concord | .10 | .60 | 4.75 |
| Pocklington, Golden | .15 | 1.00 | 6.00 |
| Moore's Early | .10 | .70 | 4.50 |
| Elvira | .10 | .70 | 4.50 |
| 1 Brownsville (White) | .15 | 1.00 | 6.00 |
| 2 Ambrosia (Black) | .15 | 1.00 | 6.00 |
| 3 Wyoming | .15 | 1.00 | 6.00 |
| 4 American Beauty (Red) | .15 | 1.00 | 6.00 |
| 5 Wisconsin Early (Purple) | .15 | 1.00 | 6.00 |
| Collection of above 5 Ironclad Grapes, 70c. | ..... | ..... | ..... |

### RASPBERRIES.

| | Each | Per 10 | Per 100 | Per 1000 |
|---|---|---|---|---|
| The Gregg and Early Soughegan | $0 05 | $0.30 | $1.50 | $7.00 |
| Colossal and Turner | .05 | .30 | 1.50 | 7.00 |
| Ohio, Tyler, Cuthbert | .10 | .40 | 2.50 | 10.00 |
| Marlboro, Golden Queen, Caroline | .10 | .40 | 2.50 | 10.00 |
| A Immaculate | .15 | .90 | 4.50 | ..... |
| B Haymaker | .10 | .70 | 3.00 | ..... |
| C Gold Coin | .15 | .90 | 4.50 | ..... |
| D Cumberland | .10 | .70 | 3.00 | ..... |
| E Razel Dazel | .15 | .90 | 4.50 | ..... |
| Razel Dazel Raspberry Collection A, B, C, D and E, 55c. | | | | |
| **Strawberry Raspberry** | .15 | 1.40 | ..... | ..... |

### MAYBERRY.

| | Each | Per 10 |
|---|---|---|
| GOLDEN JAPANESE | $0.20 | $1.80 |

**Write for special prices on Blackberry, Currants, Grapes, Raspberries, etc., giving quantity desired.**

**Special prices on Grapes in lots of 250, 500 or 1,000.**

**Add 5c each, 15c per 10 on Blackberries, Dewberries, Currants, Gooseberries, Raspberries and Grapes for postage if to be sent by mail.**

**Above prices are by express.**

## 4 GREAT RASPBERRIES 50c.

**1. WINEBERRY.**—The best red Raspberries yet introduced. **Each, 15c; 3, 40c; 10, 75c; 100, $4.00.**

**2. SALZER'S EVERBEARING.**—So long does this excellent fruit remain that it has received the name Everbearing. **Each, 15c; 3, 40c; 10, 75c; 100, $5.00.**

**3. THE ARCTIC (Black).**—Extremely productive, and lasting longer than any black variety we know of. **Each, 15c; 10, 75c; 100, $5.00.**

**4. GOLDEN ALASKA.**—Golden yellow berry of great size, extremely productive, rich and juicy. **Each, 15c; 3, 40c; 10, 75c; 100, $5.00. Above 4, 50c.**

### Number of Trees or Plants on an Acre.

| | | | |
|---|---|---|---|
| 4 feet each way | 2,723 | 15 feet each way | 194 |
| 5 " " " | 1,742 | 18 " " " | 135 |
| 6 " " " | 1,210 | 20 " " " | 110 |
| 8 " " " | 680 | 25 " " " | 70 |
| 10 " " " | 430 | 30 " " " | 48 |
| 12 " " " | 302 | 33 " " " | 40 |

# APPLES, CHERRIES, PLUMS, PEARS, ETC.

### HOW TO TAKE CARE OF NURSERY STOCK.

With each order of Small Fruits, Hardy Roses, Shrubs, Apples, Plums, Cherries, etc., received this fall, we send full directions how to protect or plant.

### Price of the following Twenty-two Apples and Crab-Apples:

3 to 4 ft. each 20c; 3 for 50c; 10 for $1.20; 25 for $2.50; 100 for $9.00.

5 to 7 ft. each 35c; 3 for $1.00; 10 for $3.00; 25 for $5.00; 100 for $16.00.

☞Please note low prices by the hundred for Northern Stock!

### Summer Apples.

1. Early Colton. Color, yellowish white. Abundant bearer.
2. Golden Sweet. Pale yellow, very sweet.
3. Red Astrachan. Deep crimson, juicy, rich.
4. Tetofsky. Beautifully striped, juicy.
5. Yellow Transparent. Pale yellow, rich.

### Autumn Apples.

6. Alexander. Deep red crimson.
7. Duchess of Oldenburg. Large, rich.
8. Haas. Large juicy. Rich.
9. Maiden's Blush. Red cheek. Very fine.
10. Fameuse. The Snow Apple. Delicious.
11. Grimes' Golden. Highest quality. Deep greenish yellow.

### Winter Apples.

12. Baldwin. Deep bright red, juicy, crisp.
13. Ben Davis. Large, handsome, productive.
14. Gideon. Hardy trees. Vigorous, juicy, fine.
15. Longfield. A Russian variety. Magnificent.
16. Pewaukee. Hardy as oak. Big bearer.
17. Wealthy. One of the best.
18. Wolf River. Greenish yellow. Splendid.

### Crab Apples.

19. Hyslop. Deep crimson. Fine.
20. Martha. Great bearer. Splendid.
21. Transcendent. Immense producer. Fruit 2 in. in diameter.
22. Whitney's No. 20. Large. 2 in. Red.

### Price of the following Pears:

3 to 4 ft. each 20c; 3 for 50c; 10 for $1.25; 25 for $3.00; 100 for $11.00.

5 to 7 ft. each 35c; 3 for $1.00; 10 for $3.00; 25 for $6.50; 100 for $25.00.

### Pears.

23. Bartlett. Large size. Delicious.
24. Clapp's Favorite. Yellowish green. Very large, melting and rich.
25. Lawson. One of the best.
26. Wilder. One of the earliest. Great shipper and keeper.

### Price of the following Cherries:

3 to 4 ft. each 30c; 3 for 75c; 10 for $2.00; 25 for $4.25; 100 for $15.00.

5 to 7 ft. each 50c; 3 for $1.25; 10 for $4.00; 25 for $6.00; 100 for $23.00.

### Cherries.

27. Rockport. Clear red. Excellent.
28. Dyehouse. Very early. Splendid quality.
29. English Morello. Blackish red. Rich.
30. Early Richmond. Dark red. Melting.
31. Ostheim. Russian variety. Juicy.

### Price of the following Plums:

3 to 4 ft. each 25c; 3 for 60c; 10 for $1.75; 25 for $3.75; 100 for $14.00.

5 to 7 ft. each 40c; 3 for $1.00; 10 for $3.50; 25 for $5.50; 100 for $22.50.

### Plums.

32. Czar. Large purple. Elegant.
33. Imperial Gage. Oval, red, juicy.
34. Lombard. Red, round, juicy.
35. De Soto. Very hardy. Yellowish red.
36. Weaver. Fruit large. Purple.
37. Wild Goose. Fruit red, juicy.
38. Milton. Dark red. Fine.

### Price of the following Peaches:

3 to 4 ft. each 20c; 3 for 50c; 10 for $1.50; 25 for $2.25; 100 for $10.00.

5 to 6 ft. each 30c; 3 for 75c; 10 for $2.00; 25 for $4.00; 100 for $15.00.

### Peaches.

39. Crosby. Hardy. One of the best.
40. Crawford's Early. Beautiful yellow. Highly esteemed.
41. Elberta. Immense size. Elegant flavor.
42. Mountain Rose. Large, red, juicy.

### SPECIAL PRICES.

Always glad to give special prices on apples, fruits and nursery stock. Please make out list desired and we will give you closest wholesale prices.

### WE CAN SAVE YOU MONEY.

Persons wishing to buy Small Fruit, Apples, Cherries, etc., etc., please make out an itemized list of your wants and we send you our lowest cash prices. Above prices are by express or freight.

☞ **Unser grosser Deutscher Katalog wird jedem Deutschen, der dafuer schreibt, gern zugesandt.** ☜

# Salzer's Hardy Ironclad Fruit Trees. The 15 for $1.65, Postpaid.

There is a tremendous demand for Apples, Crabapples, Cherries and Plums throughout the U. S. The one-year stock which we send by mail measures from 2 to 3½ ft. Of these four varieties there are annually planted millions of trees or orchard, on account of its hardy, vigorous growth and of its doing so well and growing so rapidly, and usually bearing the second or third year after planting. It is just the stock to plant by you, either for your garden Our northern grown stock is elegant, well rooted, will grow rapidly and make fine established trees very quickly.

## Apples and Crabs.

**1. Hyslop**—Fruit large, produced in clusters, deep crimson, covered with blue bloom. Very popular on account of its large size, beauty and hardiness. Each, 20c; 3 for 50c, post paid.

**2. Transcendent Crab**—Immensely productive. Fruit from 1½ to 2 inches in diameter; excellent for sauce and pies, both green and dried; skin yellow, striped with red. Each, 20c; 3 for 50c, postpaid.

**3. Duchess of Oldenburg**—Fruit large, yellow, streaked red, rich, sub-acid flavor, juicy and good. The best known Russian sort, valuable in all sections for both market and home use. Each 20c; 3 for 50c, postpaid.

## 4. The Bismarck Apple.

Since 1896 when we obtained this apple on a visit to Europe, it has completely captured all hearts. The most remarkable fact about this Apple is that you do not have to wait until you are gray before it bears. Plants set out this year will give you fruit the next, while the second year following you will have lots of it.

The Apples are very large in size, of excellent quality, and will keep well until January. Its great point of merit is that it will bear at once

**On a 4-Year-Old Bismarck Tree**

on Mr. Salzer's private grounds at La Crosse were gathered 1½ bushels of the finest apples imaginable the past season We consider it the greatest novelty ever offered in America

**Price of Salzer's Bismarck Apple.**

| | | | |
|---|---|---|---|
| First size | 30c each, | 3 for | $0.80 |
| Second size | 60c " | 3 " | 1.50 |
| Third size (bear in 1908) | 75c " | 3 " | 2.00 |

**5. Wealthy**—Healthy, hardy and very productive. Fruit medium to late, skin smooth, whitish yellow, shaded with deep red in the sun, splashed and spotted in the shade. Flesh white, fine, tender, juicy, lively sub-acid; very good. Price, 20c; 3 for 50c, postpaid.

**6. Ben Davis**—Large, handsome, striped, productive; a late keeper; highly esteemed as a market variety. Tree remarkably healthy and vigorous, Price 20c; 3 for 50c, postpaid.

**7. Northwestern Greening**—Hardy, yellow, smooth, rich, of good quality, long keeper. Golden color. Each, 25c; 3 for 60c, postpaid.

## Plums.

**8. Milton**—Large, roundish oblong, dark red; skin thin, flesh firm, good quality, the earliest plum in the world. Ripens in La Crosse three weeks earlier than Wild Goose. A great boon to fruit growers A strong grower and very productive. Each, 30c; 3 for 75c.

**9. De Soto**—Very hardy and productive; bears young; fruit medium size, yellow marbled with red, good quality. The best to plant near other varieties requiring fertilization. Each, 30c; 3 for 75c.

## Cherries.

**10. Early Richmond**—Medium size, dark red, melting, juicy, sprightly acid flavor. The most valuable and popular of the acid cherries, is unsurpassed and exceedingly productive Each 30c; 3 for 75c

**11. English Morello Cherry**—Medium to large; blackish red, rich acid, juicy and good; very productive. Each, 30c; 3 for 75c.

## 12. Apricot, Mammoth Russian.

Is extremely hardy, having flourished as far north as Siberia, during a temperature of forty degrees below zero. Each, 30c; 3 for 75c.

## 13. Peach, Hardy La Crosse.

This is a seedling of the celebrated Elberta. The fruit is large and yellow, with blush cheeks, flesh firm, juicy, of the highest quality; exceedingly prolific and extremely hardy. Each, 25c; 3 for 60c,

## 14. Champion Peach.

The flavor is delicious, sweet, rich and juicy, surpassing all other early varieties; skin creamy white with red cheeks; strikingly handsome. Each, 25c; 3 for 65c.

## 15. Wisconsin Pear.

This is a seedling of the celebrated Lawson Pear, and has demonstrated its adaptability to Wisconsin soils. The fruit is very large, of fine shape, of beautiful brownish-carmine color and most excellent quality, very fine grained and tender. Each, 40c; 3 for $1.00.

**PRICE OF ABOVE HARDY IRONCLAD FRUIT TREES POSTPAID BY MAIL $1.65.**

# 15 IRONCLAD FRUIT TREES=LARGE 3-YEAR-OLD STOCK=for $3.90.

THE BEAUTIFUL BANANA APPLE.

Hundreds of people in city gardens or on the farms, wish large fruit trees which will bear at once; some the same year. To these we offer the following: They should be sent by express—that's quicker and surer than freight:

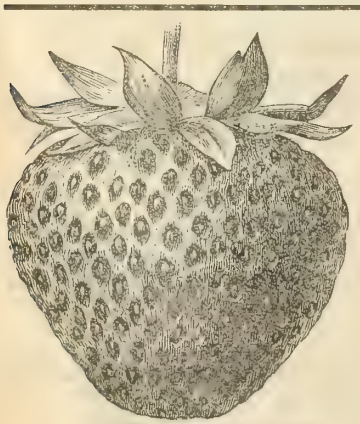
| | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|
| 1. | Hyslop Apple | 3-year-old. | each, | 35c; | 3 for | $1.00; | 10 for | $3 00 |
| 2. | Transcendent Apple | 3 | " | " | " | 35c; | 3 " | 1.00; | 10 " | 3 00 |
| 3. | Duchess | 3 | " | " | " | 35c; | 3 " | 1.00; | 10 " | 3 00 |
| 4. | Bismarck | 3 | " | " | " | 75c; | 3 " | 2 00; | 10 " | 6.00 |
| 5. | Wealthy | 3 | " | " | " | 35c; | 3 " | 1.00; | 10 " | 3 00 |
| 6. | Ben Davis | 3 | " | " | " | 35c; | 3 " | 1.00; | 10 " | 3.00 |
| 7. | Northwestern Greening Apple | 3 | " | " | " | 35c; | 3 " | 1.00; | 10 " | 3 00 |
| 8. | Milton Plum | 3 | " | " | " | 50c; | 3 " | 1.25; | 10 " | 4 00 |
| 9. | De Soto | 3 | " | " | " | 40c; | 3 " | 1.10; | 10 " | 3 50 |
| 10. | Early Richmond Cherry | 3 | " | " | " | 50c; | 3 " | 1,25; | 10 " | 4 00 |
| 11. | Morello Cherry | 3 | " | " | " | 50c; | 3 " | 1.25; | 10 " | 4 00 |
| 12. | Apricot, Mammoth Russian | 3 | " | " | " | 40c; | 3 " | 1.10; | 10 " | 3 50 |
| 13. | Peach, Hardy La Crosse | 3 | " | " | " | 35c; | 3 " | 1.00; | 10 " | 3 00 |
| 14. | Peach, Champion | 3 | " | " | " | 35c; | 3 " | 1.00; | 10 " | 3.00 |
| 15. | Pear, Wisconsin | 3 | " | " | " | 40c; | 3 " | 1.10; | 10 " | 3.50 |

**Above 15 Large Fruit Trees, one each, by express or freight, $3.90**

MILTON PLUM.

### BANANA APPLE.

Its introducers claim it to be the finest dessert Apple as also the most beautiful Apple in existence, wonderfully productive, bearing the second year after planting. The fruit is claimed to be the greatest Apple for table use ever introduced, of exquisite flavor and perfect form, selling rapidly from $5.00 to $10.00 a barrel. Next to Bismarck Apple, we consider this the greatest Apple of recent introduction. **Price, by mail, 35c; 3 for $1.00.**



GOV. VAN SANT, ½ SIZE.

# STRAWBERRIES.

Our Strawberries, while reasonable in price, are perhaps higher than found in some catalogues, but it is our Wisconsin grown, hardy, vigorous, prolific stock. Among these, Salzer's Gov. Van Sant is positively the rarest, greatest, heaviest yielding strawberry on earth. It is a perfect berry and can be planted alone.

| | Each | Per 10 | Per 100 | Per 1000 |
|---|---|---|---|---|
| SALZER'S EARLIEST | $0.15 | $0.25 | $1.00 | $7.00 |
| SALZER'S LATE MASTODON | .15 | .25 | 1.00 | 7.00 |
| SALZER'S PERFECTION | .15 | .25 | 1.00 | 7.00 |
| BELLE OF LA CROSSE | ..... | .25 | .90 | 6.00 |
| Salzer's Sharpless | ..... | .25 | .90 | 6.00 |
| Wilson | ..... | .15 | .90 | 7.50 |
| Crescent Seedling | ..... | .15 | .90 | 7.50 |
| Wisconsin Giant | .15 | .25 | .90 | 7.50 |
| SALZER'S PONDEROSA | ..... | .25 | 1.00 | 7.00 |
| Gov. Van Sant (A perfect berry) | ..... | .50 | 2.00 | 15.00 |
| Strawberry Raspberry | .15 | 1 40 | ..... | ..... |

**50 Strawberries for $1.25.**—10 Salzer's Ponderosa, 10 Salzer's Earliest, 10 Perfection, 10 Late Mastodon, 10 Gov. Van Sant. Above 50 have a catalogue value of $2.40. We sell them this fall for but $1.25

# A FEW FLOWER SEEDS FOR FALL PLANTING.

There are but few flower seeds that can be planted with perfect safety in the fall, but such as Pansies, Alyssum, and Calliopsis, if planted during August and September and then slightly protected with coarse straw, will live through the winter nicely and are early bloomers the next spring.

Our flower seed is the choicest of the choice.

The price this fall is as follows:

| | | | | | | | |
|---|---|---|---|---|---|---|---|
| Sweet Alyssum | pkg., 3c | Oriental Poppy, mixed | pkg., 10c | Sweet Peas, Striped Sorts mixed | pkg., 5c |
| Aquilegia | " 3c | Hardy Poppy, mixed | " 10c | Sweet Peas, Pink Sorts mixed | " 5c |
| Calliopsis | " 3c | Portulaca, single mixed | " 5c | Sweet Peas, Blush Sorts mixed | " 5c |
| Candytuft, mixed | " 3c | Portulaca, double mixed | " 10c | Sweet Peas, Blue Sorts mixed | " 5c |
| Dianthus, mixed | " 3c | Sweet Peas, fine mixed | " 3c | Sweet Peas, Carmine Sorts mixed | " 5c |
| Eschscholtzia, mixed | " 3c | Sweet Peas, white sorts mixed | " 5c | Sweet Peas, Black Sorts mixed | " 5c |

Above special mixtures of Sweet Peas per oz. 10c; ¼ lb 20c; lb 60c.

Salzer's Big Four contains the largest blooming Sweet Peas known Price ½ oz. 12c; oz. 18c; ½ lb. 65c; lb. $1.00.

Fine Mixed Sweet Peas, oz. 10c; ¼ lb. 20c; lb 40c, postpaid.

Dwarf Sweet Peas mixed, package 5c; oz 10c; ¼ lb 30c.

**For 25c.** we will mail postpaid 10 packages of our brilliant annual flower seeds.
**For 50c,** we will mail 19 packages of rare annual blooming flower seeds.
**For $1.00,** we will mail 40 packages of brilliant Annuals; Catalogue price $2.50.

# VEGETABLE SEED.

## COLLECTIONS.

These are put up in large quantities and cannot be changed. Many of the seeds can be used for fall planting and the rest for spring.

**For 50c,** we can furnish you a collection of 10 rare novelties in the earliest vegetable seed line.

**For 70c.** we can furnish you 20 packages of early and late vegetables. Very fine.

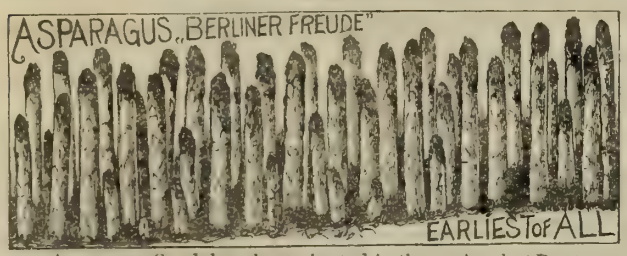
**For 50c,** we can furnish 18 packages of late varieties of vegetables.

**For $1.00,** we can furnish 35 packages of the very earliest vegetables known.

Above collections cannot be changed

This collection of 35 earliest varieties cannot be beat the world over. The 35 packages, $1.00.

**Please bear in mind that our Spring Catalogue of 1906, also our new Catalogue for 1907, contain a great list of all varieties of Flower Seeds, the most complete published. If you haven't a catalogue, we'll gladly send you one.**




Asparagus Seed does best planted in the spring, but Roots in the fall of the year.

## ASPARAGUS ROOTS.

| ALL ONE YEAR OLD. | FREE BY MAIL. | | BY EXPRESS. | | |
|---|---|---|---|---|---|
| | Per 25. | Per 100. | Per 25. | Per 100. | Per 250. |
| Berliner Freude | $0.50 | $1.25 | $0.30 | $1.00 | $2.00 |
| Col. M. White | .50 | 1.25 | .30 | 1.00 | 2.00 |
| Conover's | .50 | 1.25 | .30 | 1.00 | 2.00 |
| Barr's Mammoth | .50 | 1.25 | .30 | 1.00 | 2.00 |
| Palmetto | .50 | 1.25 | .30 | 1.00 | 2.00 |

Per 500, $3.50, Per 1,000, $6.00. All one year old; by express.

**Plant one-year-old Roots in rich, deep soil, 12 inches apart, and in 1908 you can cut fair crops.**

**Two-year-old Asparagus Roots, 25c per 100 more than one year, if sent by express.**

## BEETS.

| | Pkg. | Oz | ¼ lb. | lb. |
|---|---|---|---|---|
| Red Beauty, the earliest | 10c | 20c | 35c | $ .90 |
| Salzer's Best of All | 10c | 15c | 30c | 1.00 |
| Early York | 10c | 15c | 30c | .80 |
| Dark Red Egyptian | 5c | 10c | 15c | .50 |
| Improved Eclipse | 4c | 10c | 15c | .50 |
| Edmunds | 5c | 10c | 15c | .55 |
| Royal Half Long | 10c | 20c | 30c | .90 |
| Long Crimson | 10c | 20c | 40c | 1.00 |
| Early Blood Turnip | 5c | 10c | 30c | .50 |
| Dewing's Red Turnip | 5c | 10c | 20c | .50 |
| Sal. Famous Long Smooth | 10c | 15c | 25c | .65 |
| Bastian Extra Early | 5c | 10c | 20c | .50 |
| Lentz | 5c | 10c | 20c | .50 |
| Salzer's Just Right (Novelty) | 15c | 30c | 1.00 | 3.00 |
| Bingen Ball | 10c | 20c | 60c | 1.75 |
| Hands Off | 10c | 20c | 60c | 1.75 |

Any three 10c packages for 20 cents this fall.

## MANGEL WURZEL.

We have a complete stock, best sorts, by express from 18c to 60c a lb If beets are wanted in two to three lb. lots write for special prices.

## RED BEAUTY BEET

**(The Most Wonderful of all Beets.)**

RED BEAUTY.

Again, among our 235,000 Beet growers Red Beauty proved itself positively the earliest Beet in the world. It is a perfect turnip-shaped, deep red, extremely **early Beet, fit for table in only 28 days;** of excellent flavor, good quality, having a delightful deep red color when cooked. Market gardeners are all pronounced in their hearty expressions of praise, saying "It is the earliest, finest blood-red Beet in existence." **Pkg., 10c; oz. 20c; ¼ lb., 35c; ½ lb., 50c; lb., 90c; 5 lbs., $4.00.**

## BARGAIN VEGETABLE SEEDS.

**There are millions of people in America who are not so particular as to the name of a seed as they are about the quality and the yield of that variety which they may wish to plant.**

**For these, we have adopted the following method in offering them bargain seeds at a very, very low price. These seeds will be excellent sorts, such sorts of which we have grown largely and which we are sure will please and sure to give very great satisfaction.**

**Here you have just what you want. If you wish an early green Bean, variety, we furnish it to you at but 5c a package, 20c a pt. If you wish a late green variety or an early wax variety or a green pole variety, you have it at the same price.**

**We are positive that this arrangement will be extremely popular and we expect to use, the coming season, TEN MILLION PACKAGES.**

## BARGAIN BEETS.

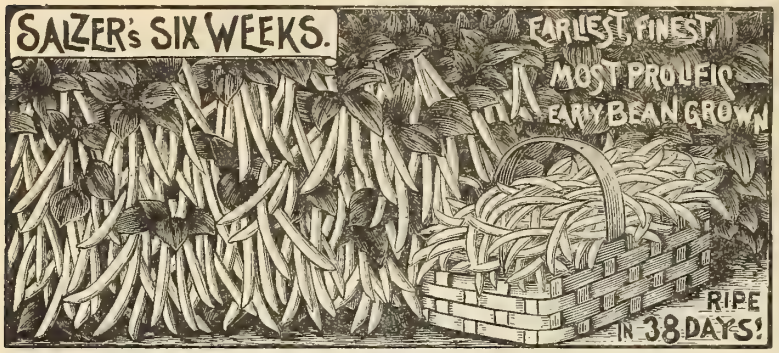
| | Pkg. | Oz. | ¼ lb. | lb. |
|---|---|---|---|---|
| Early Round Variety | 3c | 6c | 12c | 38c |
| Late " " | 3c | 6c | 12c | 38c |
| Half Long Variety | 3c | 6c | 12c | 38c |
| Long Variety | 3c | 6c | 12c | 38c |
| Long Mangel for stock | 2c | 4c | 10c | 24c |
| Round " " " | 2c | 4c | 10c | 24c |
| Oblong " " " | 2c | 4c | 10c | 24c |
| Sugar " " " | 2c | 4c | 10c | 24c |

If by express or freight, deduct 8c per pound for postage. If order for seeds is less than 50c, add 1c postage for each 2, 3, 4, 5 or 6c package.

**We are always ready to give you lowest prices on Vegetable Seeds. Please send in your lists for estimates.**

**Price this fall (except bargain seeds):—Any three 5c packages for 10c; any three 10c pkgs. for 20c.**

# SALZER'S HEAVY CROPPING BEANS.




A complete list, with full description, found in our spring catalogue of 1906. If you do not have a copy, kindly write for one. If pints and quarts are to go by express, deduct 5c on pints and 10c on quarts from the following prices. Special prices to anybody wishing two bushels or more of beans, on any or all varieties.

## BARGAIN BEANS.

| | Package. | Pint. | Quart. | By Exp., Peck. | By Exp., Bu. |
|---|---|---|---|---|---|
| Early Green Variety | 5c | 20c | 30c | $0.85 | $3.00 |
| Medium Green Variety | 5c | 20c | 30c | .85 | 3.00 |
| Late Green Variety | 5c | 20c | 30c | .85 | 3.00 |
| Early Wax Variety | 6c | 20c | 30c | 1.25 | 4.20 |
| Medium Wax Variety | 6c | 20c | 30c | 1.25 | 4.20 |
| Late Wax Variety | 6c | 20c | 30c | 1.25 | 4.20 |
| Green Pole | 5c | 20c | 30c | 1.25 | 4.90 |
| Wax Pole | 6c | 20c | 30c | 1.25 | 4.90 |
| White Field Bean | 5c | 20c | 30c | .80 | 3.00 |
| Red Field Bean | 5c | 20c | 30c | .90 | 3.00 |

## Salzer's Early Six Weeks.

We sell thousands of bushels of this Earliest Green Bean. Note low price per bushel Peck, 80c; bu. $3.00; 2½ bu., $7.40. These low prices good only as long as stock lasts.

## Salzer's Earliest Valentine.

By the car load these beans are used in Texas, Florida, and Southern States. Our stock is superior. Note low prices. Peck, 85c.; bu., $3.10; 2½ bu., $7.50. These low prices good only as long as stock lasts.

## BEANS.

### Dwarf Green Podded.

| | Package. | Pint. | Quart | Peck. | Bushel. |
|---|---|---|---|---|---|
| Extra Early Valentine | 10c | 18c | 35c | $0.85 | $3.10 |
| Best of All | 10c | 20c | 40c | 1.25 | 4.25 |
| Salzer's First of All | 15c | 35c | 50c | 1.75 | 7.00 |
| Early Mohawk | 6c | 17c | 29c | 1.00 | 3.90 |
| Refugee | 5c | 17c | 29c | 1.00 | 3.90 |
| Salzer's Six Weeks | 10c | 20c | 30c | .80 | 3.00 |
| Salzer's Colossal Stringless | 10c | 25c | 50c | 1.40 | 5.40 |

**Any three 10c packages of above, this fall, for 20c.**

### Dwarf Wax or Yellow Podded.

| | Package. | Pint. | Quart. | Peck. | Bushel. |
|---|---|---|---|---|---|
| Salzer's Golden Wax | 10c | 30c | 45c | $1.25 | $4.80 |
| Midsummer Wax | 10c | 20c | 35c | 1.50 | 5.75 |
| Salzer's Earliest Wax | 10c | 30c | 45c | 1.60 | 6.00 |
| Giant Stringless Wax | 10c | 25c | 40c | 1.50 | 5.60 |
| Yosemite Mammoth Wax | 10c | 25c | 35c | 1.60 | 6.00 |
| Lima Wax | 10c | 25c | 40c | 1.60 | 5.50 |
| Wardwell's Kidney Wax | 10c | 30c | 50c | 2.50 | 9.00 |
| Round Valentine Wax | 10c | 20c | 35c | 1.75 | 6.50 |
| Refugee Round Podded | 10c | 20c | 35c | 1.75 | 6.50 |
| Refugee Wax | 10c | 20c | 35c | 1.75 | 6.50 |
| Prolific Black Wax | 10c | 18c | 35c | 1.60 | 6.25 |
| White Wax | 10c | 18c | 35c | 1.60 | 6.25 |

**Any three 10c packages of above for 20c.**

### Dwarf Lima Beans.

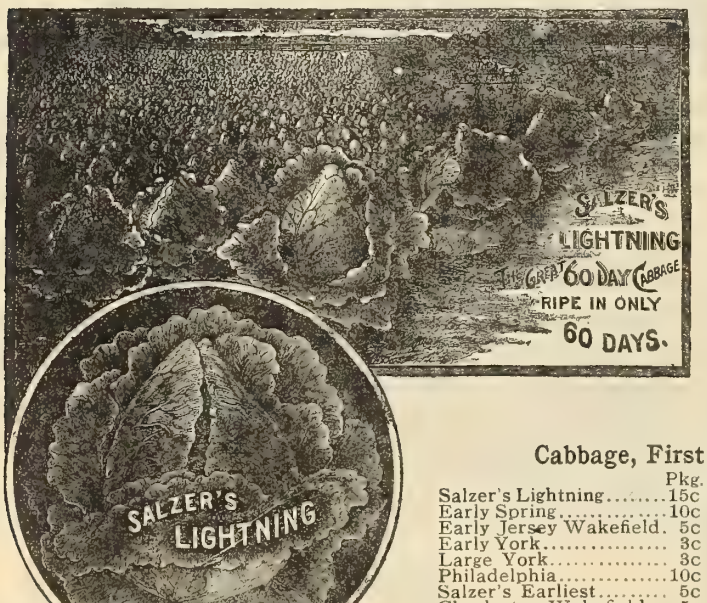
| | Package. | Pint. | Quart. | Peck. | Bushel. |
|---|---|---|---|---|---|
| Salzer's New Bush | 10c | 35c | 55c | $2.50 | $8.00 |
| Burpee's Bush | 10c | 30c | 50c | 1.70 | 6.50 |
| Henderson's Bush | 10c | 25c | 40c | 1.60 | 6.00 |

Above prices are postpaid for pints and quarts, but not for pecks and bushels.

**Price this fall, except bargain seeds: Any three 5c packages for 10c; any three 10c packages for 20c.**

# CABBAGE.

Over 100,000 customers will gladly testify that for early cabbage, fine heads of delicious flavor, no seed equals Salzer's. Now, if you really want the finest cabbage grown, try **SALZER'S SEED.** Splendidly adapted for market gardeners, as it produces 99 per cent. heads.




**Salzer's Lightning, Positively the Earliest Cabbage in the World.**

## Salzer's Lightning Cabbage.

If you are gardening for profit, or if you have but a small garden where you grow vegetables for kitchen use, we know that you will want the very earliest, very finest cabbage in the world. Now, Salzer's Lightning Cabbage is the one. There is no other cabbage grown that is as early and good, as fine in quality as Salzer's Lightning. It is positively the earliest cabbage in the world, and market gardeners can make a handsome sum of money by growing same largely. There is no cabbage that we know of that will mature heads as quickly and of as fine quality as Salzer's Lightning, and we urge you, whether you require a 10-cent package or ten pounds of Early Cabbage, to try the Lightning. It will surely please.

It is the quickest ripening, earliest, finest extra early market cabbage in the world. **Ripens in 60 to 65 days** after sowing. Pronounced by everybody trying it as the most magnificent early cabbage in the world. The sale of this variety has increased 500 per cent. in the last two years. It is positively the earliest cabbage in the world. It will form a head while other varieties are still in the leaves. **Pkg., 15c; 2 pkgs., 20c; ½ oz., 35c; oz., 60c; ¼ lb., $2.00; 1 lb., $6.50.**

## Cabbage, Late or Winter.

| | Pkg. | Oz. | ¼ lb. | lb. |
|---|---|---|---|---|
| Salzer's Giant Flat Dutch | 10c | 35c | $1.25 | $4.00 |
| Kraut King | 10c | 40c | 1.25 | 3.75 |
| Volga | 10c | 40c | 1.25 | 4.00 |
| Dutch Winter or Hollander | 10c | 30c | .75 | 2.50 |

## Cabbage, First Early.

| | Pkg. | Oz. | ¼ lb. | lb. |
|---|---|---|---|---|
| Salzer's Lightning | 15c | 60c | $2.00 | $6.50 |
| Early Spring | 10c | 30c | .90 | 3.00 |
| Early Jersey Wakefield | 5c | 20c | .75 | 2.50 |
| Early York | 3c | 10c | .35 | 1.30 |
| Large York | 3c | 10c | .35 | 1.30 |
| Philadelphia | 10c | 40c | 1.25 | 4.00 |
| Salzer's Earliest | 5c | 25c | .85 | 3.00 |
| Charleston Wakefield | 5c | 15c | .60 | 2.00 |
| Washington Wakefield | 10c | 25c | .75 | 2.40 |

## Cabbage, Second Early.

| | Pkg. | Oz. | ¼ lb. | lb. |
|---|---|---|---|---|
| Salzer's Ideal (very early) | 12c | 35c | $1.25 | $3.75 |
| Early Summer | 5c | 25c | .75 | 2.00 |
| All Seasons | 3c | 10c | .35 | 1.30 |
| All Head Early | 10c | 30c | 75 | 2.00 |
| Fotler's Imp. Brunswick | 3c | 10c | .35 | 1.30 |
| Succession | 3c | 10c | .35 | 1.30 |
| Improved Market | 5c | 20c | .60 | 2.00 |

## Cabbage, Late or Winter.

| | Pkg. | Oz. | ¼ lb. | lb. |
|---|---|---|---|---|
| Braunschweiger | 10c | 35c | $1.00 | $3.50 |
| Autumn King | 10c | 30c | .90 | 3.00 |
| Surehead | 10c | 20c | .55 | 1.75 |
| Lupton | 10c | 30c | .80 | 3.00 |
| Drumhead | 10c | 40c | .75 | 2.00 |
| Late Flat Dutch | 3c | 10c | .35 | 1.30 |
| Premium Flat Dutch | 3c | 10c | .35 | 1.30 |

## Cabbage, Red.

| | Pkg. | Oz | ¼ lb. | lb. |
|---|---|---|---|---|
| Giant Red Dutch | 10c | 20c | $0.60 | $2.00 |
| Red Dutch | 5c | 15c | .40 | 1.50 |
| Mammoth Rock or Stone | 5c | 15c | .40 | 1.50 |

## Cabbage, Savoy.

| | Pkg. | Oz. | ¼ lb. | lb. |
|---|---|---|---|---|
| Mammoth Globe Savoy | 10c | 20c | $0.50 | $1.70 |
| Green Globe | 5c | 15c | .35 | 1.25 |

## BARGAIN CABBAGE.

| | Package. | Ounce. | ¼ Pound. | Pound. |
|---|---|---|---|---|
| Roundhead Early | 4c | 12c | 40c | $1.20 |
| Early Pointed Head Variety | 3c | 10c | 30c | .90 |
| Medium Early Variety | 3c | 10c | 30c | .90 |
| Late Variety | 3c | 10c | 30c | .90 |
| Red Variety | 3c | 10c | 30c | .90 |
| Savoy Cabbage | 3c | 10c | 30c | .90 |

**If order is less than 50c for seeds, add 1c for each 2, 3, 4, 5 and 6c package for postage.**

**Be sure and write for special prices on Beans and Cabbage if wanted in lots of 1 pound, 1 bushel or more. We can always save you money, as we are the largest growers of cabbage seed in America.**

**Price this fall, except bargain seeds: Any three 5c packages for 10c; any three 10c packages for 20c.**

# VEGETABLE SEEDS FOR FALL AND WINTER PLANTING.

**Write for special prices, giving quantity desired, if wanted in large lots.**

### CARROTS.

| | Pkg. | oz. | ¼ lb. | lb. |
|---|---|---|---|---|
| Danver's Yellow | 5c | 10c | 25c | $ 90 |
| Salzer's First of All | 10c | 15c | 50c | 1 50 |
| Improved Long Orange | 10c | 15c | 20c | 65 |
| Oxhart or Guerande | 10c | 15c | 35c | 90 |
| Early Scarlet Horn | 3c | 9c | 15c | 50 |
| Scarlet Nantes | 3c | 9c | 15c | 50 |
| Early Shorthorn | 5c | 10c | 20c | 70 |
| Chantenay | 10c | 15c | 35c | 90 |
| French Forcer | 4c | 10c | 20c | 55 |
| Midsummer | 10c | 20c | 30c | 1 00 |

### CARROTS FOR STOCK.

| | Pkg. | oz. | ¼ lb. | lb |
|---|---|---|---|---|
| Norman Belgian | 10c | 15c | 25c | $0 65 |
| Cow Boy | 10c | 15c | 20c | 50 |
| Mastodon | 5c | 10c | 20c | 50 |

### BARGAIN CARROTS.

| | Pkg. | oz. | ¼ lb. | lb. | 3lb. by ex. |
|---|---|---|---|---|---|
| Early Short | 2½c | 6c | 15c | 45c | $1 00 |
| Early Half Long | 2½c | 6c | 15c | 45c | 1 00 |
| Medium Summer Variety | 2½c | 6c | 15c | 45c | 1 00 |
| Late Variety | 2½c | 6c | 15c | 45c | 1 00 |
| Large Yellow for stock | 2½c | 5c | 12c | 40c | 90 |
| Large White for stock | 2½c | 5c | 12c | 40c | 90 |

### CAULIFLOWER.

| | Pkg. | oz. | ¼ lb. |
|---|---|---|---|
| Salzer's Earliest | 15c | $2 50 | $ 7 50 |
| July 1st | 20c | 3 50 | 10 00 |
| Berliner Earliest | 5c | 50 | 1 50 |
| Lacrosse Early Favorite | 20c | 3 00 | 10 00 |
| Midsummer | 12c | 1 25 | 3 00 |
| Erfurt Dwarf Early | 10c | 2 00 | 7 00 |
| Early Paris | 10c | 75 | 2 50 |
| Autumn King | 10c | 1 25 | 3 00 |
| Early Danish Snowball | 12c | 2 00 | 6 00 |
| Henderson's Snowball | 10c | 2 50 | 7 00 |
| Salzer'sFancyBlueRibbon | 35c | 5 00 | |

### BARGAIN CAULIFLOWER.

| | Pkg. | ¼ oz. | ½ oz. | oz. |
|---|---|---|---|---|
| Early Variety | 10c | 30c | 55c | $1 00 |
| Medium Early Variety | 10c | 30c | 55c | 1 00 |
| Late Variety | 8c | 20c | 30c | 60 |

### CORN SALAD.

Splendid Salad for sowing during August, September and October. Pkg. 5c, oz. 10c, ¼ lb. 30c, lb. $1.00.

### CUCUMBERS.

| | Pkg. | oz. | ¼ lb. | lb. |
|---|---|---|---|---|
| Salzer's Earliest | 10c | 15c | 50c | $1 25 |
| Morning Star | 10c | 15c | 50c | 1 25 |
| Market Garden | 10c | 15c | 40c | 1 20 |
| Salzer's Perfection | 10c | 15c | 40c | 1 00 |
| Everbearing | 10c | 15c | 40c | 1 00 |
| Long Giant | 10c | 20c | 50c | 1 50 |
| Improved Long Green | 5c | 10c | 25c | 80 |
| Salzer's Prolific Pickle | 10c | 15c | 25c | 80 |
| Early Market | 5c | 10c | 25c | 65 |
| Boston Pickling | 5c | 10c | 25c | 65 |
| Mixed Cucumbers | 10c | 15c | 25c | 85 |

Write for special price on Cucumbers if wanted in pound lots or more.

### BARGAIN CUCUMBERS.

| | Pkg. | oz. | ¼ lb | lb. | 3 lb. by ex |
|---|---|---|---|---|---|
| Early Variety | 2½c | 8c | 20c | 48c | $1 05 |
| Medium Variety | 2½c | 8c | 20c | 48c | 1 05 |
| Late Variety | 2½c | 8c | 20c | 48c | 1 05 |
| Pickling Sorts | 2½c | 8c | 20c | 48c | 1 05 |

### CRESS.

| | Pkg. | oz. | ¼ lb. | lb. |
|---|---|---|---|---|
| Extra Curled | 5c | 10c | $ 25 | 75c |
| Upland | 10c | 40c | | |
| True Water Cress | 10c | 50c | 1 50 | |

### EGG PLANT.

| | Pkg. | oz. | ¼ lb. | lb. |
|---|---|---|---|---|
| New York Purple | 5c | 30c | $ 90 | $3 50 |
| Salzer's Early Purple | 10c | 40c | 1 00 | 3 60 |
| Early Long Purple | 5c | 30c | 1 00 | 3 50 |
| White Egg Plant | 15c | 60c | | |

### HORSERADISH ROOTS.

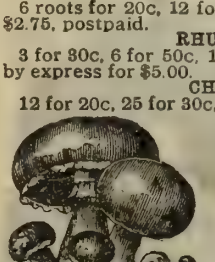
6 roots for 20c, 12 for 35c, 25 for 70c, 100 for $2.75, postpaid.

### RHUBARB.

3 for 30c, 6 for 50c, 12 for 75c, postpaid. 100 by express for $5.00.

### CHIVES.

12 for 20c, 25 for 30c, 100 for $1.00, postpaid.



MUSHROOMS.
1 lb., postpaid, 30c.

### MUSHROOM SPAWN.

Our Spawn is particularly fine, and a heavy bearer. By mail, lb. 30c; 4 lbs. $1.00.

By express, lb., 20c; 5 lbs., 75c; 10 lbs., $1.25; 25 lbs., $3.00; 50 lbs., $5.25. A booklet on Mushroom Culture free with each order.

### For Flavoring.

Celery for flavoring Soups, etc., ¼ lb., 10c; lb., 25c, by express
Caraway for flavoring Rye Bread, ¼ lb., 10c; lb., 25c, by express.
Dill for flavoring, ¼ lb., 10c; lb., 25c, by express.

### LETTUCE, HEAD VARIETIES.

| | Pkg. | oz. | ¼ lb. | lb |
|---|---|---|---|---|
| Salzer's Wonderful | 10c | 20c | $ 50 | $1 50 |
| Kaiser Wilhelm | 15c | 40c | 1 05 | |
| Sunset | 10c | 30c | 75 | 2 00 |
| Salzer's Colossal | 15c | 30c | 60 | 2 00 |
| New York Market | 10c | 20c | 40 | 1 25 |
| German Butter | 10c | 20c | 40 | 1 25 |
| Salzer's Prizehead | 5c | 15c | 30 | 1 05 |
| Improved Hanson | 10c | 15c | 30 | 1 00 |
| Peer of All | 10c | 25c | 60 | 2 00 |
| Goldenstone Head | 3c | 7c | 19 | 55 |
| Boston Market | 3c | 7c | 19 | 55 |
| Satisfaction | 3c | 7c | 19 | 55 |
| Ice Drumhead | 3c | 7c | 19 | 55 |

### LETTUCE, LOOSE LEAVED VARIETIES.

| | Pkg. | oz. | ¼ lb. | lb. |
|---|---|---|---|---|
| Salzer's Earliest | 10c | 20c | 40c | $1 50 |
| All Cream | 10c | 20c | 40c | 1 50 |
| Grand Rapids Forcing | 5c | 15c | 35c | 1 10 |
| Early Simpson | 10c | 15c | 30c | 1 00 |
| Black Seeded Simpson | 3c | 7c | 19c | 55 |
| Early Curled Silesia | 3c | 7c | 19c | 55 |

### COS LETTUCE.

| | Pkg. | oz. | ¼ lb. | lb |
|---|---|---|---|---|
| White Cos | 5c | 15c | $ 50 | $ 75 |
| Celery Cos | 10c | 30c | 1 00 | 3 00 |
| Green Winter | 5c | 20c | 60 | 1 00 |

### BARGAIN LETTUCE.

| | Pkg. | oz | ¼ lb. | lb. |
|---|---|---|---|---|
| Early Green Leaf | 2½c | 6c | 18c | $0 48 |
| Late Green Leaf | 2½c | 6c | 18c | 48 |
| Early Head | 2½c | 6c | 18c | 48 |
| Late Head | 2½c | 6c | 18c | 48 |
| Bronze Head | 2½c | 6c | 18c | 48 |
| Big Head | 2½c | 10c | 25c | 80 |
| Mixed Lettuce | 10c | 20c | 50c | 1 25 |

### LEEK.

| | Pkg. | oz | ¼ lb | lb |
|---|---|---|---|---|
| New Winter | 5c | 30c | 60c | $2 00 |
| Salzer's Large Rouen | 15c | 35c | 60c | 2 00 |
| Broad London | 5c | 15c | 40c | 1 15 |

Price this fall. Any three 5c packages for 10c; any three 10c packages for 20c.

### KALE.

| | Pkg. | oz. | ¼ lb. | lb. |
|---|---|---|---|---|
| Erfurt Dwarf | 10c | 25c | 60c | $2 00 |
| Dwarf German | 5c | 20c | 50c | 1 50 |
| Scotch Green | 5c | 15c | 30c | 1 00 |

Write for special prices on Kale if wanted in pound or larger lots.

### KOHLRABI.

| | Pkg. | oz. | ¼ lb. | lb. |
|---|---|---|---|---|
| Salzer's Purple Vienna | 10c | 30c | $1 00 | $3 00 |
| Early White Vienna | 5c | 15c | 50 | 1 50 |
| Salzer's Mammoth | 10c | 25c | 60 | 2 00 |

### PARSLEY.

| | Pkg. | oz. | ¼ lb. | lb |
|---|---|---|---|---|
| Dark Green Triple Curled | 15c | 25c | 60c | $2 25 |
| Salzer's Double Curled | 10c | 25c | 50c | 1 75 |
| Moss Curled | 5c | 10c | 20c | 60 |
| Fern Leaf | 5c | 10c | 25c | 50 |
| Plain | 5c | 10c | 25c | 50 |
| Turnip Rooted | 5c | 10c | 30c | 1 00 |

Above Parsley is quoted postpaid

### BARGAIN PARSLEY.

| | Pkg. | oz. | ¼ lb. | lb |
|---|---|---|---|---|
| Rooted Sort | 2½c | 7c | 15c | 50c |
| Curled Sort | 2½c | 7c | 15c | 50c |

### MUSTARD.

| | Pkg. | oz. | ¼ lb | lb |
|---|---|---|---|---|
| Southern Giant | 10c | 15c | 35c | $1 00 |
| Chinese | 10c | 20c | 30c | 75 |

### OKRA.

| | Pkg. | oz. | ¼ lb. | lb. |
|---|---|---|---|---|
| Salzer's Dwarf | 10c | 15c | 35c | $1 25 |
| Long Green | 5c | 10c | | 75 |

### GARLIC SETS.

Italian, the best. Lb., postpaid, 35c; by express 20c; 5 lbs., 90c; 10 lbs., $1.70; 50 lbs special price.

### ONIONS.

There are a great many onions sown in the fall of the year, especially in southern and middle states. These, slightly protected with coarse straw, manure or leaves, usually come out in very fine shape in Spring, furnishing green onions several weeks ahead of seed planted in Spring.

### ONIONS, FLAT VARIETIES.

| | Pkg. | oz. | ¼ lb. | lb. |
|---|---|---|---|---|
| Connecticut Red, Semi-Flat | 4c | 9c | 49c | $ 88 |
| " Yellow, " | 4c | 9c | 49c | 88 |
| Early Australian Brown | 5c | 10c | 30c | 1 10 |
| Flat Danvers | 5c | 15c | 30c | 1 10 |

### GLOBE SHAPED VARIETIES.

| | Pkg. | oz. | ¼ lb. | lb. |
|---|---|---|---|---|
| Southport Yellow Globe | 5c | 20c | 45c | $1 25 |
| " Red " | 10c | 15c | 35c | 1 25 |
| " White " | 5c | 15c | 40c | 1 50 |
| Yellow Globe Danvers | 10c | 20c | 40c | 1 35 |
| Large Late Red Globe | 10c | 20c | 45c | 1 50 |
| Extra Early Red Globe | 5c | 20c | 40c | 1 20 |

### ONIONS, STANDARD VARIETIES.

| | Pkg. | oz. | ¼ lb. | lb. |
|---|---|---|---|---|
| Salzer's Improved Red Wethersfield | 10c | 20c | 35c | $1 15 |
| King of the Earliest | 10c | 20c | 50c | 1 60 |
| Salzer's Prizetaker | 10c | 20c | 40c | 1 45 |
| Silver King | 10c | 20c | 45c | 1 60 |

### ONIONS, ITALIAN AND PICKLING VARIETIES.

| | Pkg. | oz. | ¼ lb. | lb. |
|---|---|---|---|---|
| Mammoth Pompeii | 10c | 25c | 70c | $2 75 |
| Giant White Tripoli | 5c | 25c | 60c | 2 00 |
| New Queen | 5c | 20c | 50c | 1 50 |
| Paris Silverskin | 5c | 15c | 50c | 1 40 |
| Salzer s Sixty Day | 10c | 25c | 50c | 1 50 |
| Salzer's Pickling | 10c | 25c | 50c | 1 50 |

### WINTER ONION SEED.

A special white variety sown in fall is good for green bunching and Spring only. Pkg. 6c, oz. 15c, ¼ lb. 50c, lb $1.60.

### BERMUDA ONIONS.

| | Pkg. | oz. | ¼ lb. | lb. |
|---|---|---|---|---|
| White Bermuda | 5c | 15c | 50c | $1 50 |
| Red Bermuda | 5c | 15c | 50c | 1 50 |

Above onion seed is postage paid. If by express deduct 8c a lb If desired in large lots of two lbs or more write us for special prices. We are the largest onion seed growers in the world, using thousands upon thousands of pounds, and can always save you money on onion seed

### BARGAIN ONION SEED.

| | Pkg. | oz. | ¼ lb. | lb. |
|---|---|---|---|---|
| Early Red | 3c | 8c | 25c | $0 90 |
| Early Brown | 3c | 8c | 25c | 90 |
| Early Yellow | 3c | 8c | 25c | 90 |
| Late Red | 4c | 10c | 35c | 1 20 |
| Late Brown | 4c | 10c | 35c | 1 20 |
| Late White | 5c | 12c | 40c | 1 40 |
| Late Yellow | 5c | 12c | 40c | 1 40 |
| White Italian | 4c | 10c | 35c | 1 20 |
| Red Italian | 4c | 10c | 35c | 1 20 |
| Yellow Italian | 4c | 10c | 35c | 1 20 |
| White Bermuda | 5c | 15c | 50c | 1 50 |
| Yellow Bermuda | 5c | 15c | 50c | 1 50 |
| Onion Mixture | 7c | 10c | 20c | 75 |

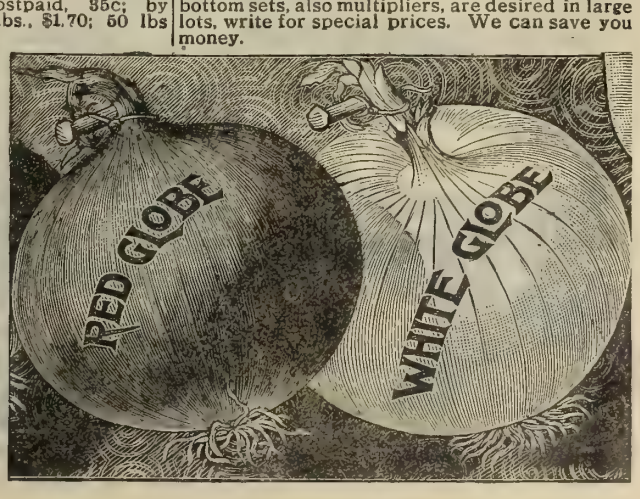
Bargain Onion Seed by express 10c a lb. less. in 7 lb. lots, 20c a lb. less

### WINTER ONION SETS.

The Egyptian or Winter onion set is the set to plant in the fall of the year. It is magnificent. A peck planted in the fall will usually produce $20 00 worth of green onion sets in the early spring. It is the earliest green onion there is, and we urge everybody to plant a quart or two and market gardeners and market farmers a bushel or two for early spring sale.

Price: Quart, postpaid, 30c. By express, quart, 15c; peck, 60c; bu. $2.25.

If onion sets, such as red, yellow, white bottom sets, also multipliers, are desired in large lots, write for special prices. We can save you money.



**WRITE FOR SPECIAL PRICES IF WANTED IN LARGE LOTS. MAKE OUT ITEMIZED LISTS.**

## PEAS.

### Extra Early Varieties.

| | Pkg. | Pt. | Qt. | Pk. | Bu. |
|---|---|---|---|---|---|
| Salzer's Scorcher | 10c | 30c | 40c | $1.00 | $3.50 |
| Salzer's Earliest and Best | 10c | 25c | 40c | 1.00 | 3.50 |
| Salzer's Early May | 10c | 30c | 45c | 1.55 | |
| Early Alaska | 5c | 20c | 35c | .80 | 2.95 |
| First and Best | 5c | 20c | 40c | .90 | 3.00 |
| Summit, Extra Early | 5c | 25c | 45c | 1.50 | 5.00 |
| Nott's Excelsior | 10c | 25c | 35c | 1.40 | 4.90 |
| Gradis | 10c | 25c | 50c | 2.25 | 8.00 |
| American Wonder | 10c | 20c | 35c | 1.35 | 4.50 |
| McLean's Little Gem | 10c | 20c | 35c | 1.25 | 4.50 |
| Dwarf Jumbo | 10c | 30c | 50c | 2.25 | 7.80 |

### La Crosse First Early.

A seedling of Philadelphia First and Best; it's the earliest shipping Pea we know of — wondrously prolific, wondrously early—splendid for shipping and at our low price we expect to sell 5,000 bushels to Texas, Florida, New Orleans, North and South Carolina and other southern markets using the early pea. Grows to height of 22 inches.

**Peck 80c, ½ Bu. $1.50, Bu. $2.90, 2½ Bu. $7.00, 10 Bus. or more at $2.60 a bushel.**

### Early Alaska Pea.

Our strain is the earliest on earth of Alaska peas, splendid for shipping and market. We sell car loads to Texas, Florida, Louisiana and southern states.

**Peck 80c, ½ Bu. $1.50, Bu. $2.95, 2½ Bu. $7.10, 10 Bus. or more $2.65 a bushel.**

### Salzer's Scorcher and Salzer's Earliest and Best.

are the two greatest peas of the century for shipping and market. Please note low price for this fall. For 5 bushels or more we sell at $3.00 a bushel.

### Second Early Peas.

| | Pkg. | Pt. | Qt | Pk. | Bu. |
|---|---|---|---|---|---|
| Dwarf Telephone | 10c | 30c | 50c | $2.00 | $7.50 |
| Abundance | 5c | 16c | 28c | 1.25 | 3.90 |
| Advancer | 5c | 16c | 28c | 1.25 | 3.90 |
| Heroine | 5c | 16c | 28c | 1.25 | 3.90 |
| Horsford Market | 5c | 16c | 28c | 1.25 | 3.90 |

### Peas, Main Crop and Late.

| | Pkg. | Pt. | Qt. | Pk. | Bu. |
|---|---|---|---|---|---|
| Salzer's Mid-summer | 10c | 25c | 50c | $1.40 | $4.90 |
| Stratagem | 10c | 30c | 50c | 1.00 | 3.90 |
| Telephone | 10c | 20c | 35c | 1.20 | 3.25 |
| Rough Rider | 10c | 30c | 45c | 1.70 | 6.00 |
| Dwarf Sugar | 10c | 25c | 40c | 1.75 | 6.75 |
| Mammoth Sugar | 10c | 25c | 40c | 1.75 | 6.50 |
| Wife's Pin Money | 10c | 20c | 30c | .80 | 2 95 |

Anybody desiring peas in quantities of two bu. or more, write us for special prices. We are sure we can save you money, as we are among the largest growers of peas for seed in this country.

Our peas are A No. 1 Northern Grown, fine in every respect, and we warrant them to give satisfaction.

### BARGAIN PEAS.

| | Pkg. | Qt. | Pk. | Bu. |
|---|---|---|---|---|
| Early Yellow | 5c | 35c | $0.90 | $3 50 |
| Early Green | 5c | 35c | .90 | 3.50 |
| Medium Yellow | 5c | 35c | .90 | 3.50 |
| Medium Green | 5c | 35c | .90 | 3.50 |
| Late Yellow | 5c | 35c | .90 | 3.50 |
| Late Green | 5c | 35c | .90 | 3.50 |
| Dwarf Yellow | 6c | 40c | 1.20 | 4.00 |
| Dwarf Green | 7c | 45c | 1.40 | 5.20 |

**Price this fall (except bargain seed):— Any three 5c Packages for 10c; any three 10c Pkgs. for 20c.**

## RADISHES.

| | Pkg. | Oz. | ¼ lb. | Lb. |
|---|---|---|---|---|
| Salzer's Early Bird without question is the earliest, brightest scarlet radish on earth | 10c | 20c | 50c | $1.25 |
| Earliest Snow White Ice | 10c | 20c | 50c | 1.25 |
| Blood Red Snow White Tip | 10c | 20c | 50c | 1.25 |
| Salzer's Earliest White, positively the earliest white radish on earth | 10c | 20c | 50c | 1.25 |

Above four varieties have no equal in the radish world for earliness and quality. If wanted in two or three lb. lots write us for special prices

| | Pkg. | Oz. | ¼ lb. | Lb. |
|---|---|---|---|---|
| Erfurt Dark Red | 5c | 15c | 30c | $1.00 |
| Chartier | 5c | 10c | 20c | .55 |
| Salzer's 13 Day | 10c | 20c | 25c | 1.10 |
| Earliest Scarlet Globe | 5c | 10c | 25c | .90 |
| Salzer's Long Scarlet | 10c | 15c | 30c | 1.00 |
| Long Bright Scarlet | 5c | 10c | 25c | .70 |
| Long Red White Long-fellow | 10c | 20c | 50c | 1.25 |
| Long White Ladyfinger | 5c | 15c | 30c | 1.00 |
| Scarlet Turnip | 5c | 10c | 20c | .50 |
| Wood's Early Frame | 5c | 10c | 20c | .50 |
| French Breakfast | 5c | 10c | 20c | .50 |
| Scarlet Olive | 5c | 10c | 20c | .50 |
| Half Long Deep Scarlet | 5c | 10c | 20c | .50 |
| Early White Olive Shaped | 5c | 10c | 20c | .50 |

**☞Radishes in 3 to 5 lbs. lots special low price. Write for same.**

Winter radishes can be sown in the South as late as Oct. 15th.

| | Pkg. | Oz. | ¼ lb | Lb. |
|---|---|---|---|---|
| Giant White Stuttgart | 10c | 20c | 30c | $1.00 |
| Alaska | 10c | 15c | 30c | 1.00 |
| China Rose | 5c | 10c | 15c | .50 |
| China White | 5c | 10c | 15c | .50 |
| Black Spanish | 5c | 10c | 15c | .50 |

**Special price on winter radishes in 3 lbs. lots. Write for same.**

### BARGAIN RADISHES.

| | Pkg. | Oz | ¼ lb. | Lb. | Lb by Exp. |
|---|---|---|---|---|---|
| Early Round Red | 2½c | 6c | 10c | 36c | 25c |
| Early Round White | 2½c | 6c | 10c | 36c | 25c |
| Early Half Long Red | 2½c | 6c | 10c | 36c | 25c |
| Long White | 2½c | 6c | 10c | 36c | 25c |
| Long Red | 2½c | 6c | 10c | 36c | 25c |
| Summer White | 2½c | 6c | 10c | 36c | 25c |
| Summer Yellow | 2½c | 6c | 10c | 36c | 25c |
| Summer Red | 2½c | 6c | 10c | 36c | 25c |
| Winter White | 2½c | 6c | 10c | 36c | 25c |
| Winter Black | 2½c | 6c | 10c | 36c | 25c |
| Mixed Radishes | 10c | 15c | 25c | 75c | 65c |

**Price this fall (except bargain seed):— Any three 5c Pkgs. for 10c; any three 10c Pkgs. for 20c.**

## SPINACH.

| | Pkg. | Oz. | ¼ lb. | Lb. |
|---|---|---|---|---|
| *Round Summer | 5c | 10c | 12c | 30c |
| *Winter Prickly | 5c | 10c | 12c | 30c |
| *Long Standing | 5c | 10c | 12c | 30c |
| Salzer's Savoy (net) | 10c | 15c | 20c | 50c |
| New Victoria | 5c | 10c | 15c | 35c |
| New Zealand Spinach (net) | 10c | 15c | 30c | $1.00 |

*The 3 sorts—Price lb. by express @ 20c; 5 lbs. @ 16c; 10 lbs. @ 14c; 25 lbs. @ 12c; 100 lbs. @ 11c.

Write for special prices on Spinach in 200 to 500 lb. lots. We are the largest growers and can save you money.

### BARGAIN SPINACH.

| | Pkg. | Oz. | ¼ lb. | Lb | By express 5 lbs. | 10 lbs |
|---|---|---|---|---|---|---|
| Early Variety | 2c | 5c | 8c | 28c | 75c | $1.30 |
| Summer Variety, 3c | 5c | 8c | 28c | 75c | 1 30 | |
| Fall Variety | 3c | 5c | 8c | 28c | 75c | 1 30 |
| Winter Variety, 3c | 5c | 8c | 28c | 75c | 1 30 | |

**Price this fall (except bargain seed):— Any three 5c Pkgs. for 10c; any three 10c Pkgs. for 20c.**

## TOMATOES.

| | Pkg. | Oz. | ¼ lb | Lb |
|---|---|---|---|---|
| Acme | 5c | $0.25 | $0 75 | $2 50 |
| Early Minnesota | 10c | .20 | 75 | 2 75 |
| First of All | 10c | 30 | 1 00 | 3 00 |
| The Stone | 5c | .20 | 50 | 1 50 |
| Salzer's Earliest of All | 20c | .60 | 2 00 | 6 00 |
| Crimson Robe | 20c | 60 | 2 00 | 6.00 |
| Shipper's Delight | 20c | 60 | 1 50 | 4 90 |
| 50 Day the Earliest | 25c | 1 00 | 3 00 | |
| Golden Glory | 20c | 75 | | |
| Red Granite | 20c | 60 | 1 75 | |
| Ferris Wheel | 20c | 1 00 | | 10 00 |
| Crimson Whirlwind | 20c | 90 | 2 50 | 7 50 |
| Five Million Dollar | 20c | 1 10 | 4 00 | |
| Bountiful | 20c | 1 50 | 5 50 | |
| Crimson Cushion | 10c | 30 | 1.00 | |
| Mansfield Tree | 20c | 2 00 | 3 00 | |
| La Crosse Seedling | 15c | 50 | 1.50 | 4 50 |
| Atlantic Prize | 5c | .25 | 50 | 1.50 |

Write for special prices on Tomatoes giving us your wants. We can save you money.

### BARGAIN TOMATOES.

| | Pkg. | Oz | ¼ lb. | Lb. |
|---|---|---|---|---|
| Early Red | 5c | 15c | 45c | $1.35 |
| Medium Early Red | 5c | 15c | 45c | 1.35 |
| Late Red | 5c | 15c | 45c | 1.35 |
| Yellow | 5c | 15c | 45c | 1 25 |

## TURNIPS.

South of Wisconsin can be sown as late as Sept. 15th

| | Pkg. | Oz | ¼ lb. | Lb. |
|---|---|---|---|---|
| New White Egg | 5c | 10c | 20c | $0 75 |
| White Lily | 5c | 10c | 50c | 1 25 |
| Red Lily | 10c | 15c | 35c | 1 25 |
| Early Purple Top Milan | 5c | 10c | 15c | .55 |
| Early La Crosse | 5c | 10c | 20c | .75 |
| Six Weeks | 5c | 8c | 15c | .38 |
| Early Flat Dutch | 5c | 8c | 15c | .38 |
| Purple Top Strap Leaf | 5c | 10c | 15c | .38 |
| Yellow Aberdeen | 5c | 8c | 15c | .38 |
| Large White Globe | 5c | 8c | 15c | .38 |
| 7 Tops (for Greens) | 5c | 8c | 15c | .38 |

### BARGAIN TURNIPS.

| | Pkg. | Oz | ¼ lb. | Lb. |
|---|---|---|---|---|
| Early Sorts | 2½c | 5c | 10c | 32c |
| Round Sorts | 2½c | 5c | 10c | 32c |
| Long Sorts | 2½c | 5c | 10c | 32c |
| Winter Sorts | 2½c | 5c | 10c | 32c |
| Mixed Sorts | 10c | 20c | 25c | 38c |

If by express– lb. 24c; 3 lbs 70c; 10 lbs $2.00

## RUTABAGAS.

South of Wisconsin can be sown with safety for big crop until Sept. 15th.

| | Pkg | Oz. | ¼ lb. | lb. | Ex. 3 lbs |
|---|---|---|---|---|---|
| White Sweet Russian | 5c | 8c | 15c | $0.38 | |
| Laing's Purple Top, | 5c | 8c | 15c | .38 | $0 75 |
| Swirving's Liverpool, | 5c | 8c | 15c | 38 | 75 |
| Carter's Imperial | 5c | 8c | 15c | 38 | .75 |
| American Purple Top | 5c | 8c | 15c | 38 | 75 |
| All Gold | 10c | 20c | 35c | 1 00 | |
| Mammoth Russian | 10c | 15c | 25c | .65 | 1 25 |
| Prize Winner | 5c | 10c | 20c | .60 | 1 25 |

Write for special prices on Rutabagas Above prices are postpaid, by express 8c a lb less

### BARGAIN RUTABAGAS.

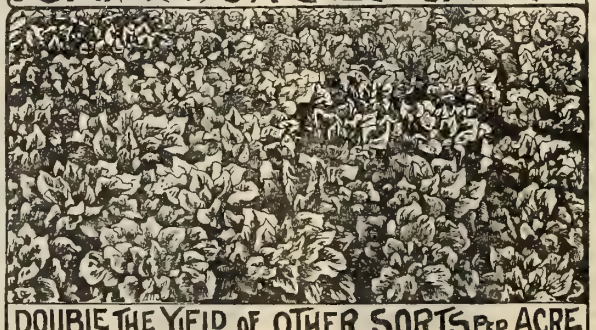
| | Pkg | Oz | ¼ lb | Lb. |
|---|---|---|---|---|
| White Rutabaga Sorts | 2½c | 5c | 10c | 28c |
| Summer Sorts | 2½c | 5c | 10c | 28c |
| Winter Sorts | 2½c | 5c | 10c | 28c |
| Mixed Rutabaga | 10c | 15c | 20c | 38c |

Rutabagas by express—lb 24c; 3 lbs 70c; 10 lbs. $2.00.

**Price this fall (except bargain seed):— Any three 5c Pkgs. for 10c; any three 10c Pkgs. for 20c.**

Pkg., 10c; oz., 20c.

EARLY BIRD—EARLIEST OF ALL SCARLET RADISHES.



# Salzer's Superior Northern-Grown Farm Seeds.

**We are American Headquarters for Farm Seeds, growing more Barley, Buckwheat Corn, Oats, Wheat, Flax, Potatoes, Grass and Clover Seeds, etc., than all Western seedsmen combined.** This we do in the extreme North, owning and controlling large farms in Wisconsin, the Dakotas and other Northern points.

**We have by actual test, learned that our Seed Wheat, Barley, Corn, Grasses and Clovers, Oats and Potatoes, etc., taken from our farms and removed to Iowa, Ohio, New York, Nebraska, Kansas, Illinois and other states, increased the yield fully 50 per cent—yes, ofttimes more than double the yields!**

With the liberal support and hearty co-operation of the farmer, we shall in the future as in the past, urge onward in the fields of new seed tests and experiments, believing that if we can get a new sort to produce two bushels where one formerly grew, we are doing the farmer a great good. Our success in this line has been signal, and **the farmer stands by us, for our seeds are recognized for their superior quality the world over.** We have introduced new Oats, Barley, Corn, Potatoes, Buckwheat, Rutabagas, etc., that have increased the **average yield largely;** yes, often doubled it!

# HOW DO WE SHIP FARM SEEDS?

**BY FREIGHT.**

All Farm Seeds, Potatoes and Tools, from this page on, are sent by cheap freight, customers paying charges. In all cases we get the lowest obtainable freight rates for our customers, but we will use our judgment in forwarding seeds, etc., at lowest cost to our patrons.

## CHEAP FREIGHT.

(The freight charges at the time of writing would be, on 100 lbs., to points in

| | |
|---|---|
| Iowa, Minnesota, Wisconsin, Illinois, Michigan, Indiana | $0.25—$0.50 |
| Missouri, Ohio, Kansas, Nebraska, the Dakotas, about | .40— .75 |
| New York, New Jersey, Pennsylvania, Connecticut, Georgia and Eastern States about | 50— .90 |
| Texas, Louisiana, Florida, New Mexico, about | .80— 1 20 |
| California, Washington and Oregon | 1 50— 2 50 |

At such low rates it will pay you to order our Northern grown, heavy cropping seeds. They double yields and give glorious crops.

**BY EXPRESS.**

It often happens that we can send by express at a slight advance of 10c to 20c on a 25-lb. package instead of by freight. In doing this the customer gets goods quicker. In all cases we use our judgment in forwarding.

# FARM SEEDS.

The seeds on this page are usually sown in the Spring of the year. Some farmers order them in Fall to have same on hand early in Spring. We give special prices on large lots. (Sacks, 18c each extra.)

### AMBER SUGAR CANE.

| | Lb. | 10 lbs. | 100 lbs |
|---|---|---|---|
| Salzer's Earliest | $0.08 | $0.50 | $3.25 |
| Minnesota Early | .08 | .40 | 2.80 |
| Early Orange | .10 | .50 | 3.90 |

### BROOM CORN.

| | Lb. | 10 lbs. | 100 lbs. |
|---|---|---|---|
| Wisconsin Evergreen | $0.10 | $0.50 | $3.25 |
| California Golden | .12 | .90 | 5.00 |
| Early Japanese | .10 | .90 | 4.00 |

### BEAN, Field.

| | Quart | Peck | Bu. |
|---|---|---|---|
| White Wonder Field | $0.15 | $0.90 | $3.20 |
| Velvet Bean | ..... | .80 | 3.20 |
| Soja Beans (60 lbs. per bu.) | ..... | .75 | 2.30 |

### BARLEY.

| | Peck | Bu. |
|---|---|---|
| Manshury | $0.40 | $1.10 |
| SILVER KING | .40 | 1.00 |
| Giant White Hulless | .60 | 1.75 |
| Highland Chief | .... | 1.25 |
| Success | .... | 1.00 |
| SALZER'S BEARDLESS | .35 | 1.05 |
| Dakota Beardless | .35 | 1.00 |
| Moravian or Hanna | .50 | 1.50 |

### CORN, Field.

| | Quart | Peck | Bu. |
|---|---|---|---|
| SALZER'S ALL PURPOSE | ..... | $0.65 | $2.25 |
| DAKOTA EARLIEST DENT | ..... | .50 | 1.60 |
| KING OF THE EARLIEST | $0.10 | .50 | 1.50 |
| WHITE CAP YELLOW DENT | .10 | .60 | 1.90 |
| GOLDEN TRIUMPH YELLOW | .10 | .60 | 1.90 |
| GOLDEN GATE | .10 | .60 | 1.90 |
| Minnesota King | .10 | .60 | 2.00 |
| Iowa Gold Mine—Iowa Silver Mine | .10 | .50 | 1.50 |
| Early Huron Dent | .10 | .50 | 1.50 |
| SALZER'S TRIPLE INCOME (3 eared) | .10 | .60 | 1.90 |
| QUEEN OF THE NORTH | .10 | .50 | 1.50 |
| EARLY GIANT WHITE DENT | .10 | .50 | 1.50 |
| Wisconsin Earliest White Dent | .10 | .50 | 1.75 |
| Clark's Early Mastodon | .10 | .50 | 1.50 |
| Hickory King | .10 | .60 | 2.00 |
| Chester Co. Mammoth Yellow Dent | .10 | .50 | 1.65 |
| Mammoth White Dent—Champion White Pearl | .10 | .50 | 1.65 |
| The New Leaming | .10 | .50 | 1.50 |
| GOLDEN COMBINATION | .10 | .60 | 1.90 |
| SALZER'S ALL GOLD | .10 | .60 | 1.90 |
| Montana Earliest Dent | .15 | .75 | 2.50 |
| SALZER'S HOME BUILDER | .20 | .60 | 1.90 |
| Reid's Yellow Dent | .10 | .40 | 1.50 |
| Salzer's South Dakota Flint.. (FLINT) | .10 | .50 | 1.50 |
| Salzer's North Dakota Flint.. (FLINT) | .10 | .50 | 1.50 |
| Angel of Midnight Flint (FLINT) | .10 | .50 | 1.50 |
| Houghton Silver White Flint (FLINT) | .10 | .50 | 1.50 |
| Rideout or Mercer (FLINT) | .10 | .50 | 1.50 |
| Turtle Mountain (FLINT) | .10 | .50 | 1.50 |
| Longfellow Flint (CORN) | .10 | .50 | 1.50 |
| Washakum Yellow Flint (CORN) | .10 | .50 | 1.50 |
| King Philip Red Flint (CORN) | .10 | .50 | 1.50 |

### CORN, Fodder and Ensilage.

| | Quart | Peck | Bu. |
|---|---|---|---|
| Salzer's Superior | $0.10 | $0.35 | $0.90 |
| Salzer's Earliest Ripe Fodder Corn | .10 | .40 | 1.30 |
| Brazilian Flour Corn | .20 | 1.00 | 2 60 |

### FLAX (Spring).

| | Quart | Peck | Bu. |
|---|---|---|---|
| Russian | $0.20 | $0.45 | $1.40 |

☞ If desired in three or more bushel lots, please write for prices.

### BUCKWHEAT.

| | Peck | Bu |
|---|---|---|
| New Calcutta | $0.35 | $1.30 |
| New Japanese | .35 | 1.30 |
| Common | .30 | 1.15 |
| Silver Hull | .35 | 1.30 |

### MILLET.

| | Peck | Bu. |
|---|---|---|
| COMMON SUPERIOR | $0.40 | $1.00 |
| Common, Prime to Choice | ..... | .90 |
| GERMAN SUPERIOR | .40 | 1.15 |
| German, Prime to Choice | ..... | 1.00 |
| Broom Corn or Hog Millet | ..... | 1.05 |
| Hungarian | .45 | 1.25 |

| | Lb | 10 lbs. | 50 lbs. | 100 lbs. |
|---|---|---|---|---|
| EARLIEST RUSSIAN | $0.10 | $0.45 | $1.70 | $2.50 |
| Siberian or Early Fortune | .10 | .35 | 1.50 | 2.25 |

| | Lb | 12 lbs. | 100 lbs. |
|---|---|---|---|
| BILLION DOLLAR GRASS | $0.10 | $1.00 | $4.50 |

### OATS (Spring).

| | Peck | Bu. | 10 Bu. |
|---|---|---|---|
| SALZER'S SIXTY DAY | $0.50 | $1.50 | $14.00 |
| THE SWEDISH OR NO. 174 | .35 | 1.20 | 11.00 |
| SALZER'S NATIONAL OATS | .50 | 1.25 | 11.80 |
| SALZER'S XXTH CENTURY | .45 | 1.20 | 10.00 |
| BIG FOUR OATS | .40 | .95 | 9.25 |
| WHITE BONANZA | .40 | .90 | 8.90 |
| Welcome | .30 | .90 | 8.00 |
| Improved White Russian | .30 | .90 | 8.00 |
| Black Prolific | .40 | 1.20 | 11.00 |
| SALZER'S GREAT NORTHERN | .40 | .90 | 8.90 |
| White Superior Scotch | .40 | .90 | 8.90 |
| Silver Mine, Dakota Grown | .30 | .90 | 8.00 |

### FIELD PEAS—(Sacks extra).

| | Peck | Bu. |
|---|---|---|
| Early Gray | $0.60 | $2.00 |
| White Hundredfold | .50 | 1.30 |
| Green Scotchman | .50 | 1.35 |
| Canada Field | .50 | 1.80 |
| BISMARCK HOG FOOD | .60 | 1.40 |

### PEA-OAT MIXTURE.

| | 50 lbs. | 100 lbs. | 500 lbs. |
|---|---|---|---|
| Pea-Oat Mixture | $1.25 | $2.40 | $11.75 |

### PEA, COW OR SOUTHERN.

| | 15 lbs. | 25 lbs. | 60 lbs. |
|---|---|---|---|
| Salzer's Prolific Cow Pea | $0 70 | $0.90 | $1.85 |
| Clay Colored or Red Ripper | each .70 | .85 | 1.80 |
| Whippoorwill | .70 | .85 | 1.80 |

### RYE (Spring).

| | Peck | Bu. | 2¼ Bu. |
|---|---|---|---|
| Prolific Spring | $0.50 | $1.40 | $3.25 |

| | Lb. | 50 lbs. or more, |
|---|---|---|
| St John's | $0.05 | $0.04 per lb |

**Write us for anything you want, giving quantities of seeds desired and we give lowest wholesale prices.**

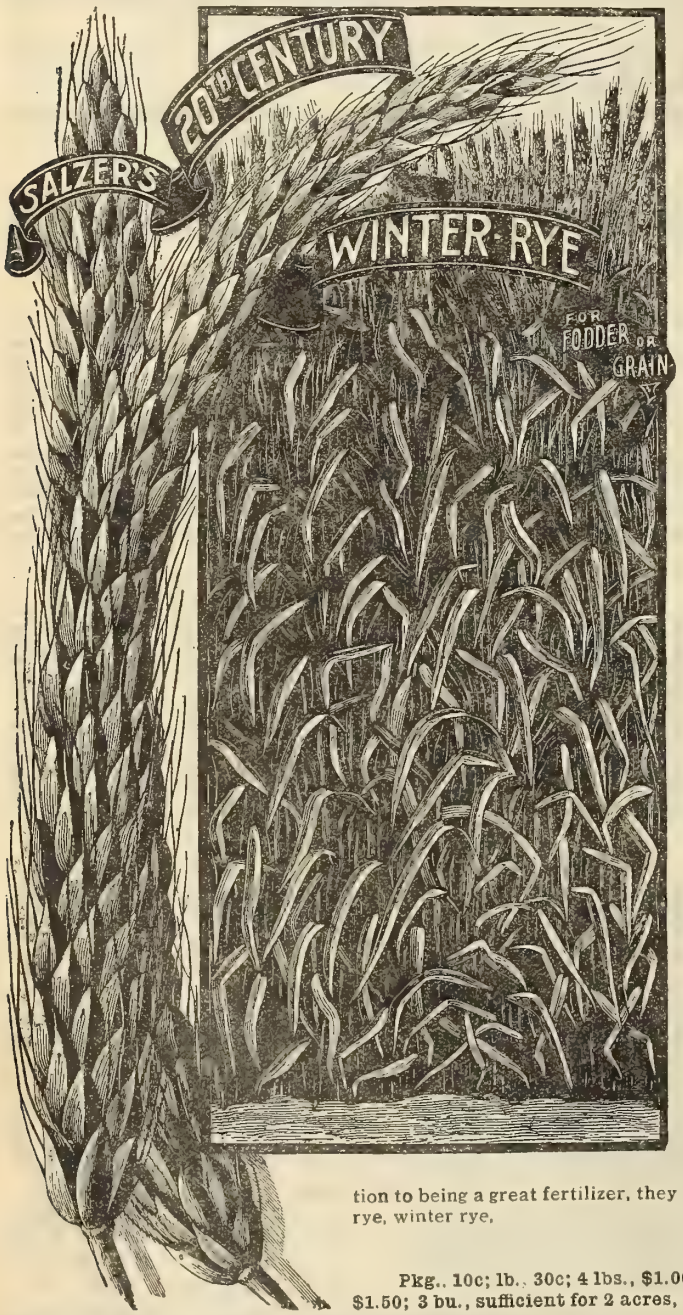
# WINTER GRAINS.

## WINTER BARLEY.

**This variety we have not tested in Wisconsin. We purchased our stock in Missouri, with the assurance that it is largely grown there, and that it will do well in all states where winter oats flourish. We recommend that everybody give same a trial. Price, pkg., 10c; pk., 60c; bu., $1.50; 2½ bu., $3.00.**

## WINTER OATS.

There is considerable call for a winter oat. This call comes from all winter wheat growing states. Well, we have it. We bought a carload from a grower in Missouri. Like all seed we are obliged to buy, it is not nearly as handsome as our own growth would be, but he assures us it's a big, heavy, extra fine yielder. It is of yellowish color, with some black oats. We would, from appearance, say it can yield 60 bushels per acre. We are satisfied if you wish winter oats, this is the lot to buy. We shall sow 40 acres of it this fall. Our winter oat crop was not as successful in Wisconsin as in states farther south, as winter oats are not yet thoroughly acclimated to the rigor of Wisconsin and Minnesota climate, but we would recommend that all farmers give same a trial. Last winter turf oats were grown with good success in Tennessee, Kentucky, Southern Indiana, Ohio, Missouri and other states, and we believe that this variety will give greater results and perfect satisfaction. The price is very low for a winter oat. Sow 2 bushels per acre. Price, postpaid, pkg., 10c; lb., 25c; by freight, pk., 40c; bu. $1.25; 10 bu., $11.50.




## SALZER'S TWENTIETH CENTURY WINTER RYE.

**We urge upon every farmer the great desirability of obtaining this rye. If sown in fall, it will make magnificent pasturage in very early spring, if not desired for grain. If desired for grain, it will yield all the way from 60 to 80 bushels per acre. It is wondrously prolific, a great stooler, hardy, a vigorous grower, while as a hay it is of the very highest quality.**

**We know Salzer's Twentieth Century Rye will delight, please and be profitable to you. By all means try same.**

It is well known that England, Scotland and Russia grow magnificent winter ryes; many varieties, but the best of all European varieties is this 20th Century Rye. This is sold in Europe at $1.75 per bushel. We obtained a fine supply when in Europe, and last fall planted same, and are now able to offer it at a very reasonable price. For length of straw, earliness, vigor of growth and productiveness, it is unequaled by any variety in cultivation. This is the description European seedsmen give of the 20th Century Rye. We have found it in every respect A 1, and as a new variety we heartily recommend everybody to give it a thorough trial. We know it will not dissappoint you but surely please. It should be sown at the rate of two bushels per acre, in early fall, and whether you wish same for cutting green, or ripening, we unhesitatingly recommend it as the best that can be grown. The kernels are large, of fine color, very desirable for flour, very nutritious, and make excellent bread.

**Price per pkg., 10c; lb., 30c; 4 lbs., $1.00; postpaid. By freight, peck, 60c; bu., $1.25; 2 bushels sufficient for 1 acre, $2.25; 10 bu., $11.00.**

## SALZER'S WINTER RYE.

Rye as a main crop pays—pays big. There is no cereal that is a better money-maker, a surer money-maker, a bigger money-maker, and an easier money-maker than Salzer's Winter Rye. You are surer of a crop of rye, providing you sow our Salzer Winter variety, than you are of wheat, oats, corn or potatoes, and in addition to this, the yield is enormous, and the price is always good. No matter how you take care of it, rye always returns a paying yield. It is a great stooler, of strong straw, long ears, early habits and easy to harvest. It is a crop that year in and year out, in good season or in bad season, will pay you better than most anything else. The price is seldom below 50c to 60c a bushel, while the yield rarely falls below 40 bushels to 50 bushels per acre.

### Winter Rye as a Fodder or Fertilizer.

In our county there is a trio of Hollanders, growing 60 acres of potatoes annually. They are on sandy land. Their crop was always fine. It never failed them; rain or shine, they had potatoes to sell. We looked them up, and found rye—winter rye—to be the secret. The 60 acres were fall plowed and sown to rye. Rye grows so quickly that long before time to plant potatoes it was from one to two feet tall. This was plowed under and therein the potatoes were planted, and such yields! In addition to being a great fertilizer, they would let their sheep and cattle graze, and cattle like nothing better than rye, winter rye.

### Price of Salzer's Winter Rye.

Pkg., 10c; lb., 30c; 4 lbs., $1.00, postpaid; by freight, pk., 50c; bu., $1.00; 1½ bu., sufficient for 1 acre, $1.50; 3 bu., sufficient for 2 acres, $2.95; 10 bu., $9.50.

**Write for Special Prices if wanted in large lots. Make out your list and let us estimate on same. See Premiums, Page 34.**

# WINTER WHEAT.

We are probably the largest growers of Winter Wheat for seed in the world. Our soil and climate produce magnificent crops of best quality. It certainly would pay every farmer in **increased yields** to pay $2.00 a bushel for our winter wheat seed, rather than sow Southern or New York, Ohio, Indiana or Eastern Seed as a gift, as you will get so much more from **our wheat sorts. Try it this fall,** and you will be astonished at the enormous difference. We charge 18c each for sacks. Always remit for sacks!

A Well-Developed Head of Prizetaker Winter Wheat.

## SALZER'S PRIZETAKER WINTER WHEAT.

No wheat that we have offered in the past ten years, with the exception of the Canadian Hybrid and Salzer's Red Cross Winter Wheat, has so completely captivated the farmers as Salzer's Prizetaker. The reason is apparent. Though of a **white color,** it is so enormously productive, so healthy and strong, so fine a stooler, and so hard and difficult to winter kill, that it will not only please, but bring big profit to each and every farmer growing same.

Now, we know that this Wheat will please. It is accustomed to big yields. It does not give a "baby yield"—but a big rousing giant crop—such as 40, 50, 60 and 70 bushels per acre. The kernels are beautiful, are large and full; it's a wheat to buy. Now, do try it for the coming season. You will surely be delighted with it.

### Salzer's Prizetaker Winter Wheat.

Its kernels in ordinary wheat years are large, full, extra heavy, often weighing as much as 66 lbs. per measured bushel; it is an early wheat, strong straw, bald hybrid variety. It was obtained by crossing and selecting until this new sort stands at the head of all white bald winter wheats. Our farm manager reports a test of 131 bushels on two acres, or a trifle over 65 bushels per acre. Now this yield very surely can be had by any one. We know of no wheat that is handsomer and that will give greater satisfaction than this. It is a fine wheat for flour, and makes most excellent nutritious flour, and will surely please.

### Price of Salzer's Prizetaker or Money-Maker Winter Wheat.

The price of this wheat we have placed very low; it ought to be $25.00 per bushel, it is worth it; yes, it is worth more than this, for it demonstrates to you how to make money by sowing this wheat even if you receive only 40c a bushel for your crop, you'll still make money, as Prizetaker is so heavy a cropper; and we hope that every farmer will give it a trial. We shall be glad to mail you a large sample package of same for 10c. We hope that farmers will club together, and purchase 20 bushels or more of this wheat so as to have this variety to offer next year to their neighbors at a fancy price for seed. **Pkg. 10c; 1 lb. by mail, 25c; 4 lbs. $1.00; by freight or express, ½ bu. $1.00; 1 bu. $1.75; 2½ bu. $4.00; 10 bu. $15.00; 20 bu. $27.50; 100 bu. $125.00. (2½ bushel sacks, 18c each.)**

## THE HARDY NORTHERN.

We wish that we had 25,000 bushels of this magnificent bearded winter wheat, a wheat that is pronounced one of the very best winter wheats in the country today. It is a variety full of new blood, new vigor and tremendous producing qualities and we are satisfied that every farmer giving it a trial will be more than delighted and pleased with same. Our stock of same is not over large and we urge farmers who wish a good thing to order early. We do not see how our four great Winter-Wheat varieties, namely: 1, Hardy Northern; 2, Salzer's Prizetaker; 3, Salzer's Canadian Hybrid, and 4, Salzer's Renowned Red-Cross Winter Wheat, can be improved in any way, shape or manner, although we are annually selecting and reselecting and perfecting with great care in order to produce the very best in the Winter-Wheat line. Our seed we believe to be the best and choicest and highest grade offered in the country. We know that when you once plant our seed, you will want no other. Now in this Hardy Northern you will find a remarkable stooler with very large, long, broad, deep, heavy heads, filled with solid kernels of grain, of a rich bronze shade, extremely productive, of excellent quality, and the delight of the farmer, and we **urge you to give** this bearded variety a trial.

**Price, pkg., 10c; 1 lb., by mail, 25c; 4 lbs., $1.00; by freight, ½ bu., 90c; 1 bu., $1.40; 2½ bu., $3.50; 10 bu., $13.60.** (Sacks, 18c each.)

## FULTZ WINTER WHEAT.

This variety is so well known, we need not describe same. It is a heavy yielder.

**Peck, 50c; 1 bu., $1.35; 2½ bu., $3.25; 10 bu., $12.50. (2½ bushel sacks, 18c each.)**

### Winter Fife Wheat.

This sort is introduced from Canada. Is perfectly hardy, strong straw, tall growth, kernel dark red color weighing 64 to 66 pounds per bushel; ripens very early. Price, by mail, postpaid, pkg., 10c; 1 lb., 50c; 3 lbs., $1.00; by freight or express, pk., 75c; bu., $1.75; 2½ bu., $4.25; 10 bu., $16.00. (Sacks, 18c each.)

### Early Red Clawson.

This is a remarkable stooler, frequently 40 heads, containing over 2,500 grains, produced from one seed planted. It is a **bald** wheat. Price, by mail, postpaid, pkg., 10c; 1 lb., 30c; 4 lbs., $1.00; by freight or express, pkg., 75c; 1 bu., $1.50; 2½ bu., $3.75; 10 bu., $14.00. (Sacks, 18c each.)

### Harvest King.

Offered in Indiana; an amber bald variety. It has proven itself a much poorer yielder than Salzer's Prizetaker, or Salzer's Red-Cross Wheat. Pkg., 10c; ½ bu., $1.00; 1 bu., $1.60; 2½ bu.. $3.50; 10 bu., $13.50. (Sacks, 18c each.)

**Write for Special Prices on Wheats, Grasses, Etc., Etc.—Give Exact List Desired.**

# Salzer's Red Cross of the North Winter Wheat.

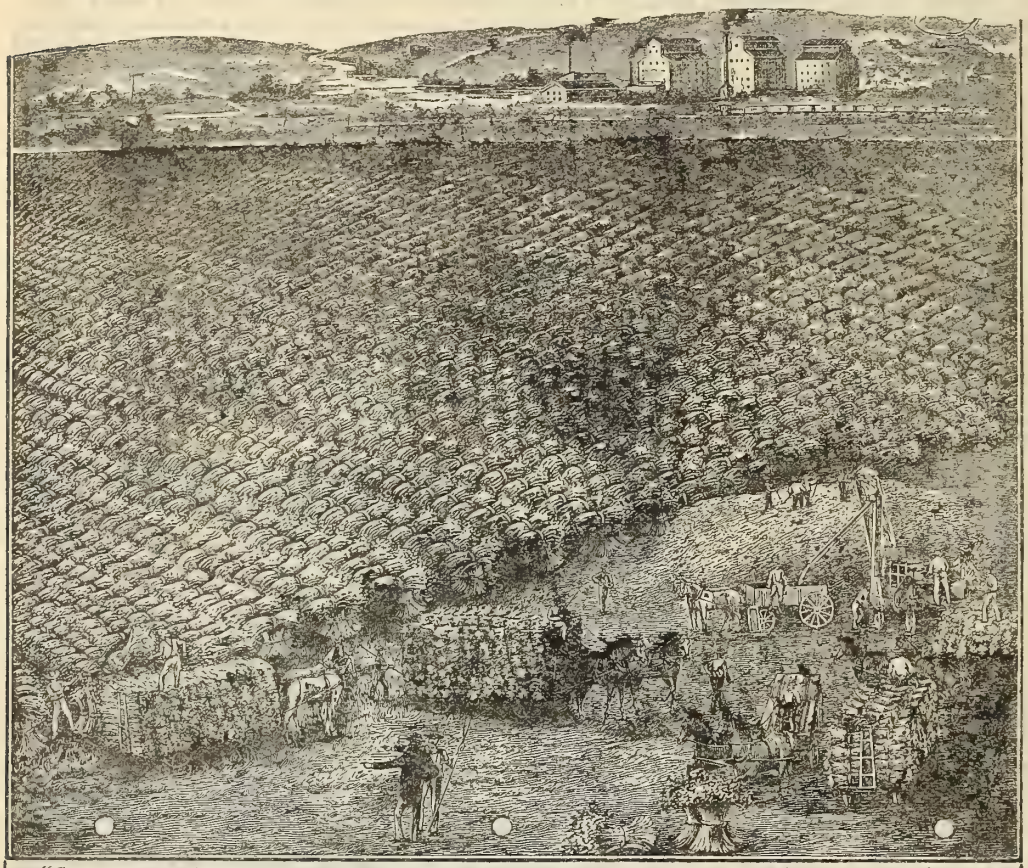
Red Cross

Biographers tell us that it takes a century to produce a great man, a statesman, an author, a reformer or inventor. This is equally true of a new cereal, unless by chance you discover a seedling upon which nature possibly has labored for years.

Red Cross

In June, 1893, we were urged by a farmer customer to come and inspect a new winter wheat which he had. As he had no sample left, we hesitated undertaking the journey. He urged us again, stating that it was worth going to Europe for; that if we were not satisfied with the growing wheat, he'd pay the expenses. Then we reasoned: That farmer has confidence in his wheat; it must be something ahead of the average; it must be something extraordinary. We went, we inspected, we were captivated. We bought the crop before leaving the farm, paying over $2,000.00. Now it's nothing unusual, this transaction, for us. It occurs frequently. We do not hesitate paying $20.00 or $30.00 a bushel for a new wheat, or corn, or potato, if it has merit. Why, we have growing now 30 bushels of oats which cost us over $900.00—$1.00 a pound. That illustrates our point—no matter what a new cereal, or potato, or seed costs, we must have it for our customers if it really is good, has merit and will prove a blessing and benefit to our customers. When our house was founded by the late John A. Salzer it was just as much our aim to do good by disseminating good seed and prove a blessing to customers as to make money. Both these objects went hand in hand, and we have honestly striven in our long years of business to firmly adhere to these principles.

"Where and how did you obtain this wheat?" we asked, and here give Mr. J. J. Barron's statement: "Six years ago I revisited my home in Scotland, and brought back a few pounds of a newly introduced wheat that was then creating a great sensation, owing to its great yield. I already had two other sorts—one a bald and the other a bearded—and conceived the idea of crossing the three in order to transplant into the Scotch variety the hardiness and color of our American sorts. The result is what you see—a stiff, straight-growing, hardy, vigorous variety, with a yield doubling any American variety ever tried or heard of. In Scotland I was told that repeated tests gave to this wheat a yield of 60 bushels per acre, and they all agreed that it could be increased to 100 bushels per acre. Of this I am sure."



*"Gee Willikins! That's the heaviest wheat I ever saw. It piles like red oak cordwood. It beats the world." No wonder Mrs. Mary Kerr writes of* **80 bushels** *per acre. It's heavy as red oak cordwood, sure. It must thresh out 80 bushels per acre right along. Whew! at the present market price of wheat, these 320 acres of wheat will bring a fortune!*

## Now, Mr. Farmer.

Above is Mr. Barron's version. Now, we will tell you ours: We planted every bushel in the fall of 1893, and again in the fall of 1894, and also 1895 and every year since. Now, we have a 100-acre patch that at this day (June 6th) competent judges place at 5,000, or 50 bushels per acre! We have another 10-acre piece of high wheat soil that we shall be disappointed in if the thresher gives us less than 600 bushels, or **60** bushels per acre! Then there is a 3-acre patch, sown in rows, starting magnificently, upon which the farm manager says 225 bushels will be threshed! That's 75 bushels per acre! We are skeptical, but the manager is enthusiastic, and he is no evil judge. Then there is a forty that is not going to do so well. We must tell the truth, the whole truth. That faces a slope running south, where all winter long but little snow lay and the sun played havoc. We were afraid of it, but the farm manager was sure Salzer's Red Cross of the North would win. Although killed out largely on account of the ruinous situation, and no snow all winter, it is now heavily stooled, and we expect 900 bushels from the forty, or, at the rate of 22½ bushels per acre, but our manager thinks it will go 30 bushels. He says Salzer's Red Cross of the North goes in to win, and it wins, rain, shine, good or bad weather. It's the greatest yielder on general acreage ever seen or grown here.

Mrs. Mary Kerr, of Ripley, O., writes: "The 2 bu. of Red Cross Wheat purchased from you have grown beyond all expectation. It is a sight worth seeing. I never saw anything to beat it. Expect to harvest it in 6 days from to-day. Every farmer who has seen it wants seed. It will surely crop 80 bus. per acre."
June 21.

## LET'S TALK BUSINESS, MR. FARMER!

Red Cross

There is absolutely no risk in sowing Red Cross Winter Wheat, and big money can be made out of it by wide-awake farmers. Why is it that some farmers will not keep up with the times? Why are they always content with the skimmed milk? Or, in other words, they will not buy a good thing when it is new, but will wait until it is half worn out and then take hold of it. This class of farmers will always complain of poor crops, low prices and hard times. Let us look at the matter right. Suppose the prices are low. Double the yield of your crops. What then? Why, hard times disappear as if by magic. Sow good seed, feed your ground properly, and then with a fair season (or a bad season, if you sow Red Cross) the crop is assured. On the other hand, sow a poor variety of seed, starve out your land, and the best season God ever sent will not fill your granary; such farming will make you a slave all your active life and prepare you for a miserable old age. Be wise and keep well ahead in the race. Be a leader if you can, but never be entirely in the rear. Think, plan, act. You can commence this year by sowing good varieties of wheat. With good management you can sell the crop at an advance on market price. With good management you can sell the crop at a fancy price, for seed, to your neighbor. By keeping right along in this way you will soon be looked to in your neighborhood for the best seed, and no person can calculate in advance how many extra dollars this means during a farmer's life. Try one or two new kinds of seed each year, and as soon as you see an improvement, discard the old and work up a crop of the new. There are enough good new varieties originated to keep something going at a good price all the time. This is one way to make farming pay, and Salzer's new varieties are always sure to pay you. Just think of the thousands of dollars farmers have made throughout the **United States** on Salzer's corn sorts, on his oats, wheat, barley, potatoes, etc., etc., etc. When Salzer offers a new variety of wheat, of grain, or potato, you can always bank on same, for it is **"more than good,"** as a pleased farmer expresses it. Why, Red Cross Winter Wheat is so strong, so vigorous a variety, so heavy a yielder, that it must surely pay you.

Red Cross

**☞Although introduced more than 10 years ago we have never succeeded in getting a surplus, so heavy is the demand of Red Cross Wheat for Seed.☜**

## LET US REASON TOGETHER.

Suppose you planted 10 acres of Red Cross and 10 acres common winter wheat, like you usually sow. See the results:

10 acres Red Cross Wheat yield, say about.....400 bushels.
10 acres common winter wheat (a big one, too).....160 bushels.

Here is a difference of over 200 bushels, ten times more than the new seed costs. Be in the swim. Get Red Cross. Try it.

**Price: Pkg., 10c; lb., postpaid, 30c; 4 lbs., $1.00; by freight, peck, 60c; bu., $1.50; 2½ bu., $3.60; 10 bu., $13.50; 20 bu., $26.00; 100 bu., $129.00. Sacks, 18c each.**

# POINTS IN FAVOR OF RED CROSS WINTER WHEAT.

Red Cross

**First—Earliness.** This is absolutely one of the earliest winter wheats grown. Our crop was ripe, cut and stacked before other sorts were ripe.

**Second—Never Winter-kills.** Only one winter, during a period of 12 years, Red Cross suffered some by frosts. But that winter was the toughest we ever had. Ordinarily it never winter-kills.

**Third—It is bug proof.** This wheat, more than any other variety, laughs at bugs and scoffs at insects, and stands up, growing vigorous, while other varieties succumb to the ravages of insects. During the past four years we have never seen it succumb to insects.

**Fourth—Withstands Drought.** No sort that we have ever tested so thoroughly and completely withstands dry weather, yes, long, continuous hot droughts, as Red Cross; indeed, it seems to be proof against every element of nature in the shape of weather, withstanding all, and always yielding heavily.

**Fifth—Strong Straw.** Now, then, Red Cross Winter Wheat has wonderfully stiff straw, withstanding severe winds to a marked degree, and coming forth after storms standing straight, erect, a pleasurable sight to behold. When other sorts lodge badly this stands up like a strong wall.

**Sixth—Yield.** 60 bushels per acre—the yield is all the way from 30 to 60 bushels per acre, but we honestly believe that 60, 70, yes, up to 80 bushels or more can be grown per acre under careful cultivation; at least, we would risk this sort as quickly as any variety we know of to produce the greatest number of bushels of winter wheat of any sort grown.

**Seventh—Color.** The color is beautiful, and the wheat sells readily in the market. We will gladly mail samples before buying, if you desire.

**Eighth—Quality.** No winter wheat exceeds this in its excellent quality, and it has that advantage that it will make more and better flour than any known winter wheat at the present day, with possibly the winter Fife varieties excepted. All millers who have seen it pronounce it excellent in the extreme.

**Ninth—Profit.** Now, then, here is a wheat that makes profitable farming absolutely certain in any state where winter wheat will grow, from Maine to California, and south to the Gulf and north through the Canadas. This wheat, if sown, will insure profitable farming. It yields from 5 to 30 bushels more per acre than any of the common varieties, which will ten times pay the cost of the seed.

**Tenth—Quick Returns.** That's what you get by sowing this wheat, for the crop will go like wildfire. Every neighbor ought to buy it for seed.

Red Cross

**Eleventh—A Hybrid.** We do not claim our Red Cross as absolutely pure, that is, all grains alike, because it's a Hybrid, and occasionally a bearded ear appears, or one unlike the Red Cross. This is no objection whatsoever, for it makes the heaviest yield known possible. Indeed, for many years when big yields were desired, we always preferred a slightly mixed wheat—it yields the most.

**Twelfth—The Last Ten Bushels.** It is the last ten bushels per acre that makes farming profitable. If the common sort yields 20 bushels per acre, and this gave you 30 bushels, the last ten bushels would be the profit; but if this gave you 50 bushels, it is very easy to figure up great profits on 100 acres or more.

**Thirteenth—A Great Future.** This wheat is bound to have a great future, bound to become popular, bound to be largely grown the world over. Why, we have orders for same from our many customers in Europe, England, Corea, Japan and the South American states, in addition to thousands from every county in America where winter wheat grows.

**Fourteenth—Be in the Swim.** Get our new wheat sorts; the prices are low, and next year sell to your neighbors for seed. That's the way to make money.

**Fifteenth—**When it is known in your county that you buy the newest wheat, oats, rye, barley, clovers, grasses and potatoes—when farmers know that you have Salzer's Seeds, you will sell lots of them. Only one farmer in ten orders seeds from seedsmen. Now, then, **"DO YOU BE THAT ONE."**

**Sixteenth—In Wisconsin** Red Cross proved to be the grandest, heaviest yielding, storm and frost resisting winter wheat of all.

## $300.00 In Gold for 80 Bu. per Acre.

We offer this year $300.00 in prizes for the largest yield of 80 bushels or over for 1907. Thus, the farmer raising the highest number of bushels of Salzer's Red Cross over 80 bushels per acre gets $150.00; second highest, $100.00; third highest, $50.00, or a total of $300.00. If the highest yield is 80 bushels, the farmer gets $150.00, but it must reach or exceed 80 bushels.

Now, we have unlimited faith in this wheat as the grandest, heaviest yielding, healthiest, surest cropping variety of winter wheat grown. We believe there is nothing like it in America for yield. We believe there is nothing like it in America for quality, and we believe there is nothing like it that will give you more pleasure and more profit, and we also believe that, if of any variety of wheat, 80 to 100 bushels per acre can be grown, it is of this variety. Indeed, a great many of our farmer friends believe that they can grow 100 bushels of this sort and are going to try for it this Fall, and we wish you to make the test with them, and with this in view we offer $300.00 in gold to the party growing 80 bushels of Red Cross Winter Wheat per acre. The only requirement we make is that you buy of us this fall one or more bushels Red Cross Winter Wheat, produce the yield, and have the same signed and sworn to by two witnesses, and the money will be sent you December, 1907. If several report the same yield, we will divide the amount equally among them.

Now, then, here is your chance, for the farmer producing 80 to 100 bushels winter wheat per acre will be recognized as a public benefactor. What a stupendous revolution that will make in wheat growing! Now, some one can produce this yield. Why not you? It certainly is possible, and if it is possible with any sort it is possible with the Red Cross Winter Wheat, and we hope thousands of farmers throughout America will make the test this year. We shall publish the name of the prize winner, and will give him a tremendous sendoff, with a biographical sketch, throughout farm newspapers, because the farmer producing

### The First 80 or 100 Bushels Winter Wheat per Acre

is worthy of a biography as elaborate as that of Abraham Lincoln or General Grant, because he will become a benefactor to the race by adding to the wealth of the farming class millions upon millions of dollars annually.

## RED CROSS WILL PAY YOUR MORTGAGE.

Have you a mortgage on your farm? Well, sow Red Cross Winter Wheat and sow a plenty, and sell the product to your neighbors for seed. You will always get from $1.00 to $1.25 per bushel, and at this rate your mortgage will dwindle, and when due be met by money made from Red Cross Winter Wheat.

## A CURE FOR HARD TIMES.

**The farmer reading the above description, together with the testimonials and strong points in favor of Red Cross Winter Wheat, must see in it a solution for hard times. No hard times can exist when the farmer gets two or three times as much from an acre as ordinarily. Thus, if your wheat produced you but 15 bushels per acre, and Salzer's Red Cross would give you 30 to 45 bushels per acre, ON 100 ACRES THERE WOULD BE A DIFFERENCE OF 3,000 BUSHELS, which would kill hard times in a hurry. Why not try it this fall by seeding heavily to Salzer's Red Cross and other winter wheat sorts? It is a wonderful wheat, and we believe as high as 70, YES, AS MUCH AS 80 BUSHELS PER ACRE CAN BE GROWN FROM THIS WHEAT WITH CAREFUL CULTIVATION. Read Mrs. Mary Kerr's letter.**

**10 bu. increase on 100 acres=1,000 bu.; 30 bu. increase, means 3,000 bu.**

## DO YOU FARM FOR PROFIT?

If you do, and want to make lots of money, then plant a plenty of Red Cross Winter Wheat, of our Winter Rye, and our Grasses. There is lots and lots of money to be made in these. Do try them this fall. Sow now. Order quick. Winter wheat seed—that is, good, A No. 1 Northern grown—is scarce. Of course you can get plenty of cheap Indiana or Southern seed, but do you want that as a gift if the coming winter is cold and hard? No! Then you need strong, vigorous, frost and element withstanding wheat from the far North!

### Try it This Fall!

### PRICE OF SALZER'S RED CROSS WINTER WHEAT.

Red Cross

**Now, we wish to give this wheat the widest possible introduction. We should like to see it planted on every farm where winter wheat can grow in America, in every state and county in the North and South. We know that every farmer who will plant same will be delighted with the results. It cannot be otherwise. The yield always has been enormous, and in order to make it an inducement for every farmer to plant same, as also to induce his neighbor to plant a few acres, we have placed the price very, very low. If it is worth a cent as a new sort, it is worth $5.00 a bushel, but we make our price low so you will give it a thorough trial. Now, we strongly urge farmers to club together and order 20 bushels or more and get it at $1.30 a bushel.**

Red Cross

### PRICE OF RED CROSS WINTER WHEAT.

Pkg., 10c.; lb., postpaid, 30c; 4 lbs., $1.00; by freight, peck, 60c; bu., $1.50; 2½ bu., $3.60; 10 bu., $13.50; 20 bu., $26.00; 100 bu., $129.00. Net. Sacks, 18c each.

**☞WRITE US FOR SPECIAL PRICES ON YOUR WANTS; MAKE OUT A LIST AND WE GIVE YOU WHOLESALE PRICES IN LARGE LOTS.**

# CANADIAN HYBRID WINTER WHEAT.

This marvelous winter wheat has been in our possession for some years. As is our custom, no sort is sent out by us without receiving a thorough test. Canadian Hybrid has borne this test, and has demonstrated its right to live and make farmers happy. Why?

It is absolutely hardy and insect-proof! At least, so nearly 1,000 practical farmers report. These have had a chance to test this grand sort; and they are unanimous in their say that they would not sell their wheat for $10.00 a bushel unless they could get it again from Salzer.

Coming from Canada assures its hardiness; yes, it withstood all kinds of climate, weather, storms, thaws, frosts, colds, warmth, rains, droughts, during the past several winters, but came forth the victor over every known sort and kind! Not one farmer of 10,000 reports a failure! In every winter wheat state, on every possible soil, amid every obstacle and condition, Salzer's Canadian Hybrid held its own and outyielded every known old sort.

## Now, What is Canadian Hybrid Winter Wheat?

It originated in Canada, on the farm of Clark Parker, through crossing, or in the words of the grower, "I have long had the best crops of winter wheat in my section. I would take the best specimens of different sorts and plant same together, and thus continually improve my yield. Now I cannot call any of these sorts pure, because obtained as above, but can call the Canadian Hybrid enormously productive, ahead of anything I ever planted, very healthy, absolutely storm and weather proof, not easily affected by insects, never has failed me in big yields. Now, what more should I want? It's a bald wheat, though an occasional beard is seen in the field. The sooner you grow it the sooner you will discard all other winter wheat sorts." Now, sir, Mr. Farmer, our experience with Canadian Hybrid warrants the endorsement of every word above. Our farm manager thinks it is not nearly strong enough! It's the very best (next to Red Cross) wheat in the wide, wide world. It surely will pay to try it.

DOES THIS PAY?
50 ACRES CANADIAN HYBRID 47½ BUS. PER ACRE = 2375 BUS.
50 ACRES COMMON WINTER WHEAT 16 BUS. PER ACRE = 800 BUS.
A DIFFERENCE OF 1575 BUS. AT 60¢ = $945.00
ELEVATORS ALWAYS PAY 10¢ PER BUS. MORE FOR SALZER'S WHEAT.
SALZER'S CANADIAN HYBRID WINTER WHEAT.

"Cæsar's Ghost! I have followed threshing for over 30 years in Indiana, Illinois, Ohio, and Wisconsin, those wonderful winter wheat states, but never in my life have I seen anything like this field of SALZER'S CANADIAN HYBRID WINTER WHEAT, which I am threshing to-day for Mr. Farmer Wideawake. It surely will yield over 50 bushels per acre. This beats everything! I verily believe that in less than ten years the Salzer Seed Co. will introduce a wheat that will produce over a HUNDRED BUSHELS per acre. I understand that their new PRIZE TAKER WHEAT comes very near that already, and their Red Cross of the North will get there in 1907."

## HOW TO MAKE MONEY ON WHEAT AT 40c A BUSHEL.

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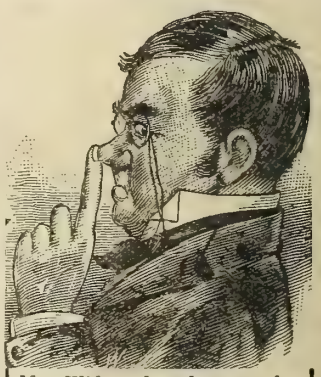
No one would have thought it possible that good wheat would sell at less than **40c** per bushel at the railroad station, **but 1896** demonstrated that wheat had to go down with the general reduction of everything else. Now the problem that confronts the farmer is, how to grow wheat at **40c** a bushel and still make a handsome profit. There is only one way to do it, one sure way: and the one which we will now recommend to our farmer friends, for we know that in following this, wheat can be grown and sold at a handsome profit at **40c** a bushel. From corresponding with several thousand farmers who grow wheat both in winter wheat and spring wheat states, we learn that the average cost of production per acre—this includes the seed, rent, interest, cultivating and selling and hauling of the grain to the station—is $6.98 per acre, or in other words, it will require a yield of 17½ bushels, at **40c** a bushel, to pay for the expense as above indicated. Now every farmer knows that 17½ bushels per acre is above the average that you can get on winter wheat throughout the United States, that is, when you sow the common or old varieties. And here it is that the John A. Salzer Seed Co. comes to the relief of every farmer in America, by offering them their new wonderful, heavy-yielding sorts, such as Red Cross, Prize Taker, Canadian Hybrid, Hardy Northern, etc.

With these sorts yields like 30, 40, 50 and more bushels are possible, and the result is that everything you grow above $6.98 worth is clear profit. Thus this year a field yielding 50 bushels Canadian Hybrid per acre at $1.00 a bushel means $50.00, or a profit of $43.02 on each and every acre. Just be in the swim for 1907. Sow a plenty of Salzer's money-making winter wheats.



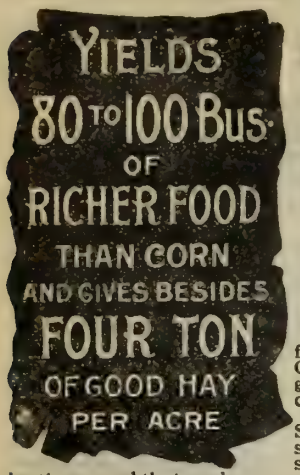
*Mr. Wideawake—always makes money by sowing Salzer's Seeds.*

## "Go to the Ant, Thou Sluggard, Consider Her Ways and Be Wise."

Is a saying that our farm manager thinks many of the farmers of America might well consider when they put in their winter wheat crops. There are a great many farmers who are "too tired" to order new varieties of wheat and they sow their old sorts from year to year. The result is always small crops, never averaging more than 12 to 15 or 17 bushels per acre. Now, why not be in the swim and sow a plenty of Salzer's Canadian Hybrid, or their world renowned Red Cross winter wheat, or that marvel of wheats, Hardy Northern, or Salzer's Prize Taker and come right to the front with big paying yields such as **30, 40, 50, 60, 70 or 80 bushels per acre.** Just figure the profit this fall on winter wheat. At the time of writing, cash winter wheat is worth a good sum. Now, would it not be a handsome thing if you could deliver to your elevator in July or August, from 5,000 to 10,000 bushels of the finest winter wheat that grows? You can do that next year if you sow a plenty of Salzer's superb varieties.

## Price of Salzer's Canadian Hybrid Winter Wheat.

By Mail: Pkg., 10c.; 1lb., 30c; 4 pounds, $1.00. By freight, bu., $1.30; 2½ bu., $3.20; 10 bu., $12.50; 20 bu., $24.75; 100 bu. at but $1.23 a bushel. Sacks 18c each.




## SPELTZ OR EMMER.

Introduced by our firm from Russia.

Professor Shepard of the South Dakota Experiment Station, states:

"It is readily eaten by all kinds of stock and has shown itself to be especially adapted when fed to milch cows. It is better to mix it, however, with bran and shorts, as it is a pretty heavy feed when fed alone. As a swine feed, we think very well of it indeed, especially for breed sows.

"Horses do well on it, but I do not think it is equal to oats in that case. Its most striking value is found in the fact of its drouth-resistant qualities."

It resists drouth;
It thrives on poor lands, in stony ground, in forest regions, on the prairies;
Yields more than oats;
Yields more than wheat;
Yields more than barley;
Makes better feed than barley;
Makes better feed than oats;
Makes excellent flour;
Makes good bread;
The straw is fine for fattening stock;
The stubble makes excellent fertilizer;
Stock very fond of grain and straw;
Ripens early.

### CULTURE OF SPELTZ FOR FALL SOWING.

The culture of Speltz is simplicity itself. It's just as easy as sowing oats or corn. Prepare your land as you would for wheat or oats, and sow at the rate of 75 to 100 lbs. per acre. In the green state it makes an excellent pasture. Cut when the grain is past the middle stages of milk, when it will make splendid grain and lots of straw hay of excellent quality. Thresh like wheat only not so closely. The hull and kernel can then be fed or first ground.

In Germany, Russia, France, and with us in Michigan, Texas, Kansas and the Southland, in fact, Speltz should do equally as well sown in the fall of the year as sown in the spring. If sown this fall, treat just the same as you would winter wheat sowing at the rate of 75 to 100 lbs. per acre. You will find it the most wonderful productive cereal that you have ever grown. It is rich in all qualities needed so much and sought by the farmer. We know it will please you. Sow same any time before October 25th, so as to give it a chance to come up and sink its roots before snow.

**Price of Speltz this fall, by mail: lb., 25c; 3 lbs., 60c, by freight, 50 lbs., $1.25; 100 lbs., $1.90.**

PENCILARIA.

## RAPE—DWARF VICTORIA.

Glory enough! Sound the trumpet, clash the cymbals! Shout for joy, clap your hands, break forth in loud hurrahs! Sheep raising right here in Wisconsin is now just as possible and just as profitable as in any state in the Union—yes, **as in any place on earth.** "What do you say?" I hear a doubting farmer remark; yes, we repeat it again, so you may surely get the full importance of this grand truth: **Sheep raising can now be as profitably conducted in Wisconsin as in any place on earth!** How? Four things have done it, and the Salzer Seed Co. did it!

**1st, Dwarf Victoria Rape;** 2nd, Bromus Inermis; 3d, Salzer's Speltz, the great grain food; 4th, Bismarck Hog Food Pea. These are the four plants that make it absolutely sure and possible to grow sheep as successfully in Wisconsin or any other state as anywhere on earth, and the Salzer Seed Co. are the introducers of all four of these great plants.

Now we believe Dwarf Victoria Rape to be far superior to Dwarf Essex Rape which we introduced many years ago; Dwarf Victoria is more bushy, more vigorous, thrifty and healthy. We feel sure by planting the two together you will vote for Victoria every time.

**PRICE OF DWARF VICTORIA RAPE:** Pkg., 10c; lb., by mail, 30c; by freight, 5 lbs., 60c; 10 lbs., $1.00; 50 lbs., $3.50; 100 lbs., $6.50.

**Price of Dwarf Essex Rape:** Pkg., 10c; lb., 30c, postpaid. By freight, 10 lbs., 75c; 50 lbs., $2.40; 100 lbs., $4.75; 224 lb. sack @ 4½c a lb.

FIELD OF SAND VETCH JUNE 20TH.

## SALZER'S SUPERIOR SAND VETCH.

There was no patch more eagerly sought and more carefully noticed by thousands of farmers who visited our Dakota farms than our Superior Sand Vetch. It was worth coming miles and miles to see. It was sown in May, but soon covered the ground and kept on growing and blooming and blooming and growing, surprising everybody. The yield must have been something like 7 tons per acre. To show how rapidly it grows—we put a sample in our green house in pure sand, and in 7 days after sowing it was 10 inches tall, without a drop of moisture either in the sand or applied to it after sowing.

**James M. Stone, Forestville, N. Y., October 9, has this magnificent testimonial on Salzer's Superior Sand Vetch: "Your Sand Vetch is immense. Took two plants to the Dunkirk Fair. It excited great curiosity. Standing on a chair and holding it by the roots as high as I could reach, the tops still dragged on the ground."**

The Department of Agriculture at Washington estimate the value of a plowed under crop of this Vetch as equivalent to putting into the ground $16 to $45 worth of commercial fertilizer to the acre.

**PRICE OF SALZER'S SUPERIOR SAND VETCH: Pound, 25c, postpaid; by freight, 1 lb., 15c; 10 lbs., $1.25; 30 lbs., $3.25; 50 lbs., $5.25; 100 lbs., $10.00.**

## SALZER'S BILLION DOLLAR GRASS.

**Of this great grass Mr. George Merchant, Iron Co., Wis., says: "The Billion Dollar Grass is something immense. I sowed it in June and cut it two times, and it was 5 feet high each time; and now, Sept. 13th, it is again 5½ ft. tall, which I will cut for the third crop of hay. Now it makes 15½ feet that it has grown since early June. At that rate it will make 12 tons of magnificent hay per acre."**

Sow 20 lbs. per acre.

**PRICE: By mail, big pkg., 10c; ½ lb., 20c; 1 lb., 25c; by freight, pkg., 10c; 1 lb., 15c; 12 lbs. for $1.20; 20 lbs. for $1.75; 50 lbs. for $3.00; 100 lbs., $5.00; 250 lbs., $12.00.**

### PENCILARIA.

This is called the Wonder grass, as it has so wonderful a yield. It is greatly relished by all kinds of stock, either in its green or dry state. Sow seed very thinly in drills 24 to 36 inches apart. Every farmer, and in fact, every one who keeps cows, horses or hogs, should try it if they wish to grow an immense crop of fodder cheaply on a small amount of ground.

**PRICE OF SALZER'S PENCILARIA: Pkg., 10c; oz., 15c; ¼ lb., 20c; ½ lb., 30c; 1 lb., 50c, postpaid. By express, 1 lb., 40c; 5 lbs., $1.50; 10 lbs., $2.50; 50 lbs., $10.00.**

# SALZER'S SUPERIOR GRASS AND CLOVER SEEDS.

**(Write us for Special Wholesale Prices on Clovers, Timothy, etc., if desired in Large Lots, stating Quantity desired.)**

(Inoculate your soil with **Nitro-Culture**—see price, page 25. It will positively make your Clover grow and double all yields.) Grass (and Clovers included, of course) is king, for no other product of the land returns such continual paying yields, as the meadows and the pastures. We warrant our Grass and Clover Seeds to be of unusually strong and vigorous vitality. **Should stocks become exhausted we will fill at market price.**

## The Honest Truth About Grades.

In the open market among Seedsmen we find terms as Fancy, Choice, Prime and Fair by which different grades of Grasses, and Clovers and Timothy are known. These have been so much abused that they really mean nothing. Thus, a seedsman, in Minnesota will grade a bushel of clover as choice. At La Crosse this same clover might be graded as Prime. In Chicago possibly it would bear the name Fancy! For this reason, ten years ago we established grades of our own, to which we have adhered strictly. This year we have added another grade, the **"Twentieth Century."**

Under our grades, therefore, we mean as follows:

1. **Prime.**—Merchants sell this grade of Clover, Timothy and Grasses largely out of their stores as **Prime to Choice.** It has not been well cleaned and contains some weeds or other grasses or clovers, and some blighted seeds, hence the lower price.
2. **Choice.** Better than Prime; corresponds often to grades like Badger, Diamond, Sterling, etc.
3. **Salzer's Superior.** This is par excellence. It is grown for seed only, and is superior to 96 per cent of the clovers offered by Seedsmen in this country. It is superior, we think, to grades like Badger, Sterling, Pine Tree, Diamond, etc., etc.
4. **Twentieth Century.** Hats off for this grade. It is the finest, cleanest, purest, heaviest, most vigorous seed that can be grown. It is grown for seed purposes only on carefully selected clover soil, kept free from weeds, and the seed saved and gathered under great expense and great care. It is to other grades what rich Jersey Cream is to skimmed milk.

We call this Twentieth Century strain absolutely pure, as it is as nearly so, as care, and selection, and pains, and growing can make it.

☞What we say about Clovers pertains to Timothy, Blue Grass and all other Grass and Clover Seeds. Sacks, 18c each.

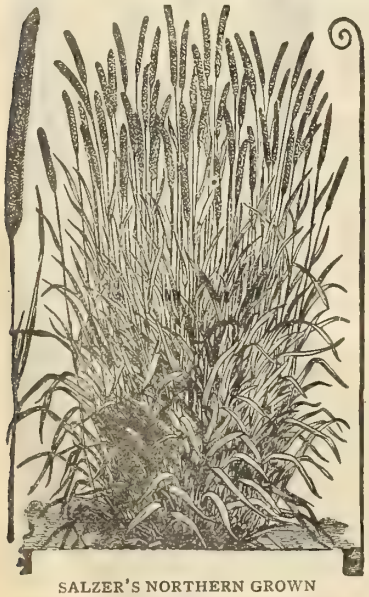
### PRICES.

The prices of Grass and Clover Seeds are made before the crop is harvested, as this catalogue goes to press May 20, 1906. They are the prices prevailing today. Always ready to give closest prices when you are ready to buy. State quantity desired.

| | Pounds per bush. | Prices per bush. | lb. | 100 lbs. |
|---|---|---|---|---|
| **AWNLESS BROME Grass.** (*Bromus Inermis*) Will stand droughts and produce heavy crops in dry sections and on poor soils, where other grasses perish It is one of the hardiest grasses and succeeds in a wide range of temperature. (See page 22) | 14 | from $8 to $20 per 100 lbs. | | |
| **BERMUDA GRASS.** (*Cynodon Dactylon*) Of great value in the Southern States, but does not thrive north of Virginia | | | .70 | 65.00 |
| **Canada Blue Grass.** (*Poa Compressa*) Useful for sowing on hard clay and poor soils | 14 | 1.35 | .12 | 7.90 |
| **Creeping Bent Grass.** (*Agrostis Stolonifera.*) Excellent for lawns; succeeds well in most situations | 14 | 2.00 | .20 | 15.00 |
| **Crested Dog's Tail.** (*Cynosurus Cristatus*) Should enter in moderate quantity in permanent pasture and lawn mixtures | 14 | 3.50 | .35 | 26.50 |
| **ENGLISH RYE GRASS.** (*Lolium Perenne.*) It grows rapidly and makes a good showing within a month from time of sowing | 14 | 1.25 | .10 | 7.00 |
| **HARD FESCUE.** (*Festuca Duriuscula.*) A dwarf-growing grass forming a dense, fibrous mat, succeeding well in dry situations | 14 | 1.40 | .15 | 8.50 |
| **ITALIAN RYE GRASS.** (*Lolium Italicum.*) Thrives in almost any soil, and yields early and abundant crops. Sown in the fall will produce an excellent hay crop the following season, but lasts only one year | 14 | 1.25 | .15 | 7.00 |
| **Johnson Grass.** (*Sorghum Halapense.*) A valuable meadow or hay grass for the South; withstands hot and dry weather | | | .20 | 8.50 |
| **MEADOW FESCUE.** (*Festuca Pratensis.*) Of great value in mixtures for permanent pastures | 14 | 1.30 | .20 | 8.00 |
| **MEADOW FOXTAIL.** (*Alopecurus Pratensis*) One of the best grasses for permanent pasture; early and of rapid growth | 14 | 3.25 | .25 | 20.00 |
| **Red or Creeping Fescue.** (*Festuca Rubra.*) Forms a close, rich sod, and is valuable in lawns | 14 | 2.00 | .22 | 13.50 |
| **Rhode Island Bent Grass.** (*Agrostis Canina*) A very fine variety for lawns | 14 | 2.00 | .20 | 15.00 |
| **Rough-Stalk Meadow Grass.** (*Poa Trivialis.*) Excellent for pasture and meadows, particularly on damp soils | 14 | 4.00 | .30 | 26.00 |
| **SHEEP'S FESCUE.** (*Festuca Ovina*) Short and dense in growth, excellent for sheep pasture. Valuable also for lawns | 14 | 1.40 | .15 | 8.50 |
| **Sweet Vernal, True Perennial.** (*Anthoxanthum Odoratum.*) Emits an agreeable odor, which it imparts to the hay | | | .15 | 13.00 |
| **TALL MEADOW FESCUE.** (*Festuca Elatior.*) Early, nutritive and productive in pastures on wet or clay soils | 14 | 3.85 | .30 | 26.50 |
| **TALL MEADOW OAT GRASS.** (*Avena Elatior*) Of rapid, luxuriant growth, recommended for soiling and in permanent hay mixtures | 14 | 2.20 | .16 | 15.50 |
| **Wood Meadow Grass.** (*Poa Nemoralis.*) Of early growth and thriving well under trees | 14 | 4.50 | .40 | 31.00 |

## Timothy, Red Top, Kentucky Blue and Orchard Grass.

These four Grasses are so well known they need no further description. They are largely sown in the fall of the year. For full description see our Spring Catalogue of 1906. Gladly mailed you, if you have mislaid copy.



SALZER'S NORTHERN GROWN TIMOTHY.

### Salzer's Timothy.

| | Pound. | Peck. | ½ bu. | Bu. | 2½ bu. | 100 Lbs. |
|---|---|---|---|---|---|---|
| PRIME (No. 3) | $ .06 | $ .40 | $. 75 | $1.40 | $3.20 | $2.90 |
| CHOICE (No. 2) | .07 | .45 | .85 | 1.60 | 3.90 | 3.50 |
| SUPERIOR (No. 1) | .08 | .50 | .90 | 1.75 | 4.20 | 3.80 |
| 20TH CENTURY | .10 | .65 | 1.20 | 2.30 | 5.50 | 5.00 |

### Clear Red Top.

| | Pound. | Peck. | Bu. | 50 Lbs. | 100 Lbs. |
|---|---|---|---|---|---|
| PRIME (No. 3) | $ .10 | $ .30 | $1.00 | $3.25 | $ 6.00 |
| CHOICE (No. 2) | .11 | .35 | 1.25 | 4.00 | 7.75 |
| SUPERIOR (No. 1) | .12 | .40 | 1.40 | 4.50 | 8.90 |
| 20TH CENTURY | .15 | .50 | 1.60 | 6.00 | 11.50 |

### Kentucky Blue Grass.

| | Pound. | Peck. | Bu. | 50 Lbs. | 100 Lbs. |
|---|---|---|---|---|---|
| PRIME (No. 3) | $ .12 | $ .40 | $1.15 | $ 4.00 | $ 7.25 |
| CHOICE (No. 2) | .14 | .45 | 1.30 | 4.25 | 7.90 |
| SUPERIOR (No. 1) | .15 | .50 | 1.50 | 5.50 | 10.00 |
| 20TH CENTURY | .20 | .60 | 2.00 | 6.50 | 12.50 |

### Orchard Grass.

**Salzer's Northern-Grown Superior—Lb., postpaid, 25c; by freight, lb., 18c; pk., 75c; bu., $1.90; 50 lbs., $6.75; 100 lbs., $13.00.**

Prime to Choice—Lb. postpaid, 20c; by freight, lb., 12c; pk., 60c; bu., $1.60; 50 lbs., $5.75; 100 lbs., $11.00.

20th Century—Lb., 35c, postpaid; by freight, lb., 25c; pk., 85c; bu., $2.75; 100 lbs., $17.00. Sacks, 18c each.

ORCHARD GRASS.

# BROMUS INERMIS.

Drouth Defying, Frost Resisting, Yields enormous crops of splendid hay and affords early and abundant pasturage. It adapts itself to almost Every Condition of soil and climate, and to any use to which grass may be put, equaling in quality and rivaling in yield almost every other grass. It is not an experiment. It is a thoroughly established success.

Salzer's Grades of this magnificent grass are unequaled for purity and high germination, and less seed of it is required to the acre, than of any other grade. From good seed, good crops grow.

MR. J. H. SHEPHERD, Professor of Agriculture, N. D. Agricultural College, Fargo, says: "As pasturage it is preferred to timothy by the cattle, as shown by a trial, where it was fed off more closely than timothy in the same pasture. It has the advantage of being early and being green until late in the fall. The fact that the Bromus Inermis resists drouth better than other cultivated grasses, greatly adds to its value in the Northwest. The eagerness with which it is sought by stock leads me to believe that it is of as much value as timothy for hay and pasturage, and that the hay is as valuable, ton for ton."

**PRICE OF SALZER'S BROMUS INERMIS.**

| | Lb. | 14 lbs. | 50 lbs. | 100 lbs. | 250 lbs. | Sow per acre, lbs. |
|---|---|---|---|---|---|---|
| Prime (No. 3) | 11c | $1.40 | $ 4.00 | $ 7.90 | $19.50 | 28 |
| Choice (No. 2) | 12c | 1.60 | 5.00 | 10.00 | 24.00 | 25 |
| Salzer's Superior | 15c | 1.90 | 6.00 | 11.90 | 29.00 | 20 |
| 20th Century | 20c | 2.50 | 8.00 | 15.75 | 37.50 | 12½ to 17½ |
| *The College Grade | 25c | 3.25 | 11.50 | 22.50 | 55.00 | 10 |

*☞ We completed arrangements with Prof. James H. Shepherd, Professor of Agriculture in the South Dakota Agricultural College, Brookings, S. Dak., for the sale of his absolutely pure Bromus Inermis seed.

This seed was grown by Prof. Shepherd at Brookings and is from imported seed obtained by Prof. Hanson of the South Dakota Agricultural College while in Russia, under the direction of the United States Department of Agriculture.

We consider the College Grade absolutely the finest Bromus Inermis seed ever offered.

# Salzer's Northern-Grown Alfalfa or Lucerne.

Glory enough! Ring the bells! Shout for joy! The year of jubilee has come! How's that? Why, sir, **it is now possible to grow Alfalfa Clover in every State of the Union, North, South, East or West**—why, sir, cold Minnesota, and freezing Wisconsin, and treeless Nebraska, and the prairies of Illinois and Iowa, and the bottoms of Indiana, and the pineless soil of Michigan, and the rich farms of New York and Pennsylvania—yes, every state can grow from two to four crops of Alfalfa **if Salzer's Northern Alfafa Seed is used!** That's acclimated, that's hardy, that's tough, and we believe tougher and better than the Turkestan Alfalfa!

**A grand Clover—the eternal Clover of Europe and Mexico.** Our attention thereto was first attracted in 1885 by a large patch near La Crosse, holding its own through an unusually cold winter and spreading rapidly. Since then we have sold enough seed in Iowa, Wisconsin, Illinois, Minnesota, Missouri, Nebraska, Kansas, Indiana, Michigan, Ohio, Pennsylvania, New York and other parts to sow 500,000 acres, and have the first complaint to hear on same.

## WHAT ALFALFA WILL DO FOR YOU:

First: As a fertilizer, it sends its roots 10 to 20 ft. after moisture and nourishment, and these in turn decay and wondrously enrich the soil.

Second: Stands drought. It makes the desert bloom as the rose growing under the most adverse dry or hot conditions.

Third: Stands wet equally as well, and returning bountiful yields in Wisconsin, Minnesota, Pennsylvania and every other state.

Fourth: It is early. It is fit to pasture as soon as the sun is over the ground. The first cut is ready in May, the second in July, and the third in August.

Fifth: It is nourishing. No clover furnishes more nourishment to the cattle than this.

Sixth: Grows everywhere. It will grow wherever corn or oats will flourish.

Seventh: Yields enormously. It will yield in every state in the Union, if properly taken care of, from five to ten tons per acre.

**R. A. Moore, Professor of Agronomy, of the College of Agriculture, University of Wisconsin, has this magnificent testimonial on Salzer's Northern-Grown Alfalfa Clover: "From several tests made from Alfalfa Clover seed ordered by the Experimental Station last year from you, we found that we got an average germination test of 99 per cent. This we considered exceptionally good. Sincerely yours, R. A. Moore."**

## NORTHERN-GROWN ALFALFA SEED.

**You may be able to buy Alfalfa from your merchant in your town, or from seedsmen in New York, or Chicago, or St. Paul, or Minneapolis, or Des Moines, or Rockford, or elsewhere at a lower price than Salzer's Superior Northern-Grown Seed, but let me tell you, my friend, that our seed, when it comes to vigor and hardiness and yield, is worth $5.00 a bushel more than any Utah or Kansas or Western seed offered by the other seedsmen.**

**We are the only growers of Alfalfa Clover seed in the North. Ours is pedigree stock, the kind that will stand the vigorous cold of Wisconsin winters, the kind that lasts at 40 degrees below zero and comes out in Spring to gladden the hearts of the farmer and make happy his stock.**

**PRICE OF SALZER'S NORTHERN-GROWN ALFALFA OR LUCERNE.**

| | Pound. | Peck. | ½ Bu. | Bu. | 2½ Bu. | 100 lbs. | Sow per acre. |
|---|---|---|---|---|---|---|---|
| Prime (No. 3) | 14c | $2.00 | $3.90 | $7.60 | $18.75 | $12.60 | 20 lbs. |
| Choice (No. 2) | 15c | 2.20 | 4.25 | 8.20 | 20.25 | 13.60 | 18 lbs. |
| Superior (No. 1) | 16c | 2.35 | 4.50 | 8.80 | 21.75 | 14.60 | 16 lbs. |
| 20th Century | 17c | 2.75 | 5.60 | 10.00 | 24.50 | 16.50 | 15 lbs. |

The Barr Strain. Prof. Moore of the Wisconsin Agricultural College writes: "From several tests made of Alfalfa seed ordered from you, we found we got an average germination test of 99 per cent."

## PERFECT BALANCED RATION.

The dairyman and farmer is looking for a perfect balanced ration. Here you have it! Sow 12½ lbs. Bromus Inermis with 12½ lbs. of Salzer's Northern-Grown Alfalfa—together 25 lbs.—this fall. If sown this fall, this mixture should give you a rousing perfect balance pasture in 1907.

**Write for Special Prices on Clovers, Timothy, Etc., Etc., if wanted in larger quantities, stating quantity desired.**

Salzer's luxuriant Wisconsin-grown Alsike showing a 6-weeks' growth.

# SALZER'S WISCONSIN-GROWN ALSIKE CLOVER.

Alsike Clover is the best Clover for northern states and for moist soils. It is extremely, wondrously prolific, especially the Salzer seed which is grown for seed purposes only and is pedigree stock. When it comes to growth and yield and vigor and hardiness it is worth 50 per cent. more than the common Alsike sold by other seedsmen.

**PRICE OF SALZER'S WISCONSIN-GROWN ALSIKE CLOVER:**

| | Pound. | Peck. | ½ Bu. | Bu. | 2½ Bu. | 100 Lbs. | Sow per acre. |
|---|---|---|---|---|---|---|---|
| Prime (No. 3) | 12c | $1.80 | $3.50 | $6.90 | $17.00 | $11.40 | 10-12½ lbs. |
| Choice (No. 2) | 14c | 2.00 | 3.95 | 7.85 | 19.40 | 13.00 | 9-11 lbs. |
| Superior (No. 1) | 15c | 2.20 | 4.25 | 8.20 | 20.25 | 13.60 | 8-9 lbs. |
| 20th Century | 18c | 2.50 | 4.75 | 9.40 | 23.25 | 15.60 | 6 lbs. |

If sent by mail, kindly add 8c per pound for postage. 2½ bu. sacks, 18c each.
**Write for special prices if wanted in large lots.**

# B ALSIKE CLOVER.

**With one leap, with one bound, Salzer's B Alsike has become popular, immensely popular! Our sales of B Alsike the past season were 80 times more than the year before! That tells the story. This B Alsike has reason back of it for its tremendous popularity. B Alsike is grown right here on the celebrated Clover-lane Farm for seed, contains some Timothy, as the two, Alsike and Timothy, do so splendidly, so magnificently together. If you do not plan to grow for Seed only, then the B will give you splendid satisfaction, and is much lower in price; indeed, it is now being sown in great quantities almost to the exclusion of superior seed owing to its very low price. B Alsike is bound to please you; its luxuriant growth, its splendid adaptability to produce its best with a sprinkling of Timothy; its marvelous producing powers make B Alsike profitable to sow! The John A. Salzer Seed Co. sow it in large quantities for lots and lots of excellent hay—it makes hay of a very superior quality, and the price is but $6.30 a bushel! Of course, if you desire to grow for Seed, then by all means plant only Salzer's Superior Seed or 20th Century, but, if you wish it for pasture or hay, yes, lots and lots and lots of hay, then sow our cheap B Alsike—splendid for lots of grass and hay.**

**B Alsike—by freight, 1 lb., 15c; 5 lbs., 70c; 10 lbs., $1.25; pk., $1.75; bu., $6.30; 2½ bu., $15.00; 100 lbs., $10.25. Sow 10 to 15 lbs. per acre.**

# TURKESTAN ALFALFA OR LUCERNE.

Medicago Sativa Var. Turkestanica.
**Perfectly Hardy, Withstands Drought, Heat and Cold. Yields the Heaviest and Richest Crops of Fodder. The best Clover for Permanent Hay and Pasture.**
**VALUED AS A FODDER PLANT ON DRY, ARID SOILS.**

The climate of Turkestan is not unlike that of our interior states, being far removed from the ocean and surrounded by wide expanses of dry land. The summers are very hot and long, and in many places the evaporation exceeds the quantity of moisture that has fallen during the year. The inhabitants are mainly employed raising cattle and there this Alfalfa grows and flourishes.

**WITHSTANDS EXTREME COLD WITHOUT INJURY.**

At the experimental station, Brookings, S. D., with a minimum temperature last winter of 40 degrees below zero, with the ground bare, common Alfalfa was killed, while Turkestan came through unharmed. At the Wyoming Experimental Station the Turkestan Alfalfa was exposed to a minimum temperature of 45 degrees below zero without harm.

**PRICE OF TURKESTAN ALFALFA:**
**(Superior Grade)**
**Pkg., 10c; lb., 40c; by freight, 10 lbs., $2.00; 25 lbs., $4.50; 100 lbs., $17.00.**
**Prime Turkestan: Pound, 18c; 10 lbs., $1.60; 25 lbs., $3.90; 100 lbs., $15.00.**
**Nitro-Culture for Alfalfa or Turkestan: Trial pkg., 50c; for 1 acre, $1.50.**

**SALZER'S WHITE DUTCH CLOVER.**

WHITE DUTCH.

A low, close-growing Clover; round, white heads; very fragrant; best adapted to moist soils, but does well on dry land; excellent for sowing with Blue Grass for pasture and lawn purposes. Sow in spring. Our seed is the hardy northern variety and very prolific. Never winter kills here! For lawns it is splendidly adapted; indeed no lawn is considered "quite right" unless it contains a good sprinkling of this sweet, pure white blooming, low growing, "soft as velvet" hardy White Dutch Clover, ¼ of a pound costing 20c, postpaid, of our 20th Century White Clover will be sufficient to sprinkle upon a lawn 20x50 feet.

**PRICES OF SALZER'S WHITE CLOVER.**

| | ½ lb. Postpaid. | Pound Postpaid. | Peck. | Bu. | 100 lbs. | Sow per acre. |
|---|---|---|---|---|---|---|
| Prime (No. 3) | 10c | 25c | $2.10 | $ 8.25 | $13.60 | 9 lbs. |
| Choice (No. 2) | 12c | 28c | 2.35 | 9.25 | 14.90 | 8 lbs. |
| Superior (for lawns) | 15c | 30c | 2.75 | 10.50 | 17.50 | 7 lbs. |
| 20th Century (lawns) | 20c | 35c | 3.25 | 12.50 | 21.00 | 6 lbs. |

**WHITE BOKHORA CLOVER.**—This is a tall, shrub-like plant, growing to the height of four to six feet, with branches whose extremities bear numerous small white flowers of great fragrance during the whole season, which are continually sought by bees. It's the Bee Clover! Sow 10 to 15 lbs. per acre. We sell the seed in the chaff; it sprouts better and grows more readily thus sown. Express, pkg., 5c; lb., 20c; pk., $2.25; 50 lbs., $7.00; lb., postpaid, 28c.

BOKHORA, THE BEE CLOVER.

**JAPAN CLOVER.**—In great demand in the South, where it grows luxuriantly. Pkg., 10c; lb., 50c, postpaid; by freight, 10 lbs., $3.75.

**GENUINE ENGLISH CLOVER.**—This is the Red Clover of England and Scotland. Pkg., 10c; lb., 35c, postpaid; by freight, 10 lbs., $2.00; bu., $9.00.

**BURR CLOVER.**—Specially adapted to dry soils, and largely used in Southern states. California, Utah, etc., revel in this rich clover. Price, in burr, lb., 15c; 10 lbs., $1.10; clear seed, lb., 25c; 10 lbs., $2.25; 50 lbs., $10.00.

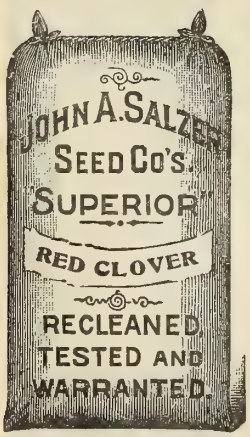
JAPAN CLOVER.

**SAND LUCERNE.**—This is a Lucerne Clover specially adapted to sandy soils. Largely used in Europe. Pkg., 10c; lb., 30c; postpaid; by freight, pk., $2.90; bu., $10.00.

**COMMON CRIMSON CLOVER.**—Pkg., 5c; lb., 25c, postpaid; by freight, 1 lb., 12c; 10 lbs., 90c; bu., $5.25; 100 lbs., $8.60.

If by mail add 8c per lb. for postage—2½ bu. sacks 18c each.

# SALZER'S RED OR JUNE CLOVER.




**Salzer's Superior Strain of Clover Seed is known all over America as the most wondrously vigorous and prolific in culture.** It certainly beats St. Louis, Chicago and Eastern Clover in yield, vigor, foliage and rich food matter from 30 to 50 per cent.

**WHY IS SALZER'S CLOVER SO SUPERIOR?**

**The answer is given by ex-Gov. F. A. Hoffman, of Illinois, in a few words. He says: "Out of repeated tests made with Salzer's Superior Brand of Red or June Clover, never less than 98 kernels out of 100 grew; that is why I sow only Salzer's Grass and Clover Seeds."**

Now, that is the experience of thousands and thousands of our customers all over America, and they write us that they would rather pay a little more for our **Superior Northern-Grown Seed** and know that every kernel will grow, than to get inferior seeds from seedsmen who are not growers, and who, as a rule, buy from commission merchants who buy up anything and everything that is offered. Now our seed is carefully grown in the extreme North, is vigorous, sprouts and grows!

**Our Clover Seed,** *being grown by us with great care in the far North, is worth $1.00 to $2.00 a bushel more than Chicago, Toledo, St. Louis, Minneapolis or Eastern seed for big yields.*

**Hon. H. F. Hunter, of S. Dakota, says:** "Clover is not all alike, as some seem to think. I'd rather pay $10.00 a bushel for Salzer's Superior Red Clover than buy of some seedsmen and stores at $3.00 a bushel. My experience in farming proves that Salzer's Clover Seeds all grow and double other yields. I use Nitro-Culture, too."

**SALZER'S MEDIUM RED OR JUNE CLOVER.**

| | Pound. | Peck. | ½ Bu. | Bu. | 2½ Bu. | 100 Lbs. | Sow per acre. |
|---|---|---|---|---|---|---|---|
| Prime (No. 3) | 12c | $1.85 | $3.60 | $7.00 | $17.25 | $11.60 | 12 lbs. |
| Choice (No. 2) | 14c | 2.00 | 3.95 | 7.85 | 19.40 | 13.00 | 9-10 lbs. |
| Superior (No. 1) | 15c | 2.20 | 4.25 | 8.20 | 20.25 | 13.60 | 8 lbs. |
| 20th Century | 18c | 2.50 | 4.75 | 9.40 | 23.25 | 15.60 | 7 lbs. |

**SALZER'S MAMMOTH RED CLOVER.**

| | Pound. | Peck. | ½ Bu. | Bu. | 2½ Bu. | 100 Lbs. | Sow per acre. |
|---|---|---|---|---|---|---|---|
| Prime (No. 3) | 12c | $1.85 | $3.60 | $7.00 | $17.25 | $11.60 | 12 lbs. |
| Choice (No. 2) | 14c | 2.00 | 3.95 | 7.85 | 19.40 | 13.00 | 9-10 lbs. |
| Superior (No. 1) | 15c | 2.20 | 4.25 | 8.20 | 20.25 | 13.60 | 8 lbs. |
| 20th Century | 18c | 2.50 | 4.75 | 9.40 | 23.25 | 15.60 | 7 lbs. |

**Glad to give Special Prices when you are ready to buy. State quantity desired.**

Nitro-Culture for Clover, see page 25.

**PRICES.**

Above prices for Clovers and Grass Seeds are made before the crop is harvested as this catalogue goes to press May 20, 1906. They are the prices ruling today. If desired in large quantities, please write for Special Prices on Red Top Blue Grass, Timothy, Clovers, Etc., Etc., Etc., stating quantity desired.

# A LUXURIANT MEADOW—FROM SALZER'S MIXTURE.

Lives there a farmer whose heart is not made light and happy and glad at the sight of a luxuriant meadow? To get a magnificent stand of grass it is imperatively necessary to sow good **Northern-Grown Seeds.** Now, we were the first seedsmen in America to make a specialty of Northern-Grown Seeds. We now have scores of imitators, but none whose Grass and Clover seeds equal ours in vitality and vigor of growth. Our Grass Mixtures will be a source of constant pleasure and profit, and the fact that dozens of seedsmen imitate our mixtures is proof that they are good.

SOWN TO SALZER'S EXTRA GRASS MIXTURE FOR PASTURE
SALZER'S EXTRA GRASS & CLOVER MIXTURES
FOR ALL SOILS AND CLIMES
VIEW OF OUR CELEBRATED LA CROSSE MEADOW JULY 3d — YIELDING 6 3/4 TON MAGNIFICENT HAY PER ACRE.

## SALZER'S EXTRA GRASS MIXTURES.

**Prices good until Dec. 15, 1906.**

These have secured for themselves a world-wide reputation. They are being sown in great quantities all over America with excellent results. They are cheap, considering their high quality and choice strain, and are eminently practicable. They are immeasurably superior to clover and timothy sown together, as these mixtures contain just the right quantity of the different varieties of grasses to do well. We earnestly recommend dealers and others to urge their farmer friends to give them a trial.

Sow from 14 to 21 pounds to the acre.

| | Bu. of 14 Lbs. | 50 Lbs. | 100 Lbs. |
|---|---|---|---|
| **Extra Grass Mixtures for Meadows—** | | | |
| No. 14—For rich, dry soils | $ 1.50 | $ 5.25 | $10.00 |
| No. 15—For rich, moist soils | 1.50 | 5.25 | 10.00 |
| No. 16—For meadow wet soils | 1.50 | 5.25 | 10.00 |
| **Grass Mixtures for Pastures—** | | | |
| No. 17—For rich, dry soils | 1.50 | 5.25 | 10.00 |
| No. 18—For rich, moist soils | 1.50 | 5.25 | 10.00 |
| No. 19—For wet soils | 1.50 | 5.25 | 10.00 |
| No. 20—Salzer's Renovator Mixture | 1.50 | 4.90 | 9.50 |
| No. 21—Specially Selected Grasses for Sheep pasture | 1.50 | 5.00 | 9.00 |
| No. 22—ALFALFA MIXTURE | 1.50 | 5.90 | 11.75 |
| No. 25—Grass Mixture for Orchard and shady places | 1.50 | 5.90 | 10.75 |

## CHEAP GRASS SEED MIXTURES.

To meet competition with Minnesota Cheap Grass Seed Mixtures, as also Illinois and some Wisconsin sellers (not growers of seed), we offer the following:
**Price of all Mixtures: Per 16 lbs. for one acre, $1.50; per 50 lbs., $4.50; per 100 lbs., $8.50.**

**No. 1 for high and dry ground, light soil, for either meadow or pasture**
**No. 2 for high and dry ground, heavy soil, for either meadow or pasture**
**No. 3 for moist ground, rich soil, for either meadow or pasture**
**No. 4 for moist ground, occasionally overflowed, for either meadow or pasture**
**No. 5 for top seeding of marshes, for either meadow or pasture**
**No. 6 for prairie soils, for either meadow or pasture**
**No. 7 for light, gravelly, sandy soils, for either meadow or pasture**
**No. 8 for sheep pasture**

**When ordering state whether desired for pasture or meadow. Of course, we do not recommend cheap mixtures, though these are considered equal to the best offered by seedsmen who are not growers.**

# 20. SALZER'S RENOVATOR, OR QUICK RESULT GRASS MIXTURE.

Quick growing, rapidly producing grasses, pastures and meadows of quick and great luxuriance are often desired at once; for these we recommend our **Renovator Grass Mixture.** This mixture is gotten out for the purpose of a Renovator Grass Mixture—one giving quick results and of high germinating character. Farmers tested same on their worn-out meadows with magnificent results; others seeded same alone, and received the finest stand of grass they had ever seen, while, without exception, everybody reports in glowing terms, as to the vigor, the quality and permanency of this great mixture.

**MR. EMIL RAFFOLD, EAST POINT, GA., writes:**

**I sowed your Grass Mixture March 19th, on a miserable piece of land—"so poor, two men could not raise a fuss on it!" and yet on April 30th, in less than 42 days, I had the finest stand of grass in our county! Your Grass Mixtures do grow so luxuriantly.**

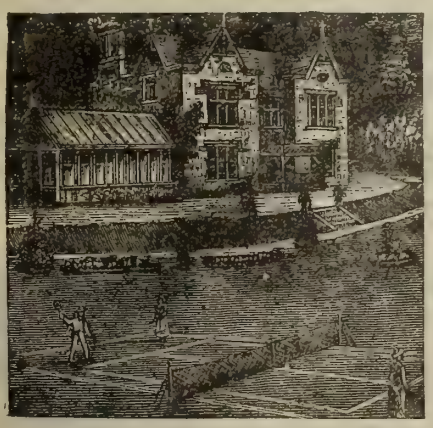
**THIS RENOVATOR, OR QUICK RESULTS MIXTURE,**

is made up of such varieties of Grasses and Clovers as act quickly, give happy results in quick or short order and lend a permanency that is astonishing and surprising. This mixture we mowed in one season three times, and thereafter pastured it. That is all man can ask of Grasses, and our Renovator Grass Mixture will do for you what it has done for us and others. We predict for it immense popularity among the farmers of America, as it is fit to be sown—please remember this—fit to be sown in each county and state in the Union, and all the territories and Canada besides.

☞ For renovating pastures, sow at the rate of 8 lbs. per acre.
☞ For the laying down of a new pasture or meadow, sow 16 lbs. per acre.

Salzer's Practical Hints on Grasses and Clovers postpaid for 10c.

**Price: Pkg., 10c; lb., 30c, postpaid; by freight, 8 lbs., $1.00; bu., $1.50; 50 lbs., $4.90; 100 lbs., $9.50.**



*Sown with Salzer's Superior Lawn Mixture. A quart of seed sows 15x20 or 300 sq. ft.; costs 25c postpaid.*

## SALZER'S SUPERIOR LAWN GRASS SEED.

It is the easiest thing in the world to grow a beautiful lawn. How often in our own city, as well as in other towns, do we find people spending from $10.00 to $25.00 sodding a lot, when 50c to $1.00 worth of Lawn Grass Seed would do the work, would do it better and give a thicker swath and a greater growth than any sod you can find and put on anywhere. There is nothing that gives quicker growth and a thicker sod than Salzer's Superior Lawn Grass Mixture. It not only does well in the North, but it does well in the East, West, South, and anywhere and everywhere, and makes lawns, golf links, tennis courts, etc., as soft as velvet and green as emerald all summer. The Salzer Superior Lawn Grass Seed will form a close, thick turf in

## 6 WEEKS' TIME.

**If people only knew how comparatively easy it is to make a lawn with Salzer's Lawn Grass Seed, the days of using sod, with all the attendant expense, would soon be over.**

### THE QUANTITY REQUIRED

**for making new lawns is 3 to 5 bushels, or 42 to 70 pounds, per acre, or for renovating old lawns, 1 to 2 bushels. For a plot 15x20, or 300 square feet, 1 quart is required for new, or 1 pint for renovating old lawns.**

**PRICE: Pt., 15c; qt., 25c; 2 qts., 45c; 4 qts., 85c, postpaid; by express, qt., 20c; 2 qts., 35c; 4 qts., 60c; 5 lbs., $1.00; bu. of 14 lbs., $2.25; 20 lbs., $3.00; 50 lbs., $7.00; 100 lbs., $13.50.**

☞ **Nitro Culture for Clovers, see next page, 25.** **We give Wholesale Prices to Large Buyers. Send in your List for Prices.**

# NITRO-CULTURE.

INOCULATED. NOT INOCULATED.

**What NITRO-CULTURE is**—NITRO-CULTURE consists of nitrogen-collecting Bacteria which work in the soil and on the roots of leguminous plants, having the power to collect free nitrogen from the air and supply it to the plants. All plants need nitrogen, which is very costly when obtained by chemical process. The remarkable increase of crop frequently reported and caused by inoculation is due wholly to the large amount of nitrogen collected fom the air by the Bacteria.

The successful artificial inoculation of soils deficient in these Bacteria, is of recent date and is in its infancy. The outcome may show this to be one of the greatest scientific agricultural discoveries of the age.

Out of 3,540 tests reported to a certain date to the United States Agricultural Department, there were 79 per cent. of successful experiments—all showing increase and some to a marvelous degree. The exhibits of plants grown from inoculated seed in pure sand and the large foliage and great net-work-mass of warty roots of same produced by inoculated seed and all shown beside the dwarfed plants minus the nodules from non-inoculated seed,—these seem almost the work of magic.

**FULL DESCRIPTIVE CIRCULAR.**

We shall be only too glad, upon receipt of 2c postage, to mail you a circular fully describing this recent great scientific discovery for Agriculture. This circular gives a full description of the marvelous benefits derived from Nitro-Culture and we urge every gardener and every farmer to obtain same.

We have Nitro-Culture especially prepared for the following:

**Alfalfa or Lucerne,**
**White Clover,**
**Lathyrus,**
**Vetch,**
**Field Peas,**
**Beggar Weed,**
**Red Clover,**
**Crimson Clover,**
**Seradella,**
**Cow Peas,**
**Garden Peas,**
**Sweet Peas,**
**Giant Incarnat Clover,**
**Burr Clover,**
**Esparsette,**
**Soy Beans,**
**Garden Beans,**
**Salt Bush,**
**Alsike Clover,**
**Japan Clover,**
**Velvet Beans,**
**Peanuts.**

**PRICE OF NITRO-CULTURE.**

| | |
|---|---|
| Trial package for Peas or Beans | $0.25 |
| Trial package for farm seeds, state variety desired, sufficient for ⅛ to ¼ acre | .50 |
| Package per acre, state what variety desired | 1.50 |
| Package for 5 to 7 acres, state what variety desired | 5.00 |
| Package for 10 to 14 acres, state what variety desired | 9.00 |

Special prices on large quantities.

# SALZER'S EARLIEST POTATO.

This prince of Earliest Potatoes heads the general list of Potatoes. It has earned this proud distinction on account of its being the earliest in the world,—that is, the earliest introduced for general culture. Earliest? Yes, for it has ripened tubers fit to eat in 30 days—4 weeks. Who would have thought that possible 10 years ago? Indeed, this is the earliest Potato in the world; at least proven from 6 to 12 days earlier alongside of over 60 seedsmen's earliest sorts. We do not think that for earliness, enormous productiveness and fine appearance, for strong, vigorous growth, excellent flavor and early ripening quality, any praise, no matter how strong, is too high for its merits. Salzer's Earliest is none of your weakly, dwarfish things; it is full of life, vigor and healthfulness, **and as soon as planted sprouts quickly; apparently determined to get there weeks ahead of its relatives, and so it does.** And, sir, it does it every time. It is the great Earliest Potato, and although it is being crowded by our Peerless Six Weeks, it still leads as **the champion Early Potato of the world!** No Potato yet introduced that gets there quicker, is of finer form, sells more quickly than Salzer's Earliest. Its friends are legion. It is a seedling of that celebrated Triumph or Stray Beauty type, but is earlier than either and twice as prolific.

☞**The Rural New Yorker, the greatest American authority on Potatoes, has this to say regarding Salzer's Earliest: "Of the 38 kinds of Potatoes on trial this season, Salzer's Earliest proved to be the earliest. The yield was at the rate of 464 bushels to the acre, the Potato being round and of a reddish color like the early Bermuda Potatoes. The flesh is white and the quality very good."**

**Here is a letter from Curtis Coffeen, Tuscola County, Mich., who says as follows: "I could not give your Potatoes a fair trial on account of the great drought, but nevertheless, the 25 bbls. seed Potatoes purchased from you are a grand success. Some of my neighbors lost their entire crop of their own seed on account of the dry weather, while I have lost none to speak of, because your seed proved to be so hardy and so vigorous and so fine that I hardly lost a single hill. The tops are very thrifty. Potatoes large and smooth and of excellent flavor and superior quality for eating. There will be a tremendous crop despite the drought, which has been the worst ever known here by the oldest settlers."**

**PRICE OF SALZER'S EARLIEST POTATO UP TO DECEMBER 1, 1906:**

Price this fall: **1 lb., postpaid, 35c; 3 lbs., $1.00; by freight, pk., 60c; ½ bu., $1.00; bu., $1.50; bbl., $3.40; 3 bbls., $10.00.**

*Salzer's Six Weeks beat the world!*

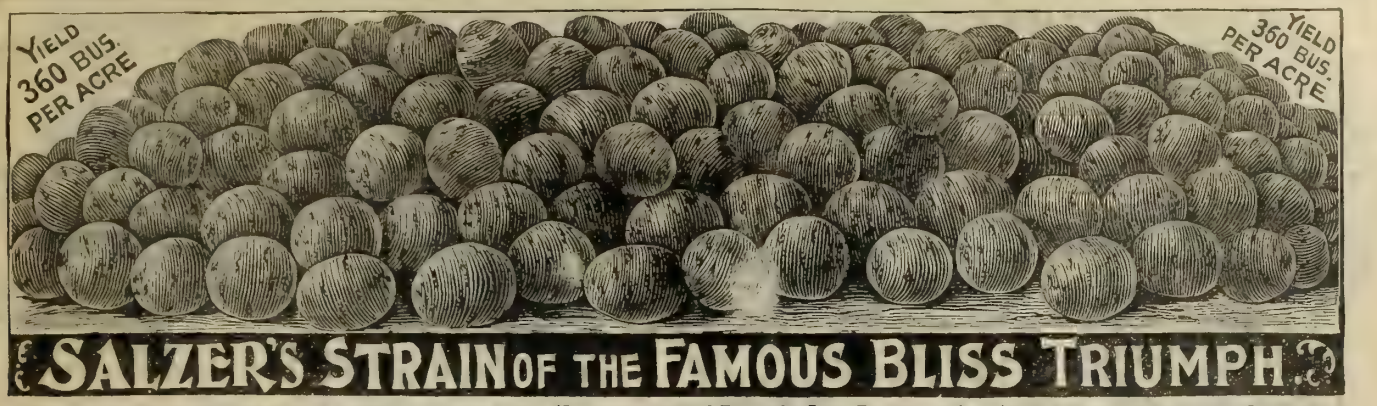
# SALZER'S GREAT SIX WEEKS POTATO.

It is without question that the Earliest Six Weeks Market Potato is the best Potato of the age. It is ahead of Salzer's Earliest in quality and yield, but is not quite so early, but is 10 days earlier than Early Michigan, Bovee and such "claimed earliest sorts." There is another great advantage in planting Salzer's Earliest Six Weeks Market in preference to any other earlier sort, namely, it is always a reliable yielder. Salzer's Earliest Six Weeks Market, which we call "earliest" because it is a great improvement on the common Six Weeks Market, has never failed us to produce extremely early, very large tubered Potatoes. A little later than Salzer's Earliest, but always sure.

**Price this fall: Pk., 50c.; bu., $1.40; bbl., $3.20; 3 bbls., $9.00. Write for special prices on other Potato sorts.**

*Salzer's Six Weeks beat the world!*

☞**Write for Special Prices on Potatoes if Wanted in Several Barrel Lots.**☜




## SALZER'S STRAIN OF THE FAMOUS BLISS TRIUMPH.

Extremely prolific and a full week in advance of Early Rose. (Same as Improved Bermuda, Stray Beauty, etc.) Color, a beautiful light red. Size, medium. Growth, very uniform. Shape, nearly round. The flesh is white; very mealy when cooked. This potato is in exceedingly high favor with Southern market gardeners and truckers, and is shipped to the Northern markets in enormous quantities in the early spring. It grows well at the North. The eyes are slightly depressed and the skin is smooth, making a handsome early potato in barrel or basket. Its beauty, good quality, extreme earliness and great productiveness make it highly profitable.

**Fall price: Lb., 30c; 3 lbs. 75c, by mail; by express or freight, pk., 60c; ½ bu., $1.00; bu., $1.45; barrel, $3.35.**

## SALZER'S EXTRA EARLY OHIO POTATO.

Earliness is a great advantage to the gardener, and puts this variety at the head, second only to Salzer's Earliest Six Weeks, Sunlight and of course Salzer's Earliest. It is a special favorite with marketmen, and one of the most profitable potatoes they can grow. The sprout is very strong, and the vines grow erect, making it easy to cultivate, and on account of its early maturity you can get the highest market prices. They keep firm till late in spring. This variety is frequently sold by Iowa and by other seedsmen, as the Six Weeks. That's a fraud. The only true Six Weeks Market Stock in America can be had only of us.

**Price, this Fall, 1 lb., 30c; 3 lbs., 75c, postpaid; by freight, pk., 50c; bu., $1.30; bbl., $3.00.**

**Write for special prices if wanted in large lots.**

### FAST MAIL POTATO COLLECTION.

This collection is composed of the following potatoes:

**Price, bbl., $3.70.**

**1. SALZER'S FAST MAIL.**

It is a magnificent, new, extremely early, extremely fine, extremely well-flavored, extremely healthy and extremely prolific White Potato. It is a tremendous yielder, elegant and fine in every respect. We are sure that everybody will be pleased and delighted therewith.

Price: Pk., 75c; ½ bu., $1.25; bu., $2.00; bbl., $4.50.

**2. DAN PATCH.**

Who has not heard of Dan Patch? The fleetest steed in America.

Now the introducer of this Potato says of it, "I call same Dan Patch because I believe there is no potato on earth earlier than same. It is a seedling of the Famous Extra Early Ohio. It resembles same in shape but it gets there quicker and I think is finer flavored and is surely a far heavier yielder. It is the finest extra early potato that I know of."

Price: Lb., 50c; 3 lbs. for $1.00, postpaid. By freight: Pk., 80c; ½ bu., $1.25; bu., $2.00; bbl., $5.00.

**3. SALZER'S EARLIEST.**

See page 25 for this wonder!

**4. SALZER'S SUNLIGHT.**

The very earliest white potato grown.

Price: Bu., $2.00; bbl., $4.00; 3 bbls., $11.90.

**5. SALZER'S SCAB PROOF POTATO.**

Six hundred bushels per acre is possible everywhere! And then it is Scab Proof—absolutely Scab Proof.

**ITS SCAB PROOF QUALITY**

makes this potato very, very, very cheap at $5.00 a barrel, for a barrel of Scab Proofs are good for 200 bushels.

Price: Lb., 40c; 3 lbs., $1.00; postpaid.

By freight: Pk., $1.00; bu., $2.00; bbl., $5.00.

**$3.70**

**2 pecks SALZER'S FAST MAIL,**
**2 " DAN PATCH,**
**2 " SALZER'S EARLIEST,**
**3 " " SUNLIGHT,**
**2 " " SCAB PROOF,**
**1 pound GOV. LA FOLLETTE POTATO,**

**In all 11 pecks, separately packed, Catalogue price of $7.00, we sell for but $3.70. 1 bbl., $3.70; 3 bbls., $10.50.**

### PROFIT POTATO COLLECTION.

This collection is composed of the following potatoes:

**Price, bbl., $3.50.**

**GOV. VAN SANT POTATO.**

On the farms of M. E. Jerome, the yield last season was at the rate of 908 bu. per acre. On our own trial grounds it did equally as well, while on other experimental farms where same was tested its record was never less than 800 bu. white potatoes per acre.

Price: Lb., 50c; 3 lbs., $1.25, postpaid. By freight, pk., $1.25; bu., $3.00; bbl., $6.00.

**2. SALZER'S SIX WEEKS.**

The greatest, earliest good potato grown, of the Ohio type.

Price: Pk., 65c; bu., $1.60; bbl., $3.80.

**3. PRIZE TAKER.**

Skin flesh color, while flesh is pure snowy white and floury, rich and delicious in flavor. It is one of the very best general purpose potatoes grown. Same yielded for us at LaCrosse at the rate of 742 bushels per acre.

By freight, pk., 75c; bu., $2.00; bbl., 4.00.

**4. SALZER'S MILLION DOLLAR.**

It's without question the heaviest yielding white potato on earth—yielding on our trial grounds, time and time again, over 800 bushels per acre.

Price: Pk., $1.00; bu., $2.25; bbl., $4.50.

**5. HARVEST KING.**

It is a magnificent sort, nice, large, sound, white tubers, very rich and delicate in flavor, splendid either for cooking, baking or slicing; indeed, it is one of the very best all around Potatoes known.

Price: Lb., 40c; 3 lbs., $1.00, postpaid. By freight, pk., 60c; bu., $1.75; bbl., $4.00.

**$3.50**

**3 pecks GOV. VAN SANT,**
**2 " SALZER'S GREAT PRIZE TAKER,**
**2 " MILLION DOLLAR,**
**2 " HARVEST KING,**
**2 " SALZER'S SIX WEEKS,**
**1 pound GOV. LA FOLLETTE (Free).**

**In all 11 pecks, separately packed, for only $3.50. 1 bbl., $3.50; 3 bbls., $10.00.**

### FARMERS' FAVORITE POTATO COLLECTION.

This collection is composed of the following potatoes:

**Price, bbl., $3.40.**

**1. SALZER'S IRONCLAD.**

**Fifteen years ago we introduced this great potato and for years it was grown by many farmers to the exclusion of all other late sorts; but we ran out of it, and but last year did we get hold of some of this stock that had been grown by a colony of farmers in Washington and had kept singularly pure and fine. It is a great potato!**

**Pk., 75c; bu., $1.75; bbl., $4.50.**

**2. EARLY WISCONSIN.**

On the trial farms of the Rural New Yorker—the great eastern farm paper—Salzer's Early Wisconsin Potato yielded at the rate of 736 bushels per acre!

By freight, pk., 60c; bu., $1.75; bbl., $3.90.

**3. CARMEN.**

On our trial grounds the past summer this Potato returned at the rate of 900 bushels big solid white potatoes per acre!

By freight, pk., 75c; bu., $1.60; bbl., $4.00; 3 bbls. $11.50.

**4. DAUGHTER OF EARLY ROSE.**

It's like the old Early Rose only in shape, but about 50 per cent better in quality. It's a great winner. Price, pk., 75c; 2 pks., $1.00; bu., $1.75; bbl., $4.00.

**5. KING OF THE OHIOS.**

A seedling of the famous Early Ohio. Always scarce. It's early; it's fine; an immense cropper.

Price: Pk., 75c; bu., $1.75; bbl., $4.00.

**$3.40**

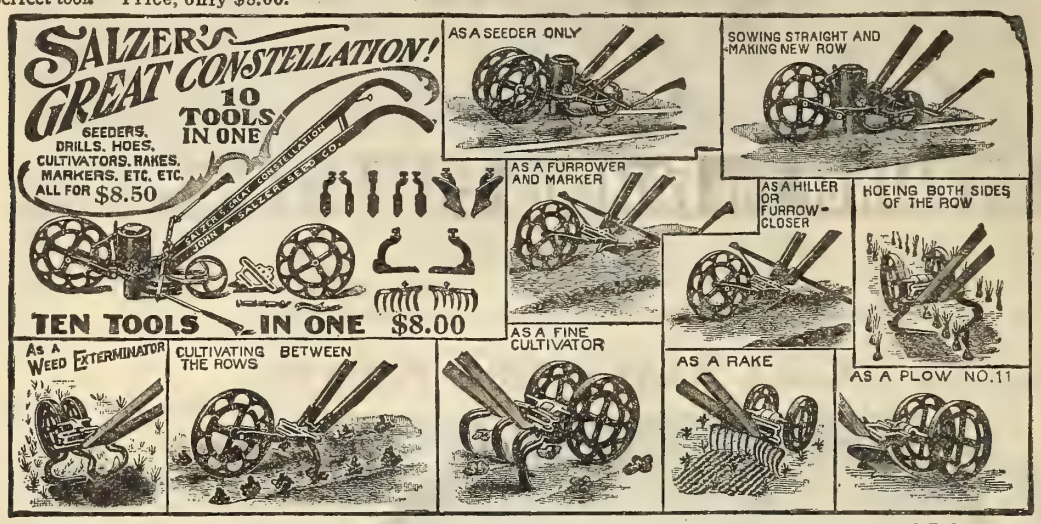
**3 pecks SALZER'S WONDERFUL IRONCLAD,**
**1 peck EARLY WISCONSIN,**
**2 pecks DAUGHTER OF ROSE,**
**3 " CARMEN,**
**2 " KING OF THE OHIOS,**
**1 pound GOV. LA FOLLETTE POTATO, (free).**

**In all 11 pecks, separately packed, for only $3.40. 1 bbl., $3.40; 3 bbls., $9.90.**

## SALZER'S GREAT CONSTELLATION SEEDER, CULTIVATOR, ETC., $8.00.

Here's the greatest garden tool of the century. Nothing ever before offered comes up to it in utility, ease and perfection. It sows the seed, cultivates, rakes, plows, covers and takes care of the garden ever thereafter. **It is almost human.** It is really a most remarkable tool and can be used, as shown in the illustrations hereunto appended, in the most manifold ways. You can use it as a single-wheel seeder or as a double-wheel seeder, as a furrower, or as a plow, or as a weed exterminator, or again as a rake, or as a fine cultivator, or as a hoe on both sides of the rows—in fact, in every shape, way or manner that a cultivator or a hoe or a seeder can be used, this Constellation answers with the most perfect workmanship imaginable.

In this great Constellation all of the errors of the old drills, such as the Planet Jr. and the Matthews and a dozen of others, have been overcome and new additions made, so that to-day this Salzer's New Universal Constellation is the only perfect tool. **Price, only $8.00.**


SALZER'S GREAT CONSTELLATION!
10 TOOLS IN ONE
SEEDERS, DRILLS, HOES, CULTIVATORS, RAKES, MARKERS, ETC. ETC. ALL FOR $8.50
TEN TOOLS IN ONE $8.00
AS A SEEDER ONLY
SOWING STRAIGHT AND MAKING NEW ROW
AS A FURROWER AND MARKER
AS A HILLER OR FURROW-CLOSER
HOEING BOTH SIDES OF THE ROW
AS A WEED EXTERMINATOR
CULTIVATING BETWEEN THE ROWS
AS A FINE CULTIVATOR
AS A RAKE
AS A PLOW NO. 11

### TREE PRUNER.

8-foot pole, $1.00; 10-foot pole, $1.20.

### KNIVES.

**Budding**—With ivory point, 80c.

**Pruning**—No. 1, 75c; No. 2, 65c; stag handle, extra large pruning, $1.25.

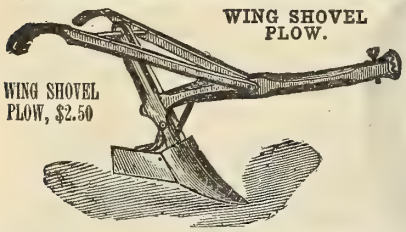
### POCKET KNIVES.

☞We are selling out our stock of splendid Pocket Knives. We have no list. Trust us and see how big a bargain and how good a Knife you get of us for 25c, 45c, 80c and $1.25 each.

### THE OSBORNE WEEDER.

The cut explains itself. It is a great labor saver. 85c.

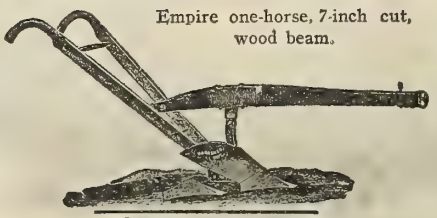
### WING SHOVEL PLOW.




Just the thing the farmer wants for hilling Potatoes, etc. Cannot get along without it. When once you use it, you will say, "How did I get along without it?" It will largely increase your crops.

**Price, only $2.50.**

| | |
|---|---|
| MATTHEW'S DOUBLE WHEEL HOE, Cultivator and Rake | $5.00 |
| Matthew's Double Wheel Hoe (with Hoe Blades only) | 3.25 |
| Matthew's Single Wheel Hoe, Cultivator and Rake | 4.50 |
| Matthew's Single Wheel Hoe | 2.75 |

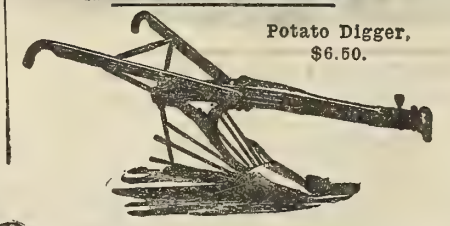


Empire one-horse, 7-inch cut, wood beam.

### Empire One-Horse Pony Steel Plows.

With steel standard and cap, sloping land-side and adjustable slip heel, wood beam, cut 7 inches, does superior work everywhere as a general purpose plow. **Price, $3.60.**

**No A. O**, same as above, cut 8 inches. **Price, $3.90.**

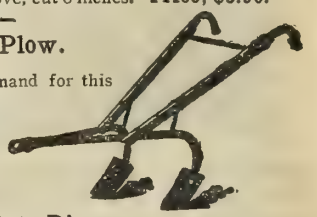


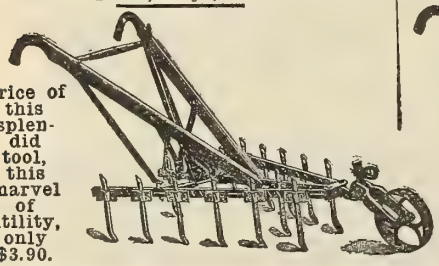
Potato Digger, $6.50.

### Heavy Malta Plow.

There is a great demand for this double Shovel Plow, and it gives universal satisfaction

**Price each, $2 40.**





**Price of this splendid tool, this marvel of utility, only $3.90.**

### Potato Digger.

A great labor saver works quickly, is never out of repair, and pleases everybody No trouble to dig 500 bushels per day. It is cheap and effective. Get one for the boys and make the digging of potatoes the fun of the farm work.

**You will like it. The price is very low. Price, only $6.50.**

### ☞ COMBINED HARROW AND CULTIVATOR.

Claimed by ten thousand farmers to whom we have sold, as the most magnificent—best tool on earth. By means of a lever attachment the Cultivator can easily be changed to run narrow or wide, as the operator desires. Teeth can be used in **four different positions.** They are of steel, diamond shaped. It is a grand Harrow and Cultivator It is a grand tool. When once on the farm you would not part with it for $50.00. Now, you will talk just the same way if you purchase one of these tools. The price is so cheap that we hope you will not forego the pleasure of having one on your farm. It is splendid for Corn, Tobacco, Cotton, Potatoes, etc. It thoroughly pulverizes. For close work it's A No. 1. Teeth can be quickly changed, reversed, etc., making four changes—so you really have four different kinds of cultivators in this one. Can be narrowed to 9 inches, and extended to 30 inches. Weight, 60 lbs. **Price of this Combined Harrow and Cultivator with wheel and lever, only $3.90.**

### Salzer's Great Ideal Cultivator.

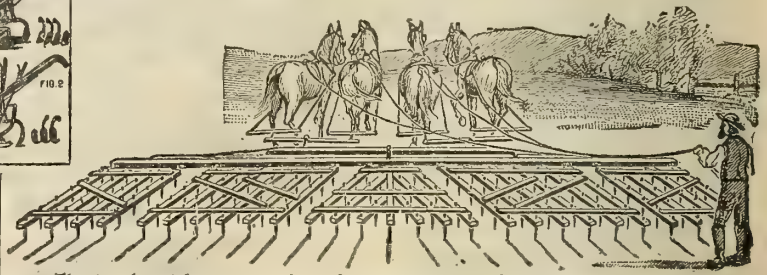
**Price, Figs. 1 to 5, $4.90.**

This is the tool that has lived in our fancy and dreams for years. And we now shout and sing because we have found all those splendid qualities that we have longed for. The cut fully shows the Ideal with our new **Pattern Handle and Braces.** These are absolutely new and the most effective and stiffest combinations known, at once making the tool rigid, yet allowing adjustment of handles in height and sidewise. This tool, as shown in Figs. 1 to 5, we sell for $4.90. Write for prices on extras, such as extra Sweeps (Fig. 10), etc , etc.

**☞Write for wholesale prices on anything you need, giving an itemized list of your wants.**

### The Genuine Famous Boss Harrow.

The greatest harrow in the world. That's what our customers say. It is certainly the cheapest and best harrow that we have ever seen. It is well and strongly made. The bars are 2x2½, and the eveners 2x4, of the very best seasoned oak. The teeth are one-half inch square steel, with dagger points. Each tooth cuts its own way.



The two-horse harrow consists of center section and two end sections. The four-horse consists of all the sections shown above. It is the most popular, cheapest harrow that we know of, and we heartily recommend same. It is used on our farms to our complete satisfaction.

| | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|
| 2-horse harrow, | 78 | teeth, | cuts | 13 | feet | wide, | weight, | 190 | pounds | $ 6.15 |
| 3 " | " | 102 | " | " | 16½ | " | " | " | 290 | " | 8.00 |
| 4 " | " | 150 | " | " | 26 | " | " | " | 360 | " | 11.50 |

Descriptive circular of other harrows on application.

# GRIST AND BONE MILLS.

## Salzer's Warranted Family Grist Mill.

No one appreciates the value of this little mill more than the pioneers of the West and South, and the farming community generally who live at some distance from a custom grist mill.

If you own one of these mills, you can have at all times fresh graham flour and corn meal, fresh hominy, split peas, cracked wheat, fine table or butter salt—in fact, anything that is ground at a custom mill, excepting fine bolted family flour. It will pay, because you require but a small quantity of meal at a time and want it fresh. **Grinds 20 lbs. fine meal per hour.** The shaft is made of steel, and every mill is warranted to work as represented. Weight 30 lbs. **Price, $3.00.** Burrs per set, **65c.**

## Dry Bone Mill.

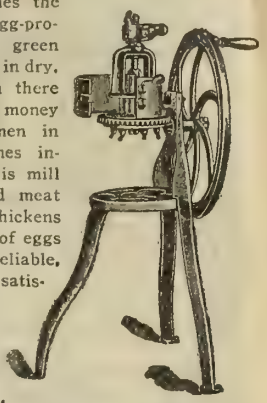
**$2.90**

The greatest mill in 45 states to grind dry bones. It is unequaled for grinding oyster shells, bones, etc., for poultry. Excellent in every respect for dry bones; and then it's cheap as dirt. Each, $2.90.

## Mann's Green Bone Cutter

No. 5 B, $7.50.

There is ten times the nourishment and egg-producing qualities in green bones as there is in dry, and for this reason there is ten times as much money made by poultry-men in feeding green bones instead of dry. This mill cuts fresh bones and meat and these fed to chickens double the number of eggs produced. These mills are perfectly reliable, are cheap, and will give tremendous satisfaction.

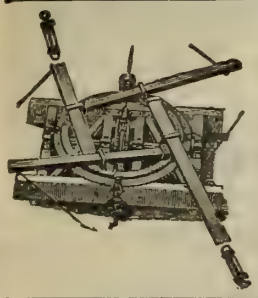


No. 7, $11.50.

**PRICES.**

No. 5 C. Crank Mill, weight 30 lbs ..... **$5.75**
No. 5 B. (Balance Wheel), weight 55 lbs. ..... **7.50**
No. 5 BM. (Balance Wheel, mounted), weight 80 lbs. Special price ..... **$10.00**
No. 7. (Balance Wheel, mounted), weight 107 lbs. Special price ..... **11.50**
No 9. (Balance Wheel, mounted), weight 163 lbs. Special price ..... **17.00**

## Our Great 2-Horse Power.

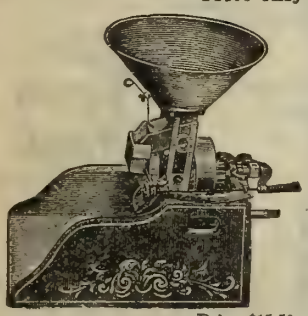


Weight 700 lbs. This is the greatest horse power in forty-five states, and all the territories thrown in; besides it is perfect in every respect; strong, very light running, even gait; has given wonderful satisfaction the world over. Every farmer purchasing one of these will be delighted with same.

**PRICES.**

Two-horse power, 700 lbs..... $24.50
Four-horse power, 1,000 lbs .... 33.50
Six-horse power, 1,100 lbs..... 36.00
Eight-horse power, 1,400 lbs.... 50.00

## Salzer's Great Diamond Pony Mill. Price only $15.50.



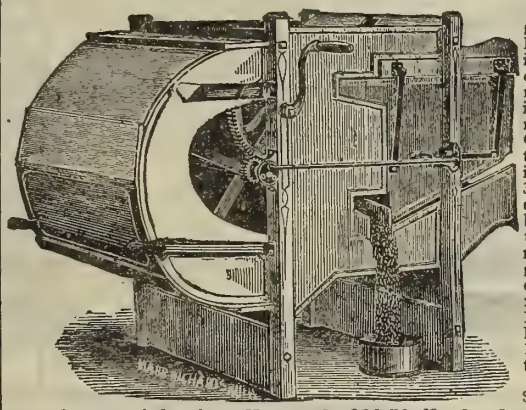
DIAMOND PONY MILL. Price $15.50.

The Diamond Pony mill geared for horse power has been a special favorite among farmers and breeders, where it has had an immense sale for the past ten years. It is especially adapted for use with our 2-horse power, although it may be used with four or six horses. It is geared for direct attachment to the tumbling rod and is speeded with a 42-cog spur wheel and a 10-cog pinion. The balance wheel is turned down on the face so it can be used as a driving pulley for corn sheller or feed cutter. We also furnish a 12-inch drive pulley on the lower tumbling rod shaft of the Mill for the purpose of running a corn sheller when the speed would be too high to run from the upper shaft balance wheel. The capacity of this mill, with 2-horse power, is from 12 to 15 bushels per hour; with 4-horse power, 15 to 20 bushels, with 6-horse power, 20 to 30 bushels.

**Price each, with 3 sets of 6-inch burrs, $15.50, net. Price of burrs alone, per set, $1.25.**

**The Diamond Pony Mill and 2-Horse Power (see Illustration and Price of this above), to one address, $38.00.**

## Farmers' Favorite Fanning Mill, $13.50.



Like a whirlwind this great grain-cleaning mill has taken hold of the farmer! It's found its way into every hamlet where oats or barley or wheat or rye or millet are grown, and has proven itself wondrously popular, a great money coiner and money saver. Of this Fanning Mill we have two sizes, No. 1 with sieves 24 inches wide and No. 2 with sieves 30 inches wide. The No. 1 has a cleaning capacity of from 60 to 90 bu. per hour, and the No. 2 of 100 to 125 bu. per hour. This is a magnificent mill for cleaning and grading and separating all kinds of grain and seed. Each mill is furnished with 1 wheat hurdler, 1 wheat screen and grader, 1 barley sieve, 1 oat sieve, 1 rye sieve, 1 flax sieve and clover and timothy sieve.

This mill retails, the No. 1 at $25.00 and the No. 2 at $30.00.

**Our special price: No. 1 only $13.50; No. 2 only $17.50.**

## RACINE FANNING MILL, $10.95.

One of the most popular, and at the same time cheapest, mills in use. The feed is large and the sieves are 24 inches. For general purposes we believe this mill has no superior. The same contains a wheat hurdler with zinc sieves on top, a wheat sieve, an oat sieve, a barley sieve, clover and timothy sieves. **We furnish a Seed Corn Separator to either the Farmers' Favorite or Racine Mills. Write for prices. Price of Racine Mill, only $10.95. Given as Premium for a $110.00 order.**

## "Out O' Sight" Mouse and Rat Traps.

Here is a secret. The John A. Salzer Seed Co. warrants this mouse and rat trap to catch fat, hungry, well-fed—in fact, any kind of mice and rats, "as quick as you can set the trap." It's simply immense.

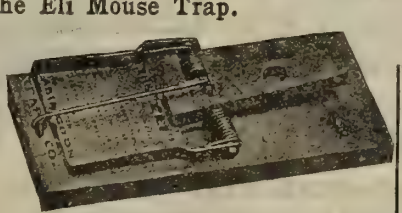
**Price No. 1, for mice,** 10c each; 3 for 25c; 6 for 40c; 12 for 75c. Postage paid.

**Price No. 2, for rats,** 15c each; 6 for 75c; 12 for $1.25. Postage on each, 8c.

## "Out O' Sight" Mole Traps.

Just as effective as the mouse trap. It's cheap, good and strong. Each, 75c postpaid.

## The Eli Mouse Trap.

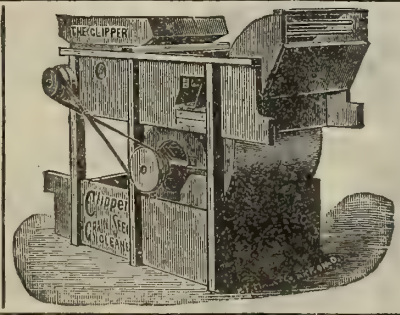


Something new. Equal, and by many thought superior to "Out O' Sight." Just the thing to catch mice by wholesale—a regular wholesale mouse killer! You will like it!

Price, No. 1, 8c; 3 for 20c; 6 for 35c; 12 for 65c, postpaid.

## The Eli Rat Trap.

Twelve cents each; 3 for 30c; 6 for 55c. Postage on each, 6c.



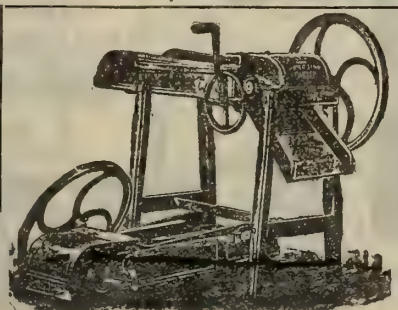

## The Clipper Cleaner.

The greatest Fanning Mill and Cleaner on earth. It's immense! This is the only perfect Clover, Timothy, Grain, Wheat, Oats, Rye, Barley and Seed Cleaner that we know of. We are using a great many of them in our warehouse and would not part with them for $500 each, if we could not get others like them. Send 2 cents for circular.

Price, No. 1..... $20.00
Price, No. 2..... 28.00

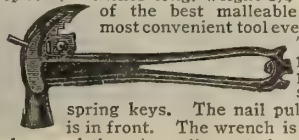
## The Kokosing Cutter.

This is an excellent cutter for ensilage or for cutting corn stalks or straw for mixing same with bran to feed cattle. It cuts one-half inch to an inch, and is a great saver of feed. It has an 11-inch knife, automatic feed, and can be changed in a moment to various lengths. **Price, each, $10.00.**



KOKOSING CUTTER, $10.00.

## THE HANDY HAMMER.

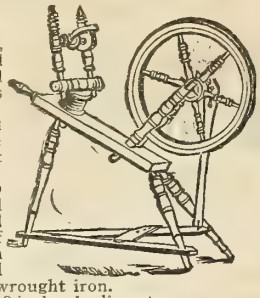


Wrench, nail and staple puller and wire splicer, 10 inches long, weight 1¼ lbs., made of the best malleable iron, the most convenient tool ever invented. The claw is pointed to pull fence staples, or spring keys. The nail puller device is in front. The wrench is under the claw, and the wire splicer at the end of the handle makes a neat splice, saves wire, avoids injury to the hands in splicing the barb or other wires.

Price, 40c; postpaid, 60c.

**☞Write for Wholesale Prices on Anything You May Need, Giving Itemized List of Your Wants.**

## GERMAN SPINNING WHEEL.



**Price, only $3.25.**

This newly improved, extra strong and well made spinning wheel has many advantages over others.

The fly wheel as well as all other parts are well constructed of best hardwood.

**Three spools go with** each wheel and are 3 inches long and will hold a bobbin of thread 3½ inches in diameter. Spindles and cranks are of the best wrought iron.

Fly wheel measures 18 inches in diameter.

The whole spinning wheel measures over all in length 36 inches and in height up to top of spool holders 32 inches, weight 15 pounds. It is just the machine for spinning flax and wool and is perfect in every respect.

**Price, $3.25.**

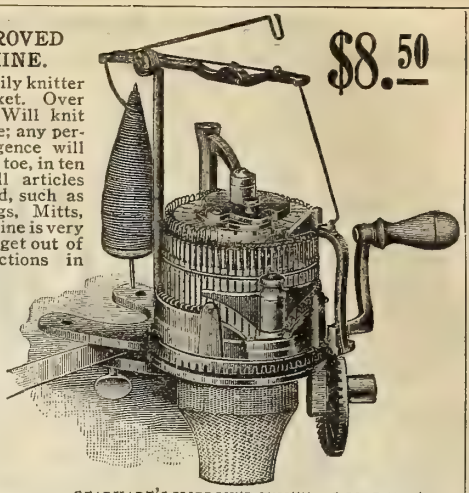
**Extra Wool Cards, each 45c; per pair, 70c, postpaid. Extra Spools, 30c each, postpaid**

## GEARHART'S IMPROVED KNITTING MACHINE.

The most complete family knitter to be found on the market. Over 60,000 in general use. Will knit 18,000 stitches per minute; any person of ordinary intelligence will knit a stocking, heel and toe, in ten minutes; also nearly all articles needed in the household, such as Tidies, Hoods, Stockings, Mitts, Afghans, etc. The machine is very simple, with no parts to get out of order. Printed instructions in English, German or Norwegian with each machine. Catalog free.

**Price of machine with one cylinder, $8.50; extra cylinders, $2.00; Ribbing attachment, $3.00; extra needles, per set, $1.50.**

**Send for circular.**



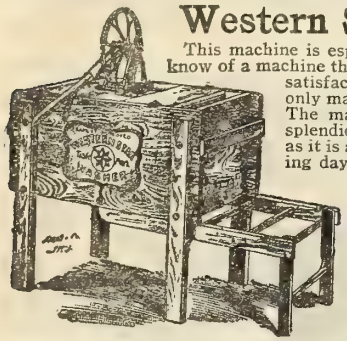
**$8.50**

GEARHART'S IMPROVED KNITTING MACHINE.

## ROOT CUTTER.

A great many hundred of these are sold annually. They do their work well and save their cost in one week's feeding; they are splendid in every respect. A boy can cut 60 bushels in an hour. **Price, each $6.50;** weight about 80 lbs.

## Western Star Washer, $2.75.



This machine is especially manufactured for us, and we do not know of a machine that has had such a run and has given such entire satisfaction as the Western Star Washer. It is the only machine that is being used in the Salzer family. The machine will be sent you by freight. It is a splendid machine to give to your wife for a present, as it is a wonderful labor-saver and will make washing day one of delight. Now, we would like to see this machine on every farm and in every home of our customers, and for this reason we have made the price remarkably low.

**Price, only $2.75; with Salzer's Favorite Wringer, $4.00.**

## THE FAVORITE WRINGER.

Of this Wringer there are over 1,000,000 in use. Roller 10x1¾ inches. Price, $1.65.

## ECONOMY KITCHEN SET.

The Economy Kitchen Set is immensely popular, sells at sight, contains one splendid Bread Knife, one Cake Knife, and one Paring Knife. Price, 35c; postage, 10c. **The Christy Set,** 50c; postage, 10c. **The Buckeye Set,** with wooden handles, otherwise like above, 25c; postage, 10c.

## FARMERS' HANDY FEED COOKER, $9.00.

We sell quantities of them. They are fine, A No. 1, never out of order, always reliable, and give immense satisfaction.

| | | |
|---|---|---|
| A 25 gal. Cooker costs | | $ 9.00 |
| A 50 gal. | " " | 11.00 |
| A 100 gal. | " " | 17.75 |

## THE IDEAL TANK HEATER.

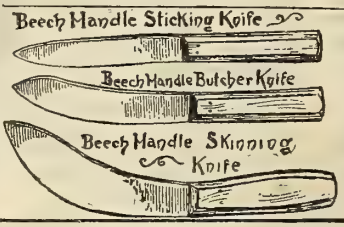
Burns wood, coal or cobs. Heat quickly and finely. Each, $4.00.

## FAMILY SCALE.

The best scale on earth for the low price. Weighs ½ oz. to 240 pounds. Price, $2.75.

**WAGON SCALES.**

Send for Circular and Prices.




## FARMERS' BUTCHER KNIVES.

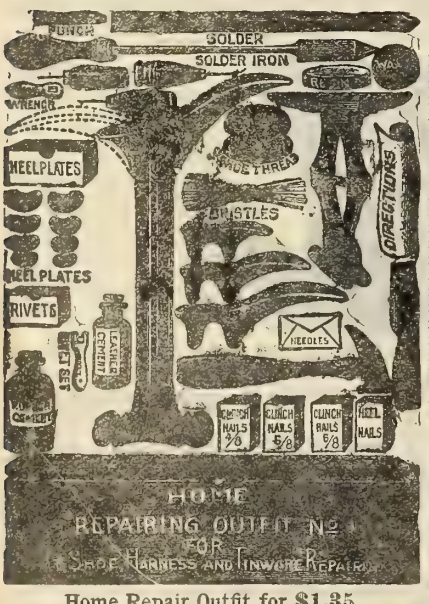
8-inch Butcher Knife, 6-inch Sticking and 6-inch Skinning Knife, the three Knives needed during butchering time on every farm in America.

Quality A No. 1, 75c for the three knives; postage, 15c.

# SALZER'S HOME REPAIR OUTFIT No. 1. FOR ONLY $1.35.

There is no item in this catalogue which has given to the citizen and farmer such tremendous satisfaction as Salzer's Home Repair Outfit. It's the greatest collection of tools ever offered; if purchased singly would cost $5.00, and all this big lot of fine repair tools, etc., we sell for $1.35. We have these manufactured for us in lots of 20,000! hence can offer such superior outfits at so low a price. From over the whole world orders come from farmers, ministers, school teachers, bankers, carpenters, butchers, ladies without number, citizens of all occupations—indeed, every one orders these great time and money-savers! You will like these outfits.

**Complete Outfit of Tools for Boot, Shoe, Rubber, Harness and Tinware Repairing, only $1.35.**




CONTENTS.

1 Iron Last for Men's Work.
1 Iron Last for Boy's Work.
1 Iron Last for Women's Work.
1 Iron Last for Children's Work.
1 Iron Stand for Lasts.
1 Shoe Hammer.
1 Bar Solder.
1 Shoe Knife.
1 Bar Resin.
1 Peg Awl Handle.
1 Peg Awl.
1 Wrench for Peg Awl Handle.
1 Sewing Awl Handle.
1 Sewing Awl.
1 Stabbing Awl Handle.
1 Stabbing Awl.
1 Bottle Leather Cement.
1 Bottle Rubber Cement.
1 Bunch Bristles.
1 Ball Shoe Thread.
1 Ball Shoe Wax.
1 Package Clinch Nails, ½ inch.
1 Package Clinch Nails, ⅝ inch.
1 Package Clinch Nails, ¾ inch.
1 Package Heel Nails.
4 Pairs Heel Plates, assorted sizes.
6 Harness Needles.
1 Harness and Saw Clamp.
1 Box Slotted Rivets, assorted sizes.
1 Rivet Set for same.
1 Harness and Belt Punch.
1 Soldering Iron, ready for use.
1 Handle for same.
1 Bar Tin.
1 Copy Directions for Half-soling, etc.
1 Copy Directions for Soldering.

**Weight of No. 1, 20 lbs.**

When once you have this great Home Repair Outfit, you will wonder all day long how in all the world you got along without it. It's a positive necessity.

**ALL OF ABOVE, ONLY $1.35.**

**Home Repair Outfit for $1.35.**

Greatest Tool combination of the age. Saves time, labor and money. Worth its weight almost in gold. Price, only $1.35.
Given on an $18.00 order as premium.

## The "Family" Soldering Kit, 25c.

1 Soldering Iron.
1 Handle for Soldering Iron.
1 Bar Solder.
1 Bottle Soldering Fluid.
1 Box Resin.
1 Copy Directions for Soldering.

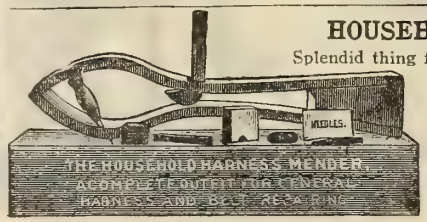
**Cannot be sent by mail.**

**Price 25c each Set, 40c prepaid.**

**SOMETHING NEW.**

1 Package assorted Half Soles for family use, containing:
2 Pair Men's, Boy's and Women's soles.
**Price 75c postpaid.**

## HOUSEHOLD HARNESS MENDER, $1.20.




Splendid thing for the repair of harness, etc. The outfit contains:

1 Wooden Lever Sewing Clamp.
1 Sewing Awl Haft with Diamond Awl Blade.
1 Saddler's Round Punch.
1 Rivet Set.
1 2-oz. Ball Shoe Thread, No. 10.
1 Ball Wax.
1 Paper of 25 Harness Needles.
1 Package Copper Rivets and Burrs, assorted No. 10.

**Price, only $1.20.**

## THE FARMERS' FORGE.

There is not a tool or instrument or machine that we have sold with greater pleasure and with more satisfaction than the Farmers' Forge. It is a forge that is so simple, and yet so effective, so cheap and yet so durable that every farmer will be more than pleased and satisfied with same. We would not part with several of these that are being used on our different farms, for five or ten times the cost. They will save many a farmer double and treble the cost annually.

Indeed, this is just the thing, Mr. Farmer, that you have been looking for—a popular, durable, cheap, always ready, warranted safe, perfect farmers' forge. The hearth is nearly 30 inches high and is 24x26 inches square by 12 inches deep and is made absolutely fireproof by its peculiar construction. The blower is 11½x4½ inches. Everything about the forge is A No. 1, and will surely please you. The weight is about 45 pounds. Price, this fall, $3.40.

## Salzer's La Crosse Bolster Springs.

**Warranted 5 Years.**

**500,000 SOLD.**

There is nothing better. You want it. Why rattle your bones and those of your loved ones on a hard, springless wagon, when for but a few dollars you get a spring fit for a king to ride on!

Truly, one of the simplest, yet greatest inventions of the age. It is just the thing to haul milk to the dairy, strawberries, fruits and vegetables to the market, or, in fact, anything. It is worth its weight in gold for comfort. It is economy to use them one size larger than capacity required.

☞When ordering give width between stakes of wagon.

| | | | |
|---|---|---|---|
| No. 0, | capacity 1,500 lbs | | $3.50 |
| No. 1, | " 2,500 " | | 4.35 |
| No. 2, | " 3,000 " | | 5.00 |
| No. 3, | " 4,000 " | | 5.25 |
| No. 4, | " 5,000 " | | 5.75 |

☞Nos. 1 and 2 are the sizes most used.☜

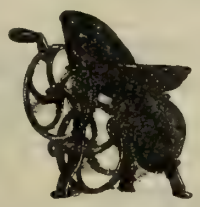
Salzer's La Crosse Bolster Springs.
Warranted 5 Years.

## Combined Anvil, Vise and Pipe Holder.

Greatest tool for the farmer out. It's worth money for every farmer, as mending and repairing always cost money. Made of cast iron, with hardened, polished face. Size, 3 x 7½ inches. Size of screw, ⅝ inches. Jaws open 4½ inches. The pipe jaws are a valuable feature. A handy tool for repairing. Price only $1.45.

**A 50-pound Anvil and Vise, Price $6.00,**

## Iron Forge, $4.95.



This forge is built especially for our kit. It is 15 inches high to top of bowl. Bowl, 14 inches in diameter. Weight 45 lbs. We guarantee it the lightest running, strongest blast, and the best forge made for the purpose. Will heat 1½ inch iron in 5 minutes. Price, this fall, $4.95.

## 20th Century Automatic Cream Separator.

One of the greatest inventions of the age.

**90,000**

of this remarkable Cream Separator sold in the past few years. Just the thing that farmers who keep from 1 to 10 cows have been looking for. It is a Separator that we do not see how they can get along without; indeed, when once used they would not part with it for fifty times the cost It separates the cream from the milk in from 30 minutes to one hour, and leaves much less than 1 per cent. butter fat on the milk, which is really as good as the very best Separators costing fifty times as much can do.

20th CENTURY SEPARATOR.

| No. | PRICE. | Tin. | Copper. |
|---|---|---|---|
| 1, holds 7 gallons, | used for 1 to 2 cows, | $2 75 | $6.00 |
| 2, holds 11 " | " 2 to 3 cows, | 3.00 | 7.00 |
| 3, holds 18 " | " 3 to 4 cows, | 3.50 | 8.00 |
| 4, holds 26 " | " 4 to 7 cows, | 4.00 | 9.00 |
| 5, holds 35 " | " 7 to 10 cows, | 5 50 | 12.50 |
| 6, holds 47 " | " 10 to 15 cows, | 6.00 | 15.00 |

Twentieth Century Churn.

## ☞ 20th Century Butter Churn.

When we were boys how often did we have to "work the old dash churn." Now, all is different. The 20th Century Butter Churn is a real joy, a pleasure—fun! Nos. 3 and 4 are sizes for an average farm.

| | | |
|---|---|---|
| No. 1, tin, | 3 gallons, to churn 2 gallons... | $3.00 |
| No. 2, tin, | 5 gallons, to churn 3 gallons... | 3.50 |
| No. 3, tin, | 8 gallons, to churn 4 gallons... | 4.00 |
| No. 4, tin, | 10 gallons, to churn 5 gallons... | 5.00 |
| No. 5, tin, | 11 gallons, to churn 8 gallons... | 6.50 |

Above in Granite Ware, $1.00 each extra.

## The Great Lightning Churn.☞

| Will churn. | Price. |
|---|---|
| No. 0, 1½ gallons | $2.25 |
| No. 1, 2½ gallons | 2.50 |
| No. 2, 3½ gallons | 2.75 |
| No. 3, 4½ gallons | 3.50 |

## Blanchard Churn.☞

We are in love with this Churn. It stands on four solid legs, just the right height, and combines many, many excellent qualities. It will surely please you.

| | | |
|---|---|---|
| No. 3, will churn | 2 gallons of cream | $4.00 |
| No. 4, | 4 gallons of cream | 4.50 |
| No. 5, | 8 gallons of cream | 5.00 |
| No. 6, | 12 gallons of cream | 5.50 |
| No. 7, | 16 gallons of cream | 7.00 |

## SALZER'S FAMOUS "FOUR LEAF CLOVER" CREAM SEPARATOR.

Immensely popular, sells at sight, all owing to the peculiar construction of the milk receptacle; it is surrounded by water in such a manner as to divide the milk up into practically four parts. At no point is the milk over 2½ inches from the water. This secures the greatest possible cooling surface and the quickest cooling conditions.

There is a large water space *under* the milk as well as at the sides; thus the cream is started from the *bottom*, just where it ought to start to raise.

The inner can or milk receptacle is almost instantly removable by simply unscrewing the milk faucet, thus securing ease in cleansing and airing.

It has a cold air space over the whole can, through which a direct draft carries out all odors and impurities in the milk through the ventilator on top. This point alone is the secret of our "gilt edge" Four Leaf Clover Cream Separator.

| Price. | Tin. | Copper. |
|---|---|---|
| 4 gal., for 1 to 2 cows | $4.50 | $5.50 |
| 6 " " 2 to 3 " | 5.50 | 6.25 |
| 8 " " 3 to 4 " | 6.00 | 6.75 |
| 10 " " 4 to 5 " | 6.50 | 7.50 |
| 15 " " 6 to 8 " | 8.00 | 9.50 |

## CREAM TESTER.

The poor cow must go. Here is the greatest invention of the age, an instrument that will test milk correctly and will save its cost a thousand times. By use of this tester you see what food produces the best results, etc.

Price, 25c; postpaid, 35c.

## BUTTER WORKER.

| No. | Wide. | For | Each. |
|---|---|---|---|
| 1, | 16 in. | 10 lbs. | $3.00 |
| 2, | 20 in. | 15 lbs. | 3.75 |
| 3, | 24 in. | 20 lbs. | 4.50 |
| 4, | 30 in. | 25 lbs. | 5.00 |
| 5, | 34 in. | 30 lbs. | 5.50 |

## Cream Separator.

**FAST MAIL No. 1, $24.00.**

The manufacturer of this Separator claims that they are absolutely the best in the market—that there can not be anything better. There is certainly no superior. It is guaranteed to skim milk the closest, skim colder milk, skim faster, skim more, skim easier, cleaner, quicker, and in every way give better satisfaction, in every particular, than any other Separator made, regardless of name, make or price! It is simply a wonderful invention, invented by a Wisconsin boy.

Do you remember that the first Cream Separator was invented by a Wisconsin professor?

Price:

| | |
|---|---|
| No. 1, 175 to 200 lbs. capacity.. | $24.00 |
| No. 2, 250 to 300 lbs. capacity.. | 32.50 |
| No. 3, 450 to 500 lbs. capacity.. | 47.50 |
| No. 4, 600 to 650 lbs. capacity.. | 57.50 |
| No. 5, 700 to 750 lbs. capacity.. | 67.50 |

We have named above "Fast Mail," because it is the quickest, fastest skimming Separator on earth.

No. 3 is our favorite. This should skim ten gallons of milk in ten minutes; and, think of it, price is only $47.50.

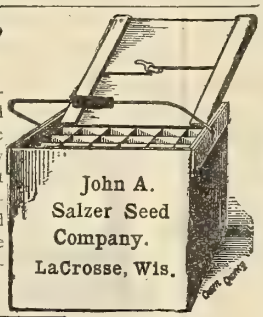
Write for Separator circular. It is mailed free.

The Fast Mail Cream Separator
No. 3. Price, only $47.50.

## The Lusher Vegetable Slicer and Cabbage Cutter.

With six knives. A magnificent tool. It can not be too strongly endorsed. It is made of the best material, tinned over to prevent rusting. Always carries a keen edge without sharpening. Is A No. 1 for slicing cabbage, apples, carrots, cucumbers, radishes, etc. Six slices are cut with every stroke of the hand, so that in a minute enough can be prepared for a large family. It is years since we found a tool so satisfactory, so great a labor saver, and of such great utility. Price, $1.00, postpaid; 3 for $2.00.

## Farmers' Egg Carrier, only 48c.




Convenient and light, being adjustable, fitting inside the case and arranged with a neat automatic lock, enables one to lock it at any point. It is a well established fact that by turning the eggs frequently, eggs may be kept fresh and palatable a long time with the use of this carrier. Price, each, holding 12 dozen eggs, 48c.

## Magic Poultry Food.

Salzer's Magic Poultry Food is the best, cheapest and most economical Poultry food on the market to-day. It is most highly concentrated, and unequaled as an egg producer and promoter of growth. One tablespoonful contains more strength, as well as health and egg-producing power, than three or four spoonfuls of other makes. Price, large package, 25c; by mail, 50c by freight, 10 lbs., $1.75; 25 lbs., $3.00; 100 lbs., $10.

## Salzer's Magic Crushed Shells.

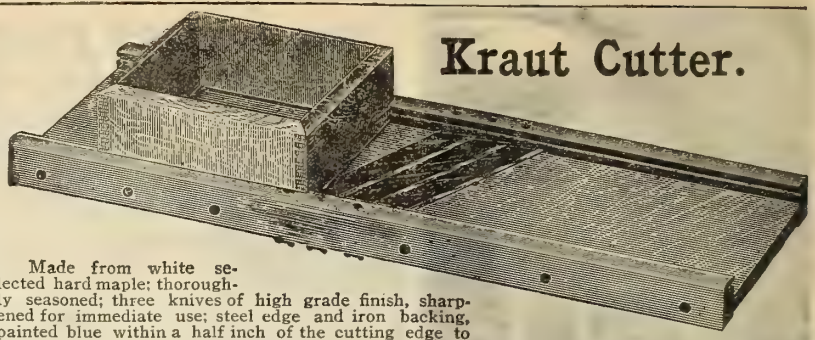
It would take ten volumes larger than this catalogue to tell you the merits and excellencies of Salzer's Magic Crushed Shell. It is the greatest egg producer and health producer, and it almost worth its weight in gold for lots and lots and lots of fine poultry and rich eggs.

Price, 25-lb. bag, 40c; 50-lb. bag, 60c; 100-lb. bag, 75c; 200 lb. bag, $1.25; 500-lb. bag, $3.75; 1,000 lbs. $5.50; 2,000 lbs., $8.50. Special price in carload lots of 30,000 lbs.

## Puritan Chick Food.

Just the food for young chicks, to keep them healthy, growing and in good condition. Price, 5 lbs., 90c.; 10 lbs., $1.65; 25 lbs., $2.50; 100 lbs., $8.00.

## Kraut Cutter.

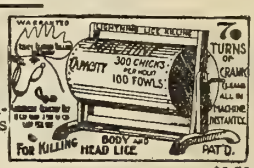


Made from white selected hard maple; thoroughly seasoned; three knives of high grade finish, sharpened for immediate use; steel edge and iron backing, painted blue within a half inch of the cutting edge to prevent rusting; set firmly on a rocker. The adjustment is easy, true and rigid. A most excellent cutter for family use in making sauerkraut; also for cutting various kinds of vegetables. No. 3 size, 8x20, weight 7 lbs., $1.25; No. 5 size, 9x30, weight 11 lbs., $1.60; No. 9, 12x40, $3.00.

## Lightning Lice Powder.

Splendid for poultry; keeps them clean and free from lice. ½ lb., 50c; 1 lb., 75c.

## Lightning Lice-killing Machine.


LIGHTNING LICE KILLER
CAPACITY 300 CHICKS PER HOUR 100 FOWLS
TURNS OF CRANK
CLEANS ALL IN MACHINE INSTANTLY
For KILLING BODY AND HEAD LICE
PAT'D.

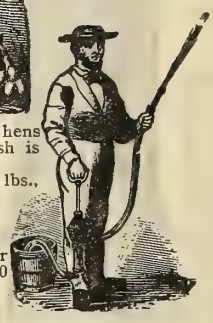
Will give you more and better poultry, lots and lots of eggs, with less feed and expense.

Price each:

| | |
|---|---|
| No. 1, For Pigeons, Chicks, etc | $2.50 |
| No. 2, Size usully used | 3.00 |
| No. 3, For Turkeys, Geese, etc | 4.00 |

½ pound Lice Powder with each order.

## Egg Food.



The finest food in the world to make hens lay and cure the many ills that fowl flesh is heir to.

Lb., 25c; by mail, 45c; by freight, 10 lbs., $1.50; 100 lbs., $13.00.

## The Aquarius Sprayer.

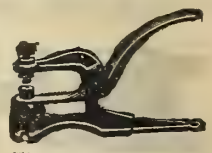
Capable of throwing 8 gallons per minute and forcing a stream of water 30 to 50 feet high. Price only $5.50.

## Drinking Fountain.

The finest thing on earth for furnishing pure water for poultry, chickens and ducks.

Price, 1 gallon, 45c; 2 gallons, 75c.

## Rivet Punch.



This little machine will save more time and money for the farmers and liverymen in mending harness than anything on the market. Price, by express or freight (cannot be mailed) of this Rivet Punch, with box 50 assorted rivets, 75c. **Dewey Pocket Rivet Punch, "Loaded,"** postpaid, 65c.

## Rivets.

Tubular, 3-6 to 8-16 inch. 50 **Rivets,** assorted sizes in a box, 15c. postpaid.

## Warehouse Truck.

Every farmer will want one, as the price is so very low. Each, $1.95.

**This machine is as practical in its workings as any power baler ever made. It will bale any kind of hay,** straw, flax, or anything that can be held by baling. Two boys can bale three tons of hay per day easily, and even a greater amount can be baled if the stuff to be baled is delivered to the machine. It does not require a giant to work it. Any 125 pound boy can run it successfully. It is well made in every detail, and with reasonably good care will last a lifetime. It can be operated in 3x12 feet of floor space. It can be used anywhere very easily, as it does not have to be fastened down.

It is the most complete and practicable baling machine ever invented. It does not cost over one-fifth the price of a power baling machine. Standard size of bales 14x18 inches square. Bales can be made any length up to 48 inches. This machine is made of hardwood entirely, and nothing but the choicest bone dry stock is used.

The frame is put together with bolts and screws, with the lining very carefully fastened to same. The whole construction is warranted for one year against breakage, but broken parts must be returned free of expense as evidence of breakage. Weight of press, about 470 lbs.

It requires 5 lbs. of No. 16 wire to bale 1 ton. Price per bundle of 250 nine-foot wires, $2.00.

**Price of Press, only $27.50.**

## A Great Offer for 25c.

Nineteen splendid pieces. Lead Pencils of different styles. Pen holders and Pens, and a fine Ruler—just the thing for a city or farm, school or home—all postpaid for only 25c.

## Boss Husker.

Heavy leather combination cots, protected by solid steel rivets. It is immensely popular. Price, each, postpaid, 25c; 3 for 60c.

## Boss Calf Wrist Supporter.

This is an excellent supporter for the wrist in husking corn Price, each, 15c; 3 for 35c.

## 9 CORDS IN 10 HOURS

**BY ONE MAN,** with the **FOLDING SAWING MACHINE. It saws** down trees. Folds like a pocketknife. Saws any kind of timber on any kind of ground. One man can saw **MORE** timber with it than 2 men in any other way, and do it **EASIER.** 127,000 in use.

Price, No. 1, with 5½ ft. Saw, $15.00. Given free with an order for $160.00.

☞ Before admitting this adv. we convinced ourselves as to their absolute reliability —John A. Salzer Seed Co.

# Learn Dressmaking

**EASY TO LEARN DRESSMAKING AT HOME BY MAIL.**

No previous experience or preparation necessary. A tape line, yard stick and scissors all the tools you need. The teachings are personal, and so thorough that any woman or girl can easily master the lessons, and soon be able to make fine garments, and if you wish to take up Dressmaking as a profession, you can easily earn from $15.00 to $100.00 per week, or even more by opening your own shop. We teach you to design, draft, cut, fit, make and trim, from the plainest shirtwaist to the finest costume.

The course consists of fifteen personal instructions. Some of our graduates completed the entire course within two weeks, by devoting from one-half hour to one hour per day in study.

Madam Olga Goldzier, one of the best known Dressmakers in America, a member of the faculty of Ruskin University, is instructor-in-chief. Madam Goldzier has received first prizes and gold medals in Paris, Vienna and New York for her wonderful gown creations exhibited there.

***2,000 GRADUATES PRAISE THE COLLEGE.***

WEST HOBOKEN, N. J., Dec. 4, 1906.

Dear Madam: I can't say enough in praise for the knowledge which I have received through your lessons. I have studied other systems, but none are as easy to master as yours. You make everything so easy for one, that one can't help but understand it. I am sincerely yours, MISS KATE FOSTER.

LANCASTER, OHIO, Aug. 16, 1905.

Dear Teacher: My diploma has been received and must say I am happy to have so successfully finished the course. I think the course the only one for a beginner and a great help to one **advanced in sewing.** Very sincerely, MINNIE BRANDT.

☞ As to our responsibility, write any of the Banks in our city. Write to-day for testimonials of students, and handsome book, "How I Teach Dressmaking at Home." It is free—write to-day for same.

WOMAN'S COLLEGE OF SCIENTIFIC DRESSMAKING.
(COLLEGE HALL.) *LA CROSSE, WIS.*

(We are well acquainted with the proprietors of the Woman's College and can heartily endorse them as doing all they promise. Before accepting their advertisement we were shown a great number of testimonials like above.—John A. Salzer Seed Co. (ADV.)

## HONEST LIFE INSURANCE.

Write about our

**SPECIAL ENDOWMENT POLICY.**

**Your Money Back, You Get All the Profits and Insurance Free!**

Annual statements of your profits mailed each policy holder.

Write to-day.

**WILLIAM RUSSELL ELLERS,**
South Seventh Street,
LA CROSSE, WIS.

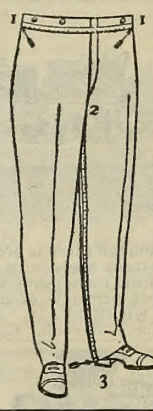
(Advertisement.)

## PANTS BY MAIL.

**Delivered at your home For $1.00 a pair and up.**

Write for Samples and Circular.

**QUALITY PANTS COMPANY, LA CROSSE, WIS.**




(Advertisement.)

Both W. R. Ellers and Quality Pants Company are thoroughly reliable.
J. A. S. S. Co.

# BOOKS.

**WE FURNISH THE FOLLOWING BOOKS, POSTPAID:**

**The GRIMM-WEBSTER German-English and English-German Dictionary.** 30,000 words defined in both languages, two complete books in one, compiled by many authorities. Price, cloth, 25c; stiff cloth..$0.50

Everybody's Cook Book, A great book on cooking. 316 pages (in paper), price, postpaid ..... .55

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Feeding and Management of Live Stock. Prof. Shaw, $1.00; paper cover.....$0.50

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Green's Vegetable Gardening, $1.00 and.. .50

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Strawberry Culturist..... .25

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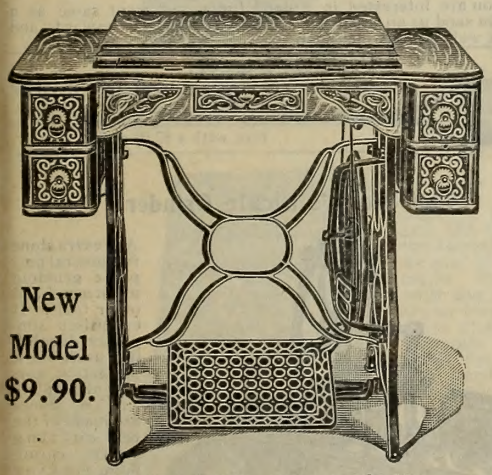
Harris on the Pig..... 1.50

The Fruit Garden. Barry..... 2.00

Grasses, Fodder Crops. Prof. Shaw..... 1.40

Diseases of Horses and Cattle.....1.75

# PREMIUM MACHINE "NEW MODEL."



**New Model $9.90.**

THE NEW MODEL PREMIUM, $9.90.

**"New Model."** Five drawer, drop-head cabinet. Dark golden oak, varnish finish. Straight front table Ordinary pivot bearing stand. A good, reliable machine warranted for 10 long years. Price, $9.90.

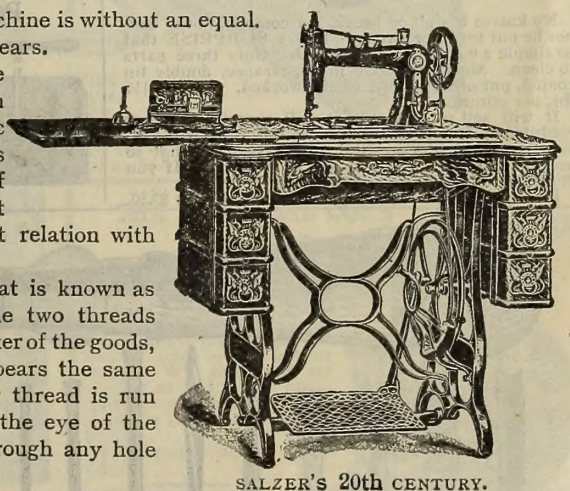
Given for a $75.00 order as premium.

# SALZER'S TWENTIETH CENTURY SEWING MACHINE.

Our 20th CENTURY Machine is without an equal. We warrant it for 25 long years.

The motion of the shuttle and of the feed is taken directly from an eccentric on the main shaft, thus insuring the working of these two most important parts in absolutely correct relation with each other.

The machine makes what is known as the double lock stitch, the two threads being interlocked in the center of the goods, forming a stitch which appears the same on both sides. The upper thread is run directly from the spool to the eye of the needle, without passing through any hole until the needle is reached.



SALZER'S 20th CENTURY.

## CIRCULAR.

Send for full descriptive **CIRCULAR** when ordering, describing and warranting this **GREAT 20th CENTURY MACHINE.**

**PRICE OF SALZER'S 20th CENTURY SEWING MACHINE.**

Instead of asking $35.00 to $60.00, as agents do for this superlative machine, we offer: Salzer's 20th Century, with **7 drawers, for $16.50**; Salzer's 20th Century, with **5 drawers, for $15.90**; Salzer's 20th Century, with **3 drawers, for $15.40.**

**Salzer's 20th Century Sewing Machine with Drop Head Stand, $1.00 Higher for each machine.**

**No Premium will be given unless asked for at the time the order is sent. This is imperative. Please do not overlook it.**

# PREMIUMS.

Any person buying seeds, tools, nursery stock, bulbs, etc., this fall is entitled to share in the profits of our business and select and receive free of any extra cost except expressage or freight any one of the many articles listed on pages 33 and 34 of this catalogue.

These premiums we give absolutely free to customers sending us orders this fall amounting to $2.00 or more as the premium may require.

In this way you are sharing largely with us the profits of our business as the premium is given you absolutely free for anything you may buy in our catalogue.

You will be surprised how easy it is to get up a club order for $45.00 and win the splendid Morris chair and another one for $35.00 and get the "Solid Comfort" rocker for your good wife and another one for $85.00 and get that splendid double barreled T. Barber gun for your son.

On orders less than $2.00 we give plants and bulbs and flower and vegetable seed novelties as premiums. These are in each case of our own selection, though we will be very liberal with you. No premium will be given unless asked for at the time order is sent, and when full catalogue prices have been remitted. Whenever special quotations have been obtained, orders are NOT entitled to premiums. This is imperative. Please do not overlook it.

**☞Ein jeder Kunde ist zu folgenden Prämien berechtigt, je nach Grösse der Bestellung. Mit jeder Bestellung muss man aber angeben welche Prämie man wünscht.☜**

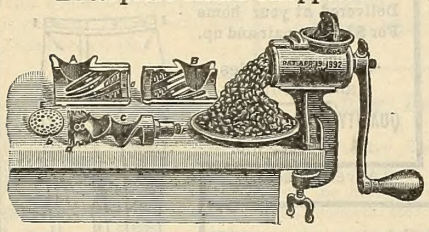
## ZUCKER'S MEDICOL EGG

### Its Uses.

This commodity has been in the market for years, and we are selling the Egg all over the United States and shipping to foreign countries. It has made a host of friends and all unite in singing its praises. The Medicol Egg is used almost exclusively for poultry purposes; it is good for the same uses as the Insecto, but the Medicol Egg, on account of the shape, is preferred. Price, 10c, postpaid; per 12, 75c, postage, 20c.

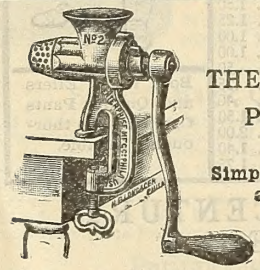
12 given free with a $2.50 order.

### Enterprise Hand Choppers.



Although there is probably no article in the Hardware trade made for a longer period than the Meat Chopper, there never was one produced containing a perfect principle of cutting until the advent of the ENTERPRISE.

Price, $2.00 each. Given free with a $10.00 order.



### THE UNIVERSAL.

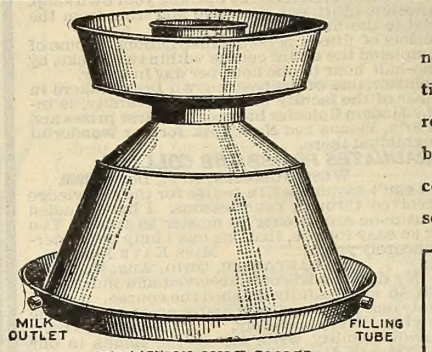
**Price, $1.75.**

**Simple, Cheap, Strong and Durable.**

No knives to dull or break, no complications; cannot be put together wrong. It is a SURPRISE that so simple a cutter can do so much. Only three parts to clean. Most attractive in appearance, double tin coated, put on any table, easily worked, will cut 1½ lbs. per minute.

It will sell so fast that it will surprise the most credulous. It does its work so well that it will surprise everyone who uses it. It is a surprise that so useful an article is so cheap and so practical. If you don't buy it, it will surprise us.

Price, $1.75 each. Given free with an order for $7.50.




PERFECTION MILK COOLER.

### Perfection Milk Cooler and Aerator.

Low down, 6 to 10 inches lower than other coolers, with nearly double the cooling surface.

Milk receiver can be easily removed, but it cannot be tipped off by resting pail on its edge when pouring in milk.

When using ice, supply of ice can be renewed without removing milk receiver.

Instead of a tin bottom, it has a heavy galvanized iron bottom that will not rust.

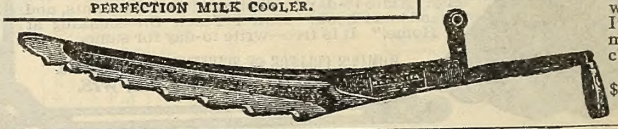
It is a cream and skim milk cooler, as well as a milk cooler.

Being low down, it is especially adapted for use with separators.

Price, $6.00. Given free with a $20.00 order.

### Nolin Solid Steel Hay Knife.

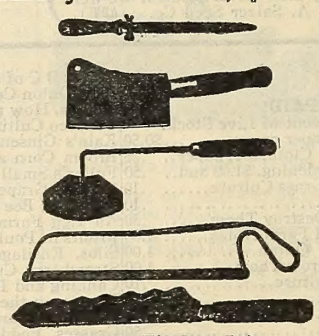
**For Cutting Hay, Straw, Corn Stalks, Ensilage, Peat, Etc., and for Ditching.**



This knife is 37 inches long by 3 inches wide in widest part, and weighs but 3 lbs. It is the only Self-feeding Knife made, and will not bind or clog in closely packed material.

Price, $1.50. Given free with a $5.00 order.

### Christy Kitchen Set, $1.00.



**Christy Kitchen Set.**

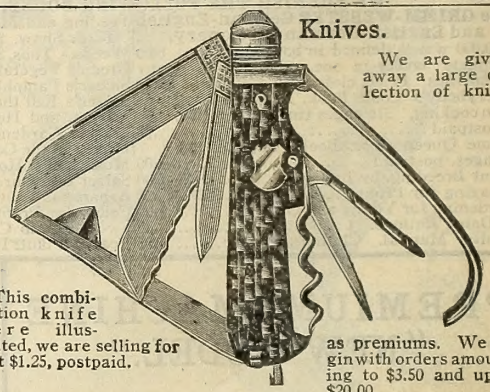
Carefully packed in a substantial made cabinet, a real splendid set, fine, good, sure to please; weight, 4 lbs. Price, only $1.00. Given free with a $5.00 order.

### Corn Hook.

Price, only 40c; postpaid, 60c. Given free with a $4.00 order.

### Knives.

We are giving away a large collection of knives as premiums. We begin with orders amounting to $3.50 and up to $20.00.



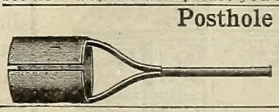
This combination knife here illustrated, we are selling for but $1.25, postpaid.

If you are interested in a good knife and want same as a premium send us an order amounting to $3.50 and upwards and see how well we will please you in a fine knife as a premium.

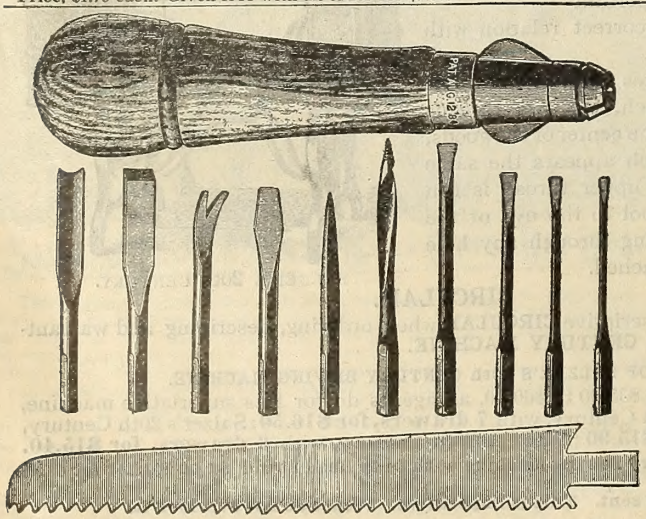
### Posthole Auger.

Its adjustable cutter admits the passage of stones, and will make a posthole for any size fence post. Each, 90c; 3 for $2.50. Given free with a $6.00 order.

### Posthole Digger.



Thousands of this Round Posthole Digger are sold annually. Price, $1.00 each. Given free with a $7.00 order.



### 36 Inch Stock Model Tool Holders.

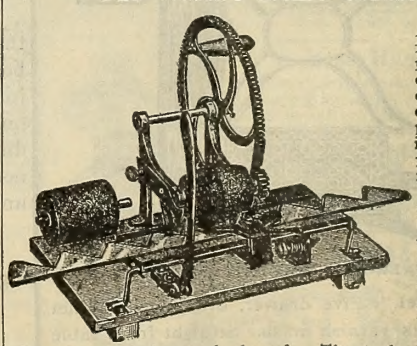
This set of tools and tool holder is something of great value, neat, handy and complete, always ready, no time lost or wasted looking for screw driver, tack puller, gimlet, saw, chisel, awls, etc.

**Tools are warranted the highest grade cast steel.**

Price, $1.00.

Given free with an order for $6.00.

### The World's Sickle Grinder

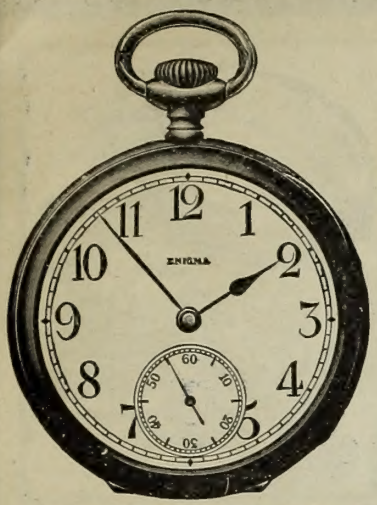


And extra stone for general purpose grinding of farmers' and other tools. It comprises simplicity, durability, usefulness, perfection, correct principle.

The stones are made of the best cutting emery corundum, making hard, keen cutters. The sickle stone is 4⅛ inches thick, 3⅜ inches in diameter, tapering to both ends. The tool stone is straight, same diameter and thickness. The weight of the grinder with sickle stone, 20 lbs.; weight of grinder with both stones, 25 lbs. Price of Grinder with sickle stone, $6.00.

☞Given free with a $20.00 order.

**No premium will be given unless asked for at the time the order is sent. This is imperative. Please do not overlook it.**

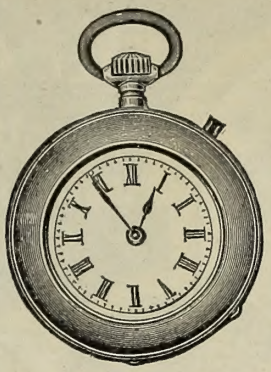


## GUN METAL MEN'S WATCH.

The gentlemen's gun metal watch, as also the ladies' gun metal watch, is manufactured by one of the largest watch manufacturers of the United States. It is a splendid time keeper and has given most excellent satisfaction wherever tried. We know that same will please our customers and that this premium will be hailed with delight by thousands of our friends.

Thin model; open face, stemwind and set with jeweled movement; fine enamel dial; assorted Roman and Arabic figures.

☞Given with an $18.00 order.



## GUN METAL LADIES' WATCH.

Extra small size open face stemwind and set, with jeweled movement, dustproof, cap covering movement, preventing dust and dampness from entry; fine, fancy enamel dial. **Good Timepieces.**

☞Given with a $17.50 order.

## WICKS.

**The "MARSHALL PROCESS"**

We believe 100,000 of our farmers and citizens who use kerosene lamps will send us an order for $2.00 in order to get free a dozen of the Marshall Process Wicks, the greatest invention of the century. These wicks will last (we were going to say) almost a life time. They are sure to please you.

Burns evenly. Never forms crust. Never sputters. Never creeps. Never clogs. Never "smells." Requires little trimming. Is a non-conductor. Prevents overheating. Burns oil freely. Perfectly odorless. Slow combustion. Highest illumination. Strong white light. Improves eyesight. Saves the temper. Makes home bright. Is not a nuisance. Beats old-style, out-of-date white wicks two to one.

**Made in all sizes for all Lamps and Heaters.**

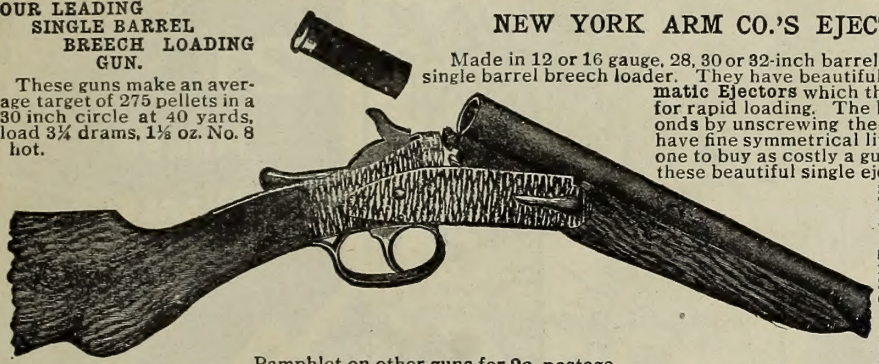
No 0, wide ⅜ in. Price per doz., 20c. No. 1, wide ⅝ in. Price per doz., 20c. No. 2, wide 1 in. Price per doz., 25c. No. 3, wide 1½ in. Price per doz., 25c

☞12 Wicks given with each $2.00 order if asked for when you order.

**OUR LEADING SINGLE BARREL BREECH LOADING GUN.**

These guns make an average target of 275 pellets in a 30 inch circle at 40 yards, load 3¼ drams, 1⅛ oz. No. 8 hot.

## NEW YORK ARM CO.'S EJECTOR.



Made in 12 or 16 gauge, 28, 30 or 32-inch barrel, weight about 7 lbs. Choke bored. The latest and best single barrel breech loader. They have beautifully case hardened frames, center hammers and **Automatic Ejectors** which throw out the shells automatically on opening the gun for rapid loading. The barrel can be detached from the stock in a few seconds by unscrewing the thumb screw at the side of the frame. These guns have fine symmetrical lines and balance perfectly. While we advise every one to buy as costly a gun as he can afford, the man or boy carrying one of these beautiful single ejectors can make just as good a target and kill just as much game as his competitor who shoots a $100 gun. They are made in 12 or 16 gauge, 30 or 32 inch barrel, and weigh about 7 lbs.

No. 1. Has top lever, blue rolled steel barrel, pistol grip stock, case hardened frame, rebounding hammer, fancy butt plate, choke bored, 12 or 16 gauge, 28, 30 or 32 inch barrel. Retail price $8.00. Our price $6.00. Given with a $40.00 order.

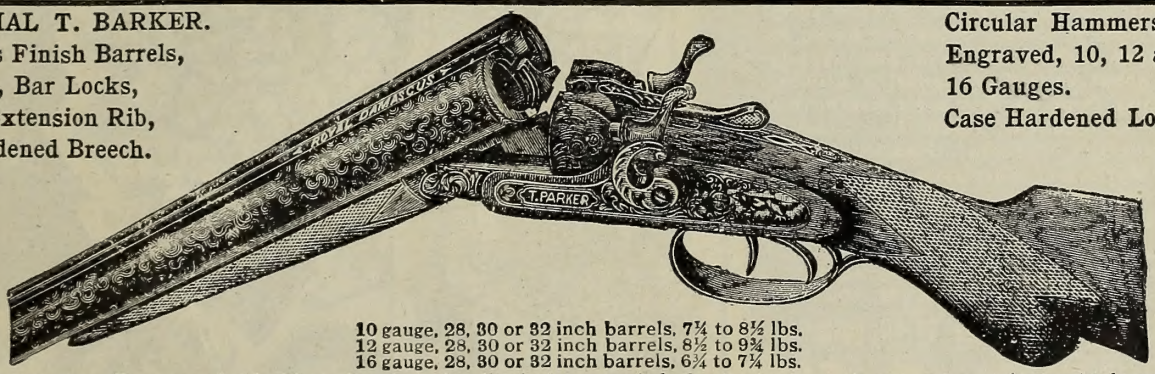
No. 2. Has top lever, fine twist barrel, pistol grip stock, nickel plated frame, rebounding hammer, fancy butt plate, choke bored, 12 or 16 gauge, 28, 30 or 32 inch barrel. Retail price, $8.50. Our price, $7.00. Given with a $45.00 order.

Pamphlet on other guns for 2c. postage.

**SPECIAL T. BARKER.**

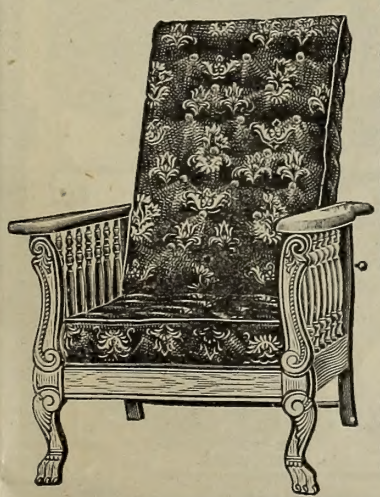
**Damascus Finish Barrels, Top Snap, Bar Locks, Matted Extension Rib, Case Hardened Breech.**

**Circular Hammers, Highly Engraved, 10, 12 and 16 Gauges. Case Hardened Locks.**



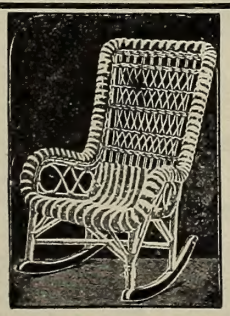

**10** gauge, 28, 30 or 32 inch barrels, 7¼ to 8½ lbs.
12 gauge, 28, 30 or 32 inch barrels, 8½ to 9¾ lbs.
16 gauge, 28, 30 or 32 inch barrels, 6¾ to 7¼ lbs.

**No. 678.** Has top snap. Damascus finished barrels, rebounding bar locks, extended rib, pistol grip stock, patent fore-end, circular hammers, matted rib, large firing pins, fancy butt plate, highly engraved (see cut), inlaid pistol grip and silver dog inlaid in the lock. This Gun is a dandy and one of our best sellers. Retail price, each, $16.00. Our price, $14.00. Given with an $85.00 order.



## MORRIS CHAIR.

No chair on earth can give you more solid comfort, Mr. Farmer and Mr. Citizen, than the Morris Chair, and we are glad to have made arrangements with the manufacturers so we can give this great chair free as a premium with each order for $45.00, but you must select the premium when ordering.



## THE SOLID COMFORT ROCKER.

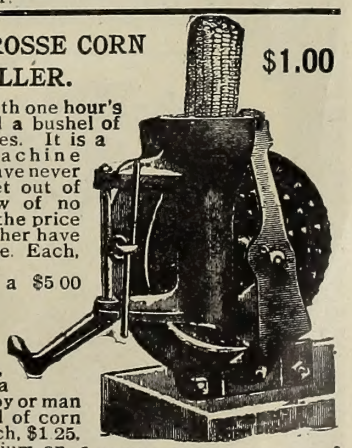
This splendidly built rattan rocker we give free with each order for $35.00 worth of Plants, Trees, Vegetable Seeds, Wheat and Farm Seeds, Tools, etc., etc. The rocker is worth $6.00 in any market. Our cash price, $5.00.

☞Given with a $35.00 order.

## THE LA CROSSE CORN SHELLER. $1.00

A boy or man, with one hour's practice, can shell a bushel of corn in 3½ minutes. It is a magnificent machine throughout. We have never known one to get out of order. We know of no sheller at twice the price that we would rather have than the La Crosse. Each, $1.00.

☞Given with a $5.00 order.



THE LA CROSSE SHELLER
Price, $1.00.

**CYCLONE CORN SHELLER.**

It's cheap, simple, effective. With a little practice a boy or man can shell a bushel of corn in 4 minutes. Each, $1.25.

Given as a premium on a $6.50 order.

**THE BALL BEARING SHELLER.**

The latest improvement in corn shellers. Each, $1.95

☞Given with a $10.00 order.

**☞Be sure and select your premium when ordering, as we do not send premiums unless selected when order is sent in.**

HAMMOND PRESS, W. B. CONKEY COMPANY, CHICAGO

# Fall Catalog 1906

## John A. Salzer Seed Co.

La Crosse, Wis.

## 25 Winter Blooming BULBS postpaid, only 50c

We arrange this wonderful winter blooming Bulb Collection of such sorts and kinds of winter blooming bulbs as we have largely on hand, and usually this great collection contains Allium, Babiana, Brodiea, Camassia, Erythronium. Chionodoxa, Hyacinth, Crocus, Calochortus, Freesia, Gladioli, Ixias, Iris, Muscaria, Narcissus, Ornithogalum, Oxalis, Scilla, Sparaxis, Snowdrops, Tritelia, Tulips, etc.

WE ARE POSITIVE THIS MAGNIFICENT COLLECTION, POSTPAID FOR ONLY 50c, WILL PLEASE YOU.

**3 Collections of 75 Bulbs, $1.40, postpaid.**

SEE INSIDE PAGE OF FRONT COVER.

## 21 House Plants FOR Winter Decoration $1.00

SEE PAGE 6

BRODIAEA.

TRUMPET NARCISSUS

SNOWDROPS